



**MEXICO**

No. 61 Juan Salvador Agraz  
Edificio Euro+Ten, 14th floor  
Cuajimalpa, 05370,  
Mexico City

[www.accionamx.com](http://www.accionamx.com)

 [facebook.com/accionamexico](https://facebook.com/accionamexico)

 [@accionamx](https://twitter.com/accionamx)



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**Mexico**  
*Pioneers in Development and  
Sustainability*



The ACCIONA companies in Mexico are subsidiaries of ACCIONA S.A., one of Spain's main corporate groups, a leader in renewable energy actively contributing to sustainable development, infrastructure promotion and management (construction, industry, water and services). With a century of development and more than 30,000 professionals worldwide, ACCIONA is committed to developing a solid and permanent base in Mexico, with more than 1,500 employees in different divisions.



# demand

Clean energy. Constructive Solutions. Electric power plant projects. Comprehensive water treatment. Comprehensive service management. Eco-efficient housing. ACCIONA brings its technology and experience to satisfying a growing demand for sustainable solutions.

→ ACCIONA IN MEXICO



## Energy RENEWABLE ENERGY

The world population continues to grow, and the need for energy grows along with it. It's not enough anymore to light our homes; we consume enormous quantities of energy to help us live and work in a modern, mobile and technologically advanced world. ACCIONA seeks to satisfy energy demand through sources of renewable energy so that the generations to come will have the resources they need to run the world.

ACCIONA held renewable assets with a total energy of 8,619 MW in 2015.

## Infrastructures CONSTRUCTION

The economies of Latin American countries are rapidly expanding, and infrastructures have to keep apace.

ACCIONA handles all aspects of construction and provides customers with its experience in design, engineering and implementation of all types of construction projects, in addition to management and subsequent maintenance of those projects.

The Company participates in numerous projects worldwide, building highways, bridges, hospitals, ports, landmark structures, tunnels, high speed railways and airports; at the same time, it manages and maintains their infrastructure.

## INDUSTRIAL

Conventional electricity generation still supplies most of the consumer power demand. In this area, ACCIONA Industrial is a benchmark in the power generation sector, focusing on sustainable development.

The division is made up of two areas. Industrial, which encompasses all aspects of the industrial process, from design to equipment acquisition or completion of works and their subsequent operation and maintenance. And in the installation area, it covers all types of industrial installation operations.

These areas complement each other and interact with other lines of business of the Company, such as Construction, Water and Energy.

## WATER

8% of the world's population live in areas where water security is in danger. Fresh water makes up only 3% of the water resources on the planet. This makes water demand one of the most pressing problems of our times. ACCIONA is a leader in the field of desalination and water treatment. ACCIONA currently meets the supply needs of 90 million people around the world.

## SERVICE

Acting as global services operator in both the public and private sectors, with a business model tailored to offer various services, including their comprehensive management (Facility Management), and providing the customer with great flexibility in the management and operation of all its non-core business activities.

The company has established itself as the global service partner through experience of over 50 years in the management and delivery of services, a strong, versatile management team, with extensive international experience and a highly skilled workforce of approximately 14,000 employees.

## Real Estate

The real estate market in Mexico continues to develop high-rise housing favouring the development of the Residential and Residential Plus sectors, where amenities and security play an important part. ACCIONA Real Estate evidences its total commitment to the Mexican market through its subsidiary Parque Reforma, focusing its activity on the marketing and management of housing complexes designed for excellence through implementing technological advances and quality finishing. And all this while never losing sight of its commitment to the environment and community well-being.

What's more, the division has the support of a large corporate group like ACCIONA, which guarantees professionalism and technical experience in designing projects, constant client attention and efficient post-sale service along with the financial solvency to deal with new construction development.



# sustainability

Rapid changes in developing markets, climate change and energy security and water supplies are some of the forces exerting enormous pressure on companies and society.

ACCIONA focuses its strategy on economic growth, environmental balance and social progress as the cornerstone of its Sustainability Policy, solidifying its position among the most advanced companies in the area of sustainable practices.

