

INTEGRATED REPORT **2015**

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FINANCIAL SUMMARY



ACCIONA's 2015 Integrated Report is available online. Access it by scanning the QR code from any compatible device.

ABOUT THIS REPORT

ACCIONA prepares this report every year, in accordance with the guidelines contained in the framework of the International Integrated Reporting Council (IIRC⁽¹⁾).

The aim is to provide a future outlook for the Company's business model, and it is structured in such a way as to allow the reader to easily and clearly see how the strategy helps create value in the short, medium and long term, addressing both performance and results, as well as the challenges and opportunities that may arise in the context in which ACCIONA works.

As we did last year, and this time on the basis of the 2014 Integrated Report, ACCIONA has consulted internal and external opinion in order to identify which aspects should be maintained, further investigated or improved in the 2015 edition. Thus, in addition to interviews with the Company's senior management, we have also spoken to analysts, investors and reporting experts.

The changes made to the structure and contents of the report seek to satisfy the recommendations and expectations identified.

RELEVANCE OF THE INFORMATION

Before preparing the report, we identified the aspects which are most relevant to renewable energies and infrastructure, and which will influence the global context in which the Company will be operating over the next few years. As such, the contents of this report have taken the following issues into account:

- Climate change and new international commitments to limit it
- Stability and profitability of the international markets
- Changes to regulatory business frameworks
- New models and a greater availability of finance
- Energy price structure
- Energy security and availability of water resources
- Capacity to respond to the increased demand for energy, infrastructure and services
- Applied technologies in the areas of energy, infrastructure and services
- Customer sovereignty

SCOPE OF THE INFORMATION

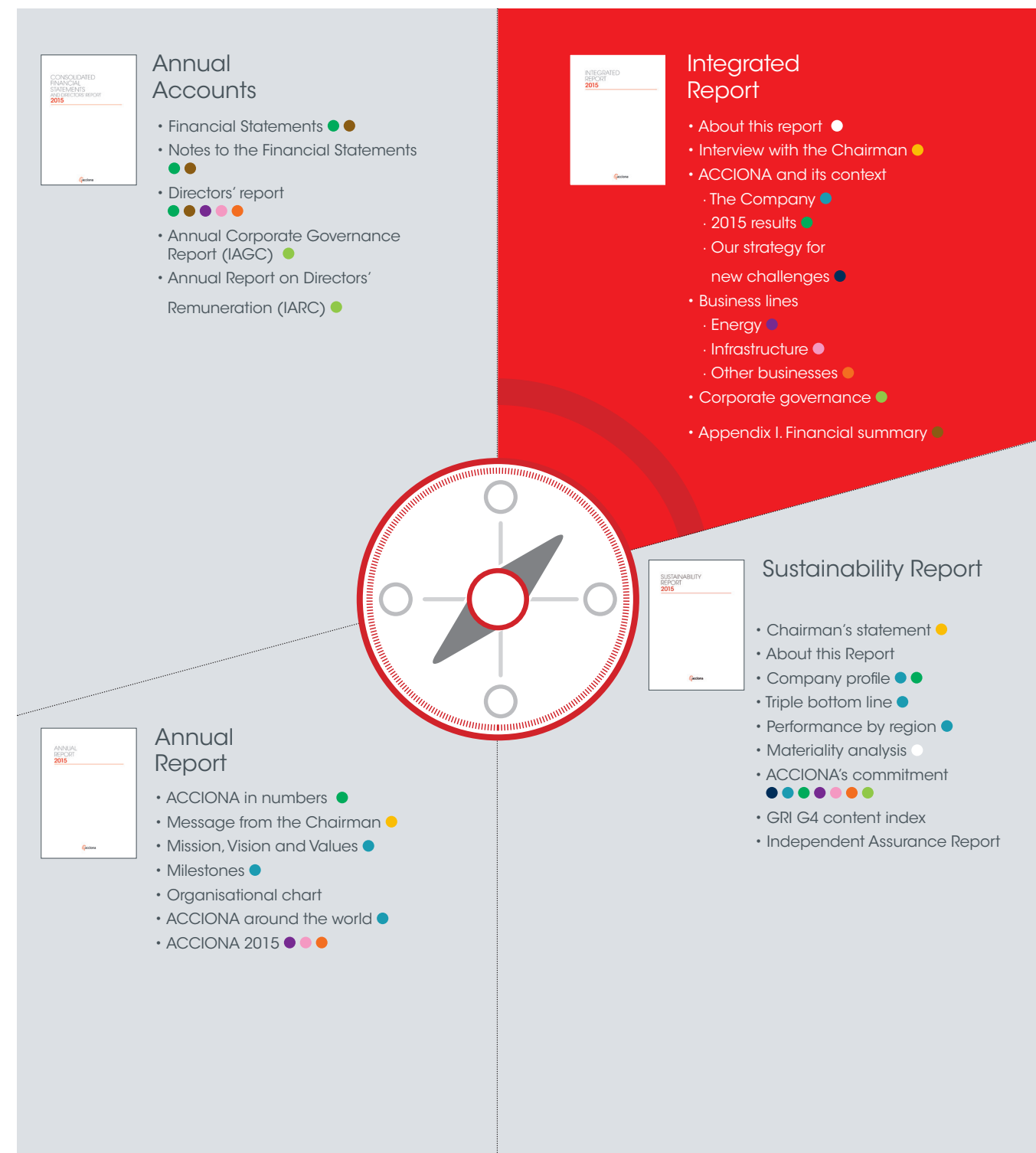
Quantitative data in the report refer to the year 2015. In order to facilitate understanding of the business and to assess the strategic position enjoyed by ACCIONA today, reference is also made to the facts and figures of previous years, thereby ensuring a more extensive analytical perspective.

