

2 0 0 9 R E S U L T S JANUARY - DECEMBER

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# Changes in the Perimeter

Accounting Perimeter Changes	2009 vs. 2008
Endesa Disposal/Renewable Assets Acquisition: On the 25 <sup>th</sup> of June 2009 ACCIONA, Enel and Endesa executed the 20 <sup>th</sup> February Agreement in relation to the transmission of the Endesa stake to Enel and the integration of renewable assets	
<b>Endesa Disposal:</b> After the execution of the agreement, the balance sheet of Dec 2009 does not include the 25.01% stake in Endesa. The balance sheet as of Dec 2008 includes the proportional consolidation of the 25.01% stake in Endesa	* BS: Not Comparable
Additionally, all revenues and expenses derived from the participation in Endesa have been reclassified under the account "Profit after taxes from non-current activities" in the profit and loss account of the 2009 and 2008, the latter just for comparison purposes	✓ P&L: Comparable
Renewable Assets Acquisition and Capital Gain: After the execution of the agreement, the assets acquired from Endesa have been included in the balance sheet of Dec 2009 and only contributed to the P&L during 2H 2009. The profit and loss account of FY 2009 includes the capital gain related to the sale of the stake in Endesa under the account "Profit after taxes from non-current activities"	* Not Comparable
<u>Disposals:</u> During 2008, ACCIONA sold Mémora and some minority interests in certain road concessions, which did not contribute during 2009, whereas during 2008 both businesses contributed to 2008 figures	* Not Comparable

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# Key Highlights of FY 2009



2009 has been a key year for ACCIONA Energy significantly increasing its critical mass and technological diversification

Successful transaction with **Enel/Endesa**  During 2009 ACCIONA has sold its 25.01% stake in Endesa to Enel and has simultaneously acquired 2,0781 renewable MW from Endesa

#### Investment commitment

- ACCIONA has invested €4,221m in a challenging environment
  - 93% in the Energy division: +2,566MW during 2009 (99% attributable)
  - Organic installed capacity in 2009 was 488MW (97% attributable)

#### Increased visibility

- Preallocation in the Special Regime Register for 36 renewable projects totaling 1,104MW (12% of the allocation by the Ministry of Industry)
  - The five CSP projects presented (250MW) were registered
  - Preallocation of 29 windparks (824MW) and two biomass plants (30MW)

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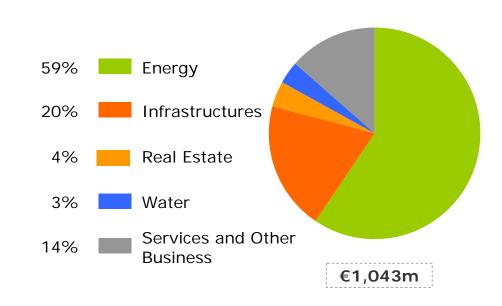
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# P&L Main Figures

#### **Key Figures**

#### Jan-Dec Jan-Dec Chg. (%) (€m) 081 09 Revenue 7,208 6,512 -9.6% **EBITDA** 1,069 1,043 -2.5% Attributable 464 1,263 172.0% **Net Profit**

# EBITDA Breakdown<sup>2</sup> FY 2009 By Division



<sup>&</sup>lt;sup>1</sup> Excluding Endesa contribution

<sup>&</sup>lt;sup>2</sup> EBITDA contribution percentages are calculated before consolidation adjustments

## Capex by Division

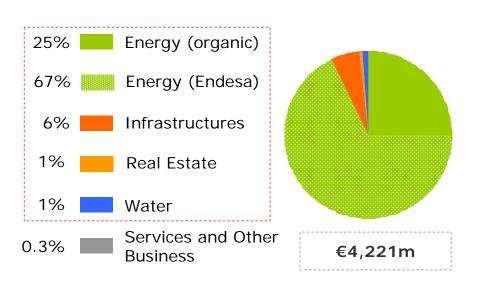


~100% of the Capex invested in ACCIONA's core activities which generate over 85% of the Group's EBITDA