It implements its sustainability strategy through its 2020 Sustainability Master Plan (SMP 2020), a road map combining all its initiatives in this area and structured around strategic and operational objectives applied across the entire organisation and detailing particular points for the different business areas to focus on sustainability issues specifically related to the characteristics of each line.

The new SMP 2020 objectives shared by the entire Group are aligned with the increasing interdependence of our lines of business.

ACCIONA has had a Sustainability Committee in place in the Board of Directors since 2009 for the purpose of leading and coordinating sustainability activities.

## Management of project social impact

In its sustainable business model, ACCIONA continues to study the social affects in the community caused by its projects and services, implementing Social Impact Management (SIM) as a process of analysis and handling of social consequences, both negative and positive.

For the Company, adding value to the communities where they implement their projects is a way of effectively contributing to promoting solutions improving the quality of life and the environment, as well as ensuring access of citizens to their rights.

## Sustainability Master Plan 2020





ACCIONA Microenergy provides access to basic electrical services for disadvantaged communities in Oaxaca that have no access to the grid. Under the "Oaxaca Home Power" Project, over 16,000 people have access to electricity.



## leadership

Recognition as leaders in sustainability is matched with raising awareness and propagating a business model based on sustainable development opportunities.

### Innovation

ACCIONA's commitment to innovation has a long history within the Company.

We operate along the most advanced lines of technology concerning everything related to the production of renewable energy: wind, photovoltaic and thermal solar; construction using new materials, improving processes and sustainable building; and water desalination and waste water treatment.

Incorporating innovation in business, collaboration and taking advantage of *know how* in each of our divisions are typical of the Research, Development and Innovation (RDI) activities of the Company.

### Environment

For ACCIONA, the struggle against climate change, sustainable use of natural resources and protection of biodiversity are the major bases of its environmental strategy.

The Company incorporates the environmental variable in its decision making processes and business operations with the key objective of reducing environmental impact in its activities. This is reflected in its commitment to low carbon business models, in providing reports on its environmental role and in establishing continued improvement objectives and commitments in the environmental area as part of its Sustainability Master Plan 2020 (SMP 2020).

### Presence in sustainability indices

ACCIONA's presence in the major selective sustainability indices DJSI World, FTSE4Good, CDP Iberia 125 and the Carbon Disclosure Leadership Index (CDLI) 2015, among others, is proof of the confidence secured with institutional investors who see sustainability as a good indicator of the quality of management and transparency.

### Awards

#### ESR

Since 2010, ACCIONA Mexico has received the Distinctive ESR® that the Mexican Centre for Philanthropy (Cemefi) and the Alliance for Social Business Responsibility (AliaRSE) award to companies that successfully meet the standards set in the strategic areas of social business responsibility.

### IDB 360° Awards in Energy and Water

The wind park Eurus was recognised in the category 'Impact on Population and Leadership' in 2015. Built and operated by ACCIONA for the autonomous supply of clean energy for Grupo Cemex, it eliminates the emission of 600,000 tons of CO<sub>2</sub> annually. Through its Social and Environmental Action Plan, ACCIONA contributes to preserving ecosystems and promoting sustainable community development.

In 2016, the Interamerican Development Bank (IDB) cited "the comprehensive implementation of a sustainability strategy" in the design, execution and management of the Atotonilco WWTP by the consortium in which ACCIONA Water participates.

An increasing presence



## energy

Mexico is a country well-known for its extensive natural resources such as wind and sunshine, which can be used to generate clean energy. ACCIONA has been working for twenty years in the renewable technology sector, and is now the leading company in installed wind power capacity.

### → WIND FARM ASSETS OF ACCIONA ENERGIA IN MEXICO

EURUS	→	250.5 MW
OAXACA II	→	102 MW
OAXACA III	→	102 MW
OAXACA IV	→	102 MW

### → WIND PARKS BUILT FOR CLIENTS IN MEXICO

VENTIKA	→	126 MW
VENTIKA II	→	126 MW
INGENIO	→	49.5 MW

Up until now, ACCIONA has focused in Mexico on wind power, the technology that represents more than 80% of the operations of the Company worldwide. A trend that seeks to also extend photovoltaic solar energy, a technology in which it is building landmark projects on a global scale.