In accordance with the principle of integration, this report provides a short overview of the capacity of each of the Company's businesses to forecast, adjust and generate value. The prospective information provided in this report is the result of an analysis of the current situation and its expected evolution, without these objectives hindering its achievement.

The information given in this report is complemented by other corporate documents that may be of interest to those requiring further details:

- 2015 Annual Report
- 2015 Annual Accounts (audited by Deloitte)
- 2015 Annual Corporate Governance Report
- 2015 Sustainability Report (in accordance with the GRI G4 Standard, verified by KPMG)

Connected Information



(1) Published in its final version in December 2013. For more information, visit the web page of the International Integrated Reporting Council [<http://integratedreporting.org/>]

INTERVIEW WITH THE CHAIRMAN

For the fourth year running, we are proud to present the ACCIONA Integrated Report, which is drawn up in accordance with the principles proposed by the International Integrated Reporting Council (IIRC). Through this document we aim to provide a transparent, long-term overview of the Company and the way in which it creates value in its area, securing the roots for future growth.

JOSÉ MANUEL ENTRECANALES
Chairman of ACCIONA



José Manuel Entrecanales, Chairman of ACCIONA, answers some questions about how the Company generates value in the medium and long term.

What is your opinion of the results booked for 2015?

We see FY 2015 as a turning point, not only for ACCIONA but also in terms of the global climate. It has been a year of consolidation for the Company following the major restructuring operation we underwent during the 2013 to 2014 period. This was mainly due to the regulatory impact on our core business, energy, but it also stemmed from other negative factors with which we have had to cope, like the drastic reduction in tenders for public works held in Spain and the major global economic and financial crisis.

By contrast, 2015 was a relatively stable year, during which we were able to focus on our businesses, strengthening operational improvements and reviving growth following several years during which investment had been limited. From a financial and economic standpoint, I am happy with the results achieved, particularly as regards the contribution made by the energy business and the reduction of the leverage ratio to 4.39 times our

EBITDA, returning to levels that are more "comfortable" for ACCIONA. The Company has also made the most of the beneficial debt markets to improve our corporate finance structure.

With regard to progress made on corporate strategy, I would like to particularly highlight the integration of ACCIONA Windpower with Nordex.

I believe that the Company's image was also strengthened in 2015, thanks to a greater international presence and a consolidated management team, which now puts us in an excellent position to respond to the trends that will define the global scenario in the years to come.

On another note, we should also highlight the importance of the Paris Agreement achieved during the COP21 and which is already in the process of being ratified. This is perhaps the most important milestone of all those potentially able to affect our business on a global scale. The agreement, which is based on commitments made by 196 countries to reduce their emissions, confirms renewable energy and the adoption of carbon price and markets, all promoted by our Company at multiple forums over the last six years, as key not only to fighting global warming but also to

ensuring economic development over the coming decades.

In conclusion, 2015 was a positive year for the Group, which is embarking on a new era of development from a strong financial and competitive position.

What growth does ACCIONA expect to see in 2016?

With regard to 2016, we are optimistic both in terms of growth and operational improvements in all our businesses, with the exception of generation activity in Spain, which will no doubt be affected by the reduction of wholesale electricity prices. These two trends should result in EBITDA of a similar level to that recorded in 2015.

On the other hand, after two years of reduced activity and selective divestments, we now expect to see a significant increase in net investments, to a volume of approximately 600 million euros, as a result of efforts made during FY 2015 which have allowed us to secure a very strong portfolio of projects as well as the financial capacity to pursue them. We will be adjusting investment levels to match our business performance and solvency ratios, as it is essential that we preserve our good financial position. In any case, this

2016 will be an important year for ACCIONA due to **operational improvements to the business, the surge in investments and embarking on new projects**

investment, together with the new projects that will stem from the COP21 agreements and the global trend towards a low-carbon economy, will secure our growth for the coming years.

In short, 2016 looks to be an important year for ACCIONA due to operational improvements to businesses like Infrastructure, the surge in investments and embarking on new projects, although we will probably have to cope with a situation that forecasts low energy prices in Spain.

We will also continue to work to preserve the strength of our financial structure, increasing our flexibility and reducing costs, thereby allowing us to combine investments with sustained dividend growth.

One of the year's milestones was the agreement reached with the German company Nordex for the transfer of ACCIONA Windpower. What are the future implications of this operation for ACCIONA?

The strategic decision to combine the ACCIONA Windpower business with Nordex represents a milestone for both the Company and the wind turbine sector as a whole.