# Capex Breakdown By Division

(€m)	Capex	Contribution	
	Jan-Dec 09	Organic	Total
Energy	1.070	78%	25%
Infrastructures	233	17%	6%
Real Estate	32	2%	1%
Water	38	3%	1%
Services/Other Bus.	4	0%	0%
Organic Capex	1.377	100%	33%
Endesa Assets	2.844		67%
Total Capex	4.221		100%

# Capex Contribution By Division



# Debt & Liquidity Analysis

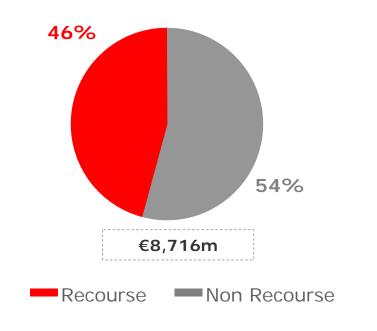


54% of Gross Debt has non-recourse to ACCIONA

# Net Debt Breakdown (€m) By Division

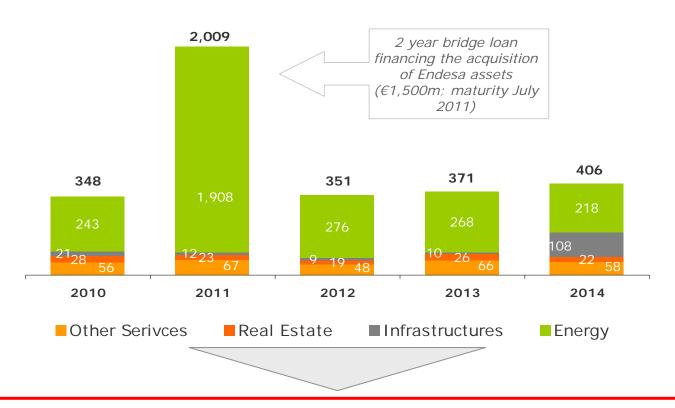
#### (€m) **Net Debt** % 31 Dec 2009 of Total Energy 5,499 76% Infrastructures 2% 140 Real Estate 1,087 15% Logistic & Transport S. 3% 239 Urban & Environmental S. 0% -4 Other Businesses 4% 304 100% **Total Net Debt** 7,265

# Gross Debt Breakdown (€m) By Nature



# Debt & Liquidity Analysis

#### **Debt Amortization Schedule (€m)**



As of 31st December 2009 undrawn corporate credit lines amounted to €1,384m

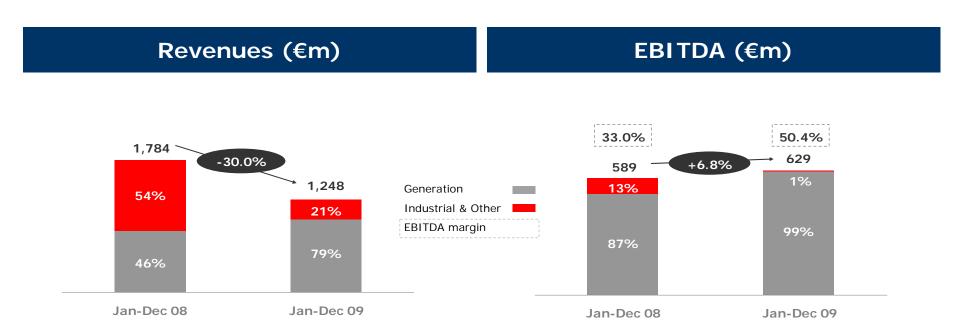
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# Energy



# Energy: Key Figures



Despite low pool prices in Spain (-43%), the energy division showed an increase at EBITDA level due to a significant organic growth of installed MW during 2009 (488MW) and the contribution of Endesa assets during 2H 2009 (2,078MW)

# Energy: Capacity and Production

#### MW Installed @ Dec 09

MW (Total)	Spain	Internat.	Total
Wind	4,591	1,639	6,230
Hydro special regime	232	-	232
Conventional Hydro	679	-	679
Biomass	33	-	33
Solar PV	3	46	49
Solar Thermo.	50	64	114

100

5,688

#### **MW under Construction @ Dec 09**

MW (Total)	Spain	Internat.	Total
Wind	35	67	102
Hydro special regime	-	-	-
Conventional Hydro	-	-	-
Biomass	32	-	32
Solar PV	-	-	-
Solar Thermo.	150	-	150
Cogeneration	-	-	-
TOTAL	217	67	284