#### Leader in wind assets

ACCIONA is a vertically integrated company contributing to the creation of value for its shareholders at all levels of the wind energy value chain. ACCIONA is developing and building the projects, designing, creating, installing and starting up wind turbines, and is involved in the operation and maintenance of wind farms.

ACCIONA is one of the global leaders in wind energy. It had generated 7,212 MW on its own by the end of 2015, and had installed an additional 1,875 MW for clients. In 2015, its total wind production was 17.4 TWh.

ACCIONA is a leader in installed wind power in Mexico, with a total of 556.5 MW operational, representing a 20% share of the total for the country at the close of 2015.

The Company completed installation of the Eurus wind park in the state of Oaxaca in 2009, an installation with 250.5 MW total power.

ACCIONA completed the construction of three wind parks also located in the Isthmus of Tehuantepec, state of Oaxaca, in 2011 with a total power of 306 MW and in investment of more than US \$600 million. They make up the largest wind installation owned by the ACCIONA Group in the world.

And for clients, the Company has built and launched the Ventika and Ventika II parks in the state of Nuevo León, with 252 MW of power and 84 ACCIONA Windpower 3 MW wind turbines. The launch of these farms, involving an investment of US \$650 million (EUR 584 million), took place in the first quarter of 2016.

ACCIONA has also constructed the 49.5 MW wind park Ingenio for clients in the Isthmus of Tehuantepec using 1.5 MW ACCIONA Windpower wind turbines.

Recently, ACCIONA Energy has been awarded the supply of 585.7 gigawatt hours (GWh) from renewable sources in the first auction of long-term energy of the wholesale electricity market held by the Mexican National Centre for Energy Control (CENACE). This award will result in El Cortijo, a 168 megawatt (MW) wind farm in the state of Tamaulipas, which will start up in 2018 and will generate the equivalent of the electric consumption of about 350,000 homes.

The company has other wind projects in the pipeline in the country and is also working on initiatives in other renewable technologies.

All this is for the purpose of consolidating its prominent position in Mexico in the clean energy sector, with installations in areas with excellent energy resources, thus guaranteeing the profitability of the investment and leading to the creation of value in a priority country for the Company.

→ ACCIONA is one of the world's most important promoters of wind energy. It owns 7,212 MW in its own installations and has built an additional 1,875 MW for clients.



Unlimited possibilities



## Supporting local communities

All ACCIONA divisions in Mexico work very closely with the people and their needs. In the state of Oaxaca, ACCIONA is implementing an ambitious community investment plan incorporating initiatives and activities related to education, sustainability, promotion of women, improvement of infrastructures and environmental recovery.

### A distinctive wind complex

The construction of the Ventika wind complex has demonstrated the logistic and technological capacity of ACCIONA Energy to realise large scale projects under very demanding conditions. In fact, the project has won two Obras Cemex prizes for its innovative nature and construction excellence.

A distinguishing feature of the project has been the use of concrete to manufacture the towers of the wind turbines, the first time this was done in the Mexican wind sector. This required the use of 37,000 m<sup>3</sup> of high resistance concrete in addition to the approximately 55,000 m<sup>3</sup> used in the foundations and structural elements of the project.

It was necessary to remove 540,000 m<sup>3</sup> of soil in the course of the work – later replaced – and lay more than 388 km of underground cable for transporting the energy generated to the transport network. It also required 54 kilometres of roads.

Furthermore, the Ventika wind project is the first of its kind installed by ACCIONA Energy whose construction was carbon neutral. The emissions related to the construction of the wind project have been compensated through certificates acquired in the international carbon market.

The Eurus wind farm, made up of 167 ACCIONA Windpower turbines, generating 1.5 MW per unit, is a self-supplying project between ACCIONA and the Cemex cement company. The power generated annually by the park is the equivalent of the consumption of a city of 500,000 inhabitants, and avoids the release of 600,000 tons of CO<sub>2</sub> annually, about 25% of the total emissions generated by a city of that size.