The combination of both businesses gives rise to a new world leader in the wind

power industry, with an estimated volume of 2.8 GW and a presence in more than 30 countries – both in emerging and mature markets – placing us firmly amongst the world's top five major wind turbine manufacturers.

As a result of this operation, ACCIONA has become Nordex's majority shareholder, thus enabling us to continue to benefit, as wind operators and developers, from the advantages of vertical integration with a leading wind turbine manufacturer. Integration with Nordex has also allowed us to value our investment in ACCIONA Windpower and reduce our risk in many aspects.

In 2014, ACCIONA completed a restructuring of the Infrastructure division. How has this division adapted to a competitive global market with adjusted profit margins?

Over the last two years, we have reorganised the internal processes and redefined both the business areas and the strategy that we will be applying in the next few years. The Infrastructure division competes with some of the world's most important companies to respond to the demand for infrastructure. Aware of this context – the need, the international reach and the competitiveness – the division was restructured to ensure greater efficiency and, therefore, profitability.

ACCIONA Infrastructure today boasts an integrated range of services that is supported by technical and geographic specialisation and is committed to an exhaustive selection of projects. We are, therefore, optimistic about the future. In 2015, the increase in numbers of new contracts awarded and the growth of the infrastructure portfolio was considerable – 22% and 13% respectively – with important projects in global markets.

2015 was the year of important global challenges in terms of sustainability, characterised above all by the agreement on climate change reached at the Paris Conference and the Sustainable Development Goals. How will ACCIONA help meet these challenges?

Sustainability has always been, and remains, at the core of ACCIONA's identity. Our renewable energy and infrastructure projects help improve people's lives and take care of the environment for future generations. We ensure our projects achieve this by incorporating a responsible perspective from start to finish: assessing the environmental, social and reputational risks, minimising negative external factors and reinforcing the positive impact of each and every project.

For this reason ACCIONA was at the forefront of the main international debates that shaped the 2015 sustainability agenda, such as the Sustainable Development Goals and the COP 21 Paris Climate Change Conference.

We know that the best way to achieve our goals is to do so sustainably, generating value not only for the Company but for society as a whole. This is why we have a Sustainability Master Plan in place, that was revised in 2015 to adjust to the challenges and trends of the future, which includes goals and targets through to 2020.

Last, but by no means least, I would like to thank the more than 32,000 people who make up the ACCIONA team. Their talent, experience, ability to adapt and professional approach have been essential in overcoming the major challenges of the last few years. They represent one of our most important competitive advantages and allow us to look to the future with optimism.

ACCIONA

and its context

- i. The Company
- ii. 2015 Results
- iii. Our strategy for the new context



© VÍCTOR G. CARREÑO: 'SAND LAND XII'

THE COMPANY

Leader in the transition to a low carbon economy

ACCIONA is a leading group in sustainable solutions for infrastructure and renewable energy projects worldwide. Its services cover the entire value chain, including design, construction, operation and maintenance. In 2015 the company had sales amounting to 6.5 billion euros and a presence in more than 30 countries.

It also relies on more than 32,000 highly specialised personnel who implement a sound, profitable economic plan that contributes to the development of the communities in which it operates.

ACCIONA's goal is to spearhead the transition to a low carbon economy, and to this end it provides quality standards and innovative processes in all its projects designed to optimise efficient use of resources and respect for the environment.

ACCIONA's mission, vision and values



Mission

To be a leader in the creation, development and management of infrastructure, water, energy and services; actively contributing to social well-being, sustainable development and the creation of value for our stakeholders.



Vision

To meet the challenge of achieving sustainable development in all our business areas, so that the generations of today and tomorrow can enjoy a better life.



Values

Honesty	Leadership	Excellence	
+6,800 EMPLOYEES INVITED FOR TRAINING IN THE CODE OF CONDUCT IN 2015	LEADER IN THE TOP 100 GREEN UTILITIES OF ENERGY INTELLIGENCE	AWARDED "PROJECT OF THE YEAR 2015" BY INFRASTRUCTURE PARTNERSHIPS AUSTRALIA FOR LEGACY WAY	
Environmental concern	Social responsibility	Long-term outlook	
COMMITTED TO BEING CARBON NEUTRAL IN 2016	METHODOLOGY FOR SOCIAL IMPACT MANAGEMENT IN 47 PROJECTS IN 18 COUNTRIES IN 2015	+30 YEARS USEFUL LIFE OF WIND POWER ASSETS AND 30 YEARS APPROXIMATE AVERAGE DURATION OF CONCESSION CONTRACTS	
Financial strength	Customer focus	Innovation	Caring for people
€4.528 BN OF MARKET CAPITALISATION (AS OF 31/12/2015)	98% IN THE GLOBAL CUSTOMER SATISFACTION INDEX FOR 2015	€180.4 M DOCUMENTED FIGURES IN R&D&I FOR 2015	0 FATAL ACCIDENTS RELATED TO COMPANY PRODUCTION ACTIVITY IN THE LAST 4 YEARS

Business activities



ACCIONA