88% Attributable

1,749

100% Attributable



Cogeneration

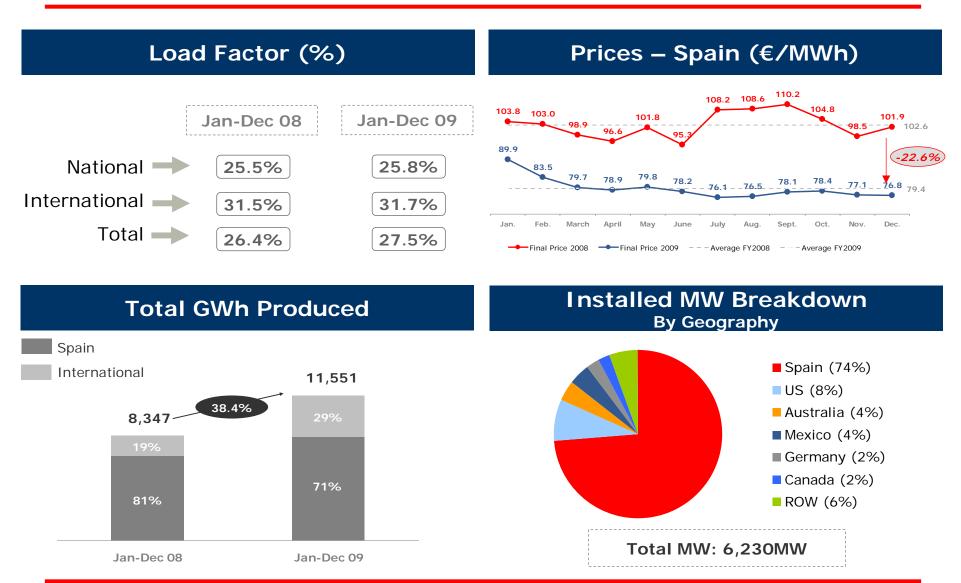
TOTAL

284MW under construction → Wind equivalent: ~630MW

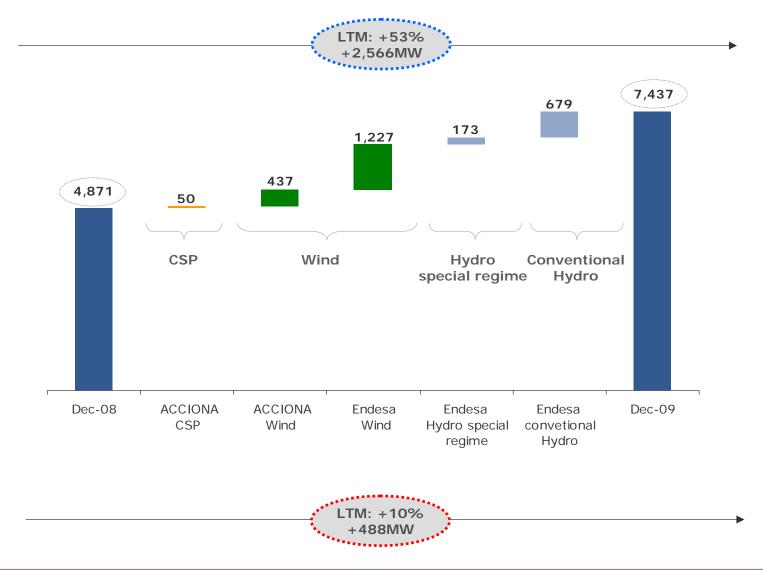
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7,437