### Photovoltaic too

Photovoltaic systems were originally developed for use in space. Nevertheless, it has become one of the cleanest renewable energy technologies on Earth, and can supply electricity both within and outside of the grid.

ACCIONA is building large photovoltaic plants for its own operation and for third parties. For itself it has built 143 MWp, including the plant at Sishen in South Africa, the largest in Africa, operating since November 2014 with 94.3 MWp of power.

They have also built the 46 MWp plant at Amareleja in Portugal, also fully owned, and the 24 Mwp Royalla plant for clients in Australia.

In 2015, the Company began construction for its own account of what will become the largest photovoltaic plant in Latin America, with 247 MWp of power (196 MW nominal). It is located at the commune of Vallenar in the Atacama region, and will have 777,000 photovoltaic modules and a solar gain surface of 1.5 million m<sup>2</sup> (the equivalent of 211 football pitches). The plant involves an approximate investment of US \$343 million.

### Operation and follow-up

The power is created and consumed simultaneously in real time. This means that it is essential that the operation of the installations must be monitored and controlled at all times, 24 hours a day. The ACCIONA control centres (CECOER), based in Pamplona (Spain) is responsible for this, with centres in Chicago (USA) and Mexico City, from where they are supervised together with the operation of more than 6,000 wind turbines around the world, along with solar centres, hydroelectric and biomass plants and electric substations.

CECOER is essential to ensure maximum availability of installations and integration of the energy into the power grid.

Building infrastructures to support growth in Mexico



# infrastructure

ACCIONA responds to the challenge to achieve sustainable comprehensive development of cities. Its activities are based on innovation, quality, technology and experience.

Engineering, construction and operation.

## CONSTRUCTION

### The foundations of sustainability

The hundred year old company ACCIONA Infrastructures is involved in the construction of public and private structures such as bridges, motorways, tunnels, railways, dams, ports, airports, schools, industrial plants, power plants and hospitals. ACCIONA is involved in all phases of its projects to guarantee that its activities are performed in accordance with the principles of sustainable construction. ACCIONA is literally laying the foundations for its future.

Out of the company's better known projects, the most noteworthy are the Petronas Towers, in Malaysia, the Ting Kau bridge in Hong Kong, the Coastal Road Network in Chile and the largest private port complex in Latin America, which is being built in the Brazilian state of Rio de Janeiro.

In Mexico, ACCIONA has completed various projects, including social infrastructure and transport works and real estate projects.

ACCIONA applies its unique expertise to the construction of hospitals. The latest of these is the Nogales Hospital (144 beds), which holds the LEED International Sustainable Building Certificate and uses BIM (Building Information Modelling) technology in construction, which raises the number of medical institutions built by ACCIONA in the country to eight. Four completed hospitals, a medical centre, a rehabilitation centre and a family medicine unit have given ACCIONA the reputation of a reliable builder in this sector. Also, ACCIONA has been managing the Specialist Regional Hospital of Bajío for several years.

### Designing education

In the area of school construction, ACCIONA designed and built the San Luis Potosí Polytechnic University, and will operate it for 20 years. It consists of 18 buildings with capacity for 5,000 students. It was the first university centre on the concession model in Latin America - the first

application of a financing model already common in transportation infrastructures.

In 2013, ACCIONA completed construction of Tower II of the Cuajimalpa Campus of the Metropolitan Autonomous University, to which the magazine "Obras" awarded the "Work of the Year" prize in the "Urbanism and Social Impact" category for 2014.



→ METROPOLITAN AUTONOMOUS UNIVERSITY (MAU), CUAJIMALPA CAMPUS



A highly experienced partner



TECHNOLOGY SOLUTIONS WITH PRACTICAL APPLICATIONS

### Excellence in engineering and innovation

ACCIONA is working more and more in the port engineering and construction area. Our Research, Development and Innovation Centre analyses all projects, both separately and as a group. It has installations for developing innovative technological solutions that have practical applications.



#### Civil works

ACCIONA has extensive experience in unusual civil work constructions, a global trend that has its place in Mexico. It is renowned throughout the world for the quality of its work, including bridges, motorways, highways and concessions.

ACCIONA has also completed numerous stretches of high speed railway in Spain using the most advanced and innovative systems.

In Mexico, ACCIONA was awarded the contract for the access roadway to the Port of Salina Cruz in the state of Oaxaca.

It has also built three wind farms in Oaxaca providing 306 MW, 100% owned by ACCIONA.

#### Transportation

Among the land transport projects built by ACCIONA in Mexico, we should mention the Champotón Viaducts, four 200 m long bridges in the state of Campeche completed in 2011.

Construction of the 5 de Mayo Viaduct in the municipality of Pueblo and the first stage of the 5 km long Villahermosa Beltway for driving around the city of Villahermosa in the state of Tabasco was later completed.

Recently, ACCIONA was awarded the contracts for building stages I and II of the Jala-Puerto Vallarta motorway, the Acapulco Western Bypass and the bridge over the Remedios River in the state of Mexico.

#### A modern work of engineering

In 2014, ACCIONA completed construction of the Ixtapaluca Freeway connecting the state of Mexico with the state of Morelos without passing through Mexico City, reducing travel

time by approximately 40 minutes. In 2015, it won the "Work of the Year" prize awarded by the magazine 'Obras' in the Infrastructure category.



→ IXTAPALUCA FREEWAY IN THE STATE OF MEXICO

Reference in the industrial sector



# infrastructure

Specialist in high-tech turnkey projects.  
In the industrial power generation sector.

## INDUSTRIAL

ACCIONA Industrial is involved in three lines of business: Oil & Gas, Hydroelectric Generation, Electric Generation and Transmission (renewable and conventional), capable of assisting all types of clients anywhere in the world, and dealing with all phases of the project: basic and detail engineering, purchases, construction, installation, launching, operation and maintenance.

### In Mexico

ACCIONA Industrial has consolidated its activity in 2015 in Mexico, with a clear commitment to clean and renewable energy generation projects.

In November 2014, ACCIONA completed phase 1 of 135 MW CT-TG Baja California II in Rosarito. This Centre is made up of three aeroderivative gas turbines producing low-environmental-impact power during times of maximum power demand in the region.

In July 2010, the Federal Electricity Commission (FCE) awarded ACCIONA the design, supply, construction and launching of Phase III of the 42 MW CCI Baja California Sur

in La Paz. It was also awarded the construction of Phase V, which will have a net capacity of 46.8 MW, to be delivered in June 2016.

It should be noted that the completion of re-powering of the San Rafael Hydroelectric Plant (24 MW) is considered a Clean Development Mechanism (CDM) under the terms of the Kyoto Protocol of the United Nations Framework Convention on Climate Change (UNFCCC), which estimates that the emission to the atmosphere of approximately 71,257 tons of CO<sub>2</sub> will be avoided, contributing to avoidance of burning fossil fuels.

Of note in 2016 is the start-up of the transmission line project associated with the Empalme II combined cycle. This operation is located in the Mexican states of Sonora and Sinaloa to supply the Empalme II CCC (Combined Cycle Centre). The project consists of three 400 KV transmission lines, and a total length of 117 km. Four 400KV and 230KV substations. 1750 MVA, with fourteen 400 KV feeders.

### Building a modern society

The Baja California Sur V Thermal Plant is an innovative project using petroleum refining residue, which will help to optimise the crude cycle and minimise the environmental impact in a high value ecological environment. The plant meets the energy efficiency directives

of the World Bank for 200,000 persons in La Paz and the neighbouring tourist complexes. Furthermore, ACCIONA has calculated and designed the installation of an innovative NOX (Nitrogen Oxide) Emission Reduction System to meet its environmental commitment.



→ BAJA CALIFORNIA SUR V THERMAL PLANT (46.8 MW) IN LA PAZ

Providing service to more than 90 million people



## infrastructure

ACCIONA Agua meets the needs of supplying a total population of over 90 million people in 30 countries around the world. It is crucial to create sustainable sources of clean water for increasing populations.