# Energy: Wind Overview



# Energy: Capacity Installation



# Infrastructures

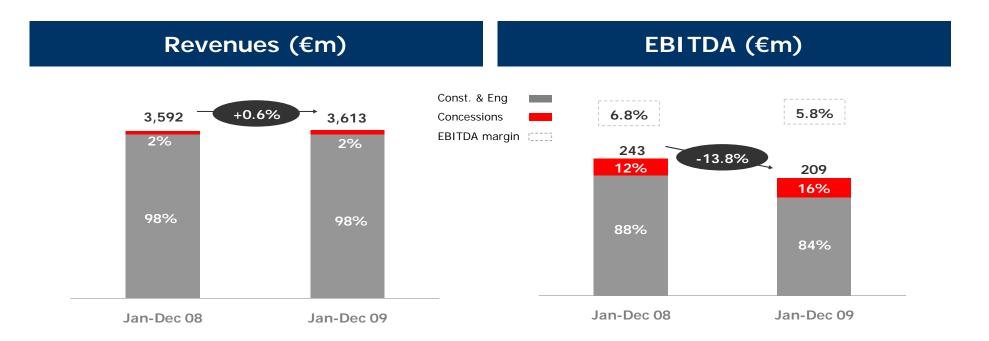






Construction Concessions Real Estate

### Infrastructures: Key Figures



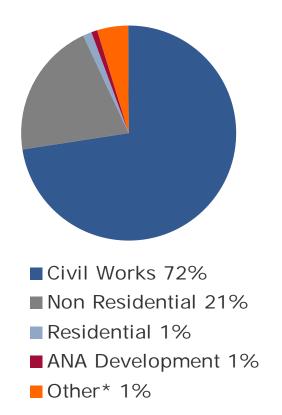
- Construction in Spain showed flat volumes with an expected erosion of EBITDA margin
- Strong performance of transport concessions
- International construction showed a very positive performance

# Infrastructures: Construction Backlog 2009

#### **Construction Backlog (€m)**

(€m)	Dec-08	Dec-09	Chg. (%)
Civil works (Spain)	4,144	3,802	-8%
Civil works (Internat.)	1,353	1,282	-5%
<b>Total Civil Works</b>	5,497	5,084	-8%
Residential (Spain)	84	79	-5%
Residential (Internat.)	14	17	22%
Total Residential	98	96	-1%
Non Residential (Spain)	972	989	2%
Non Residential (Internat.)	269	452	68%
Non Residential	1,240	1,441	16%
ANA Development (Spain)	63	35	-45%
ANA Development (Internat.)	102	35	-65%
Total ANA Development	166	70	-58%
Other*	341	329	-3%
TOTAL	7,341	7,021	-4%

#### **Construction Backlog Contribution By Client Type**

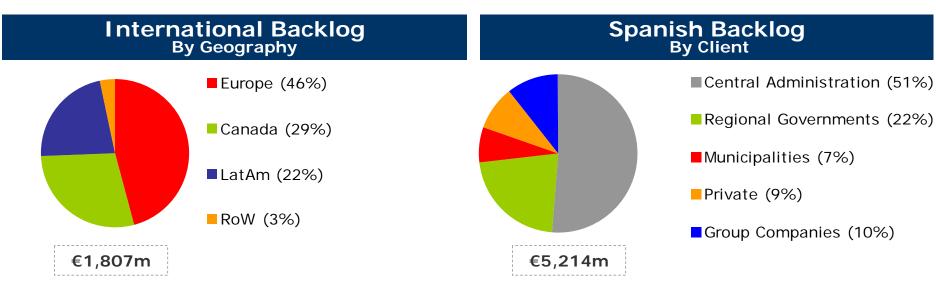


2009 Backlog: €7,021m



# Infrastructures: Construction Backlog 2009

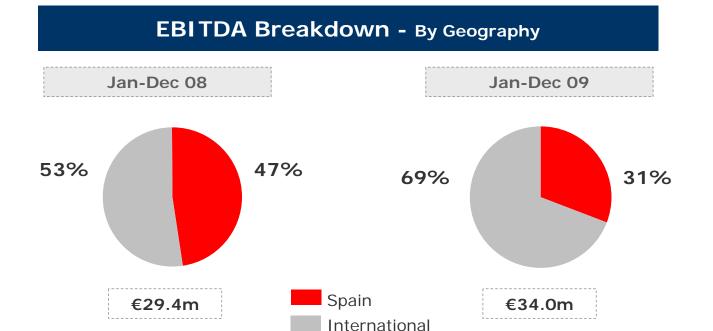




#### Infrastructures: Concessions

- Increased international contribution
- Very young concessions portfolio
- Book value of concessions as of Dec 2009: €858m (equity and net debt)