### WATER

ACCIONA designs, operates and maintains water treatment plants for both public and private clients. Sustainability is a priority at all times.

ACCIONA's goal in this area is to be a forefront provider of global solutions and to contribute to sustainable development in the area of water. To continue as a world leader in the industry and to meet these goals, it is innovative in the design, construction and operation of water treatment, purification and desalination plants.

#### Desalination by reverse osmosis

ACCIONA has ample experience in the application of reverse osmosis technology for the desalination of salt water and brackish water in all phases of the projects: financing, design, construction, launching, operation

and maintenance of plants. Each of these areas has the solid support of its R&D department. This is proven by its more than 75 installations producing more than 2.7 million m<sup>3</sup> of potable water daily.

#### Water treatment

ACCIONA provides solutions that optimise waste water treatment and subsequent operation and maintenance at a minimum cost.

Consequently, they have built more than 300 waste water purification plants with a capacity of more than 13.3 million m<sup>3</sup> daily, enough to supply almost

55 million people. And more than 115 potable water treatment plants with a total capacity of 7 million m<sup>3</sup> daily, supplying more than 26 million inhabitants.

#### The largest purification plant in the world

The Atotonilco plant purifies more than half the waste water generated by the 18 million inhabitants of Mexico City. It is the largest waste water treatment plant in the world. It

has an average nominal capacity of 35 m<sup>3</sup>/second, including the removal of solid waste and sludge. It has a co-generation system that uses biogas produced in the digestion process and maximises energy efficiency.



→ ATOTONILCO WASTE WATER PURIFICATION PLANT

Comprehensive provision of services



## infrastructure

Comprehensive solutions adapted to each need for the public and private sector. Committed to the environment and society, they work hand-in-hand with requirements of sustainability, social responsibility and the quality of each and every one of their clients.

### SERVICE

Over more than 50 years, ACCIONA Service has been there to offer comprehensive solutions to its clients to meet their objectives by offering all *non-core business* activities. Present in both the public and private sectors, the division's management model optimises quality, flexibility and cost.

#### Clients

ACCIONA Service's experience embraces various industries. In Mexico, it includes clients in the sanitation, education, automotive and large retail outlet operations.

It has been providing non-medical services to the Specialist Regional Hospital of Bajío in the city of Leon, Guanajuato, since 2007. These services include comprehensive maintenance, hygienic cleaning, catering, gardening, security and monitoring, parking, waste removal and maintenance of telecommunications for the hospital.

The Polytechnical University of San Luis Potosí has also been a client of ACCIONA

Service since 2014. Their contract includes Facility Management services, with more than 165 people managing and providing services guaranteeing the proper operation of the University, including comprehensive maintenance, cleaning, gardening, security, auxiliary services and administrative management of the education centre.

In 2015, they added to their list of clients seven stores of the Chedraui Group in the cities of San Luis Potosí, Aguascalientes y León to handle all maintenance and cleaning in the stores. They also handle the technical office cleaning services and CPD for BBVA and the comprehensive maintenance of the Hares residential condominiums, both in Mexico City.

They have recently concluded a contract with the German company Audi in 2016 for industrial cleaning in the new installations that the automobile manufacturer is building in the state of Puebla.

#### Service in the automotive industry

In 2015, Service signed a contract with General Motors to provide maintenance services for their facilities and equipment, specialised and industrial cleaning, management of their paint

booth system, administration of filtration equipment, production and management auxiliary services and management of mobile equipment, among other things, at the San Luis Potosí industrial complex.



Established as real estate developers in Mexico



## real estate

Our projects are based on sustainability and implementing solutions leading to savings in energy, rational water consumption and clean construction.

Quality, design, harmony and security in all real estate projects

### In Mexico for over 30 years

ACCIONA Parque Reforma is one of the best known real estate developers in the residential and residential plus segment in Mexico. Over the course of 30 years, they have developed and marketed high-quality residential and office properties, becoming a benchmark in the sector thanks to their foresight and the implementation of the latest technology and eco-efficient standards.