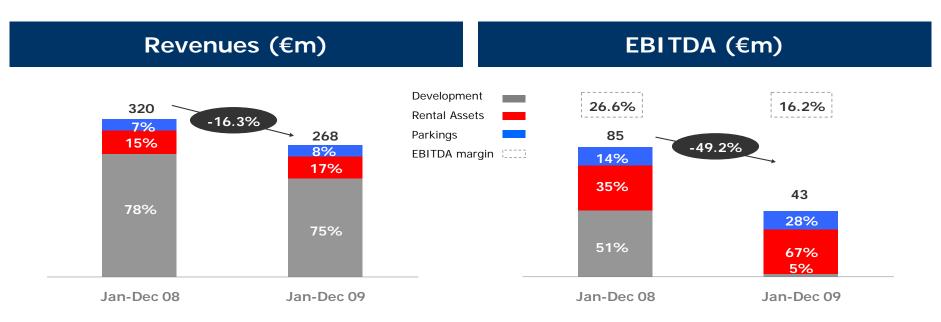








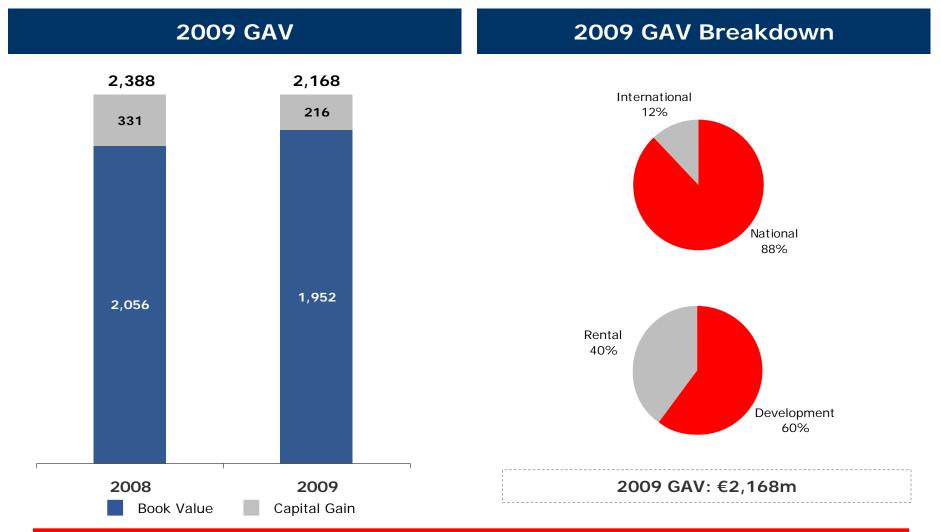
#### Infrastructures: Real Estate



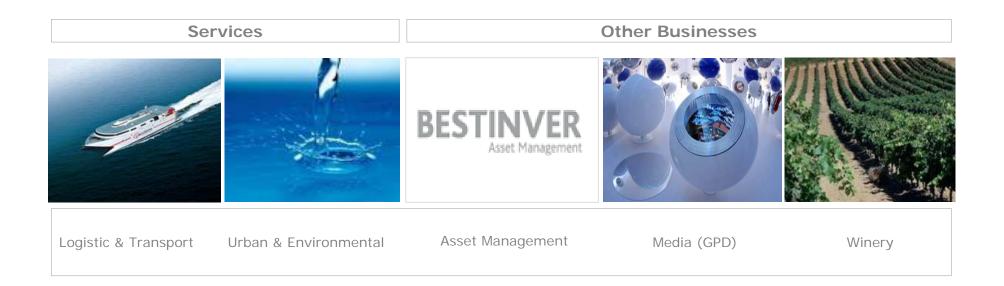
- This division is still affected by the domestic residential development downturn
- Residential property presales reached €90m increasing significantly vs. 2008 (€35m)
- Despite the challenging environment, the EBITDA of the rental and parking business is proving resilient to the cycle

# Real Estate: Independent Asset Appraisal

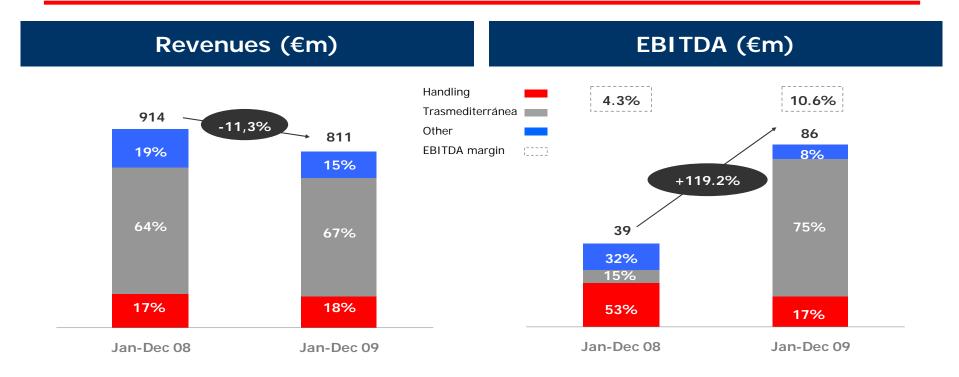
• Independent asset appraisal by CB Richard Ellis and Aguirre Newman



# Services and Other Businesses

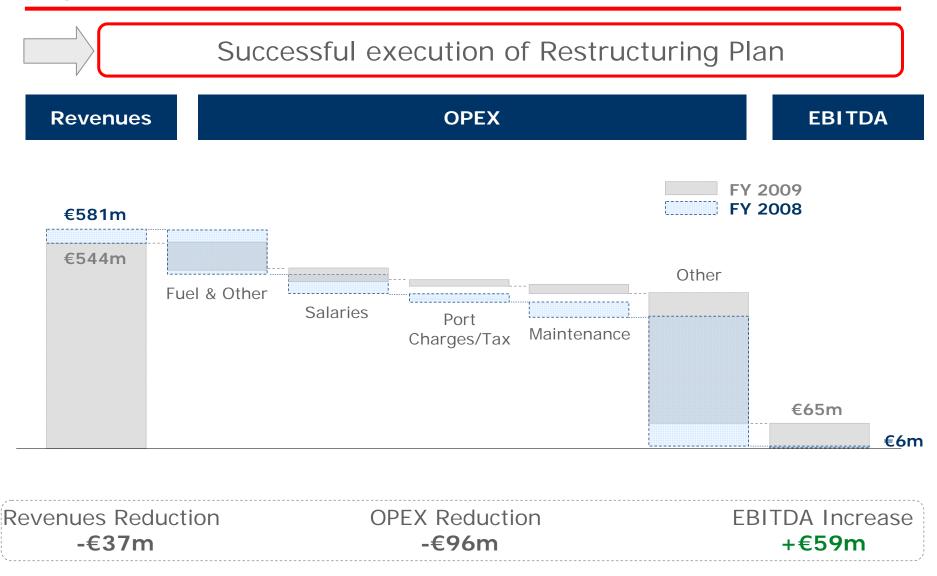


### Logistic & Transport Services: Key Figures

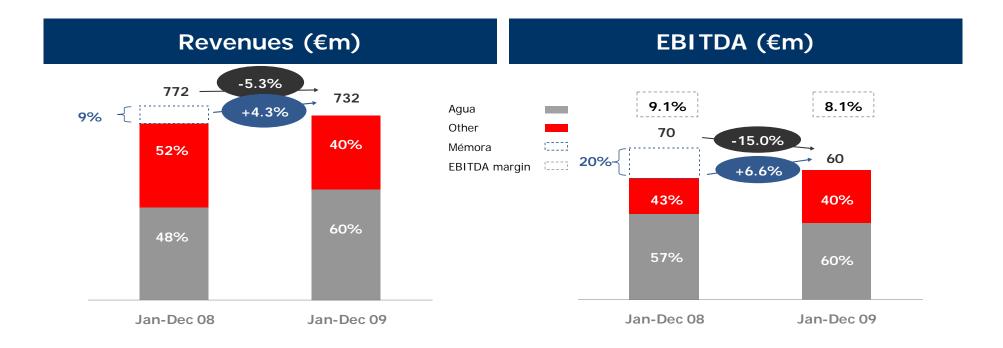


- As a result of Trasmediterránea's restructuring plan the Logistic and Transport division's EBITDA has improved €47m vs. the same period of previous year
- The EGM of January 2009 approved a capital increase of €110m. As a result, ACCIONA's stake in Trasmediterránea has increased from 60% to 80%