Backed up by solid technical and professional experience, ACCIONA Real Estate incorporates standards of sustainability in its developments, with one of its principal objectives being the realisation of projects that contribute to preserving the environment, resulting in reduced maintenance costs for the owners.

### ACCIONA Parque Reforma

The business philosophy and practices behind ACCIONA Parque Reforma are based on three essential foundations:

- Commitment to quality in construction and finishing work directed toward excellence based on the application of technological

advances, material utilisation and quality finishing work, and applying innovations that enhance energy saving, the reasonable use of water and clean construction.

- Reliability in meeting delivery times. ACCIONA Parque Reforma delivered each of its projects as promised and on time. This is why our experience and good name are a hallmark in the real estate sector in Mexico, leading clients to trust repeatedly in our developments.
- Commitment to client relations. ACCIONA Parque Reforma provides excellent post-sale service through a team of specialists that attend to every request of its residents. Also, it offers the flexibility to personalise the layout and finishings of each residential unit during its construction.

ACCIONA Parque Reforma sold all of the Parque Reforma exclusive development luxury flats in Cumbres de Santa Fe, west of Mexico City. It is a landmark complex surrounded by green areas and social, sport and recreational spaces, and it is part of the Sustainable Building Certification Programme.

### The highest standards of quality

Parque Reforma Real Estate is currently developing and participating in the Maranta Bosques project: 220 flats on a 72,000 m<sup>2</sup> tract with a wooded area in Vista Hermosa, Mexico

City. Thanks to the characteristics of the property, the development is highly private, a salient characteristic of all ACCIONA Real Estate complexes. First delivery of the initial phase is expected at the beginning of 2017.



→ MARANTA BOSQUES



## → Economic data

The economic data for 2015 show a year of stability and return to normalcy during which management has concentrated on operational improvements of the business, laying the groundwork for future growth and strengthening of its balance sheet.

ACCIONA is a major Spanish corporation, a leader in the development and management of renewable energy, infrastructures (construction, industrial, water and services) and real estate. With a century of history and a workforce of more than 30,000 professionals, it operates in more than 30 countries across five continents. In 2015 it achieved sales of 6,544 million euros.

ACCIONA focuses its strategy on economic growth, environmental balance and social progress as the poles of its Sustainability Policy and presents itself as a model, long term-oriented company with its business closely tied to challenges and opportunities in the area of sustainable development. In facing these challenges, it has developed advanced sustainability practices based on its Master Plan (2020 SMP), which aims to contribute to the competitiveness of the organisation and consolidate its position as leaders in sustainable practices.

Innovation goes hand in hand with the creation of value of ACCIONA's business. Reaching 180.4 million euros in 2015, its efforts focus on internationalising innovation processes in its main markets.

ACCIONA considers the struggle against the effects related to climate change to be a strategic priority. To this end, the development of company activities is based on a low-carbon business portfolio. In 2015, ACCIONA's activities and operations avoided the emission of more than 17.2 million tons of CO<sub>2</sub> into the atmosphere. This commitment is confirmed by its inclusion in reputable sustainability indices such as the Dow Jones Sustainability World Index, FTSE4Good, MSCI 2015 Global Climate Index, CDP 2015 Climate A List, CDP Iberia 125 Climate Disclosure Leadership Index 2015 and The Supplier Climate A List.

### → Sales figures (millions of euros)

	2015
Energy	2,719
Infrastructure	3,336
Construction	2,170
Water	451
Services	716
Other activities	613
Consolidation adjustments	-125
<b>TOTAL business figures</b>	<b>6,544</b>

### → PBT (millions of euros)

	2015
Energy	198
Infrastructure	90
Construction	33
Water	41
Services	16
Other activities	43
Consolidation adjustments	-1
<b>Total regular PBT</b>	<b>330</b>

### → EBITDA (millions of euros)

	2015
Energy	897
Infrastructure	167
Construction	102
Water	35
Services	31
Other activities	113
Consolidation adjustments	-3
<b>TOTAL business figures</b>	<b>1,174</b>