# Logistic & Transport Services: Trasmediterránea



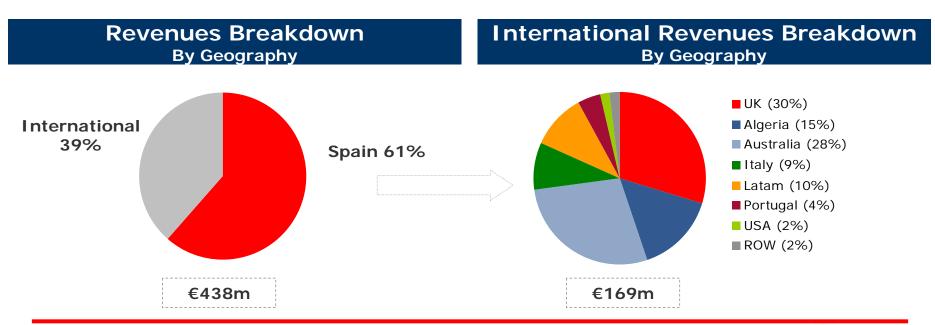
# Urban & Environmental Services: Key Figures



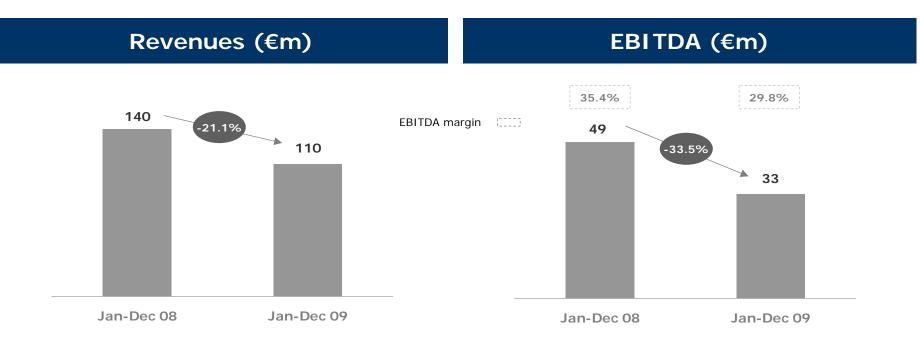
- Revenues amounted to €732m and EBITDA was €60m
- Affected by the divestment of Mémora → excluding Mémora revenues up by 4.3% and EBITDA up by 6.6%
- Strong positive performance of ACCIONA Agua (revenues up by 19%)

### Urban & Environmental Services: Agua

- Consolidation as key strategic business of the Group:
  - ACCIONA Agua's revenues up 19% to €438m
  - Water business increases its weight on EBITDA of the division to 60%
- Water backlog as of 31<sup>st</sup> December was €4,358m



# Other Businesses: Key Figures



- Includes:
  - Bestinver
  - "Bodegas Hijos de Antonio Barceló" winery business
  - Media (GPD)
- Bestinver had €4,044m under management as of December 2009

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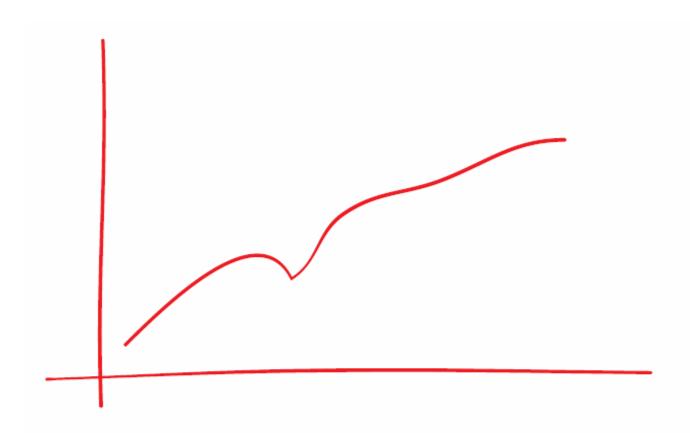
#### Conclusions

Strong operating performance in a very challenging environment

Investment effort (~€4bn) focused on core activities generating over 85% EBITDA

Successful execution of Trasmediterránea's Restructuring Plan

Significant financial deleverage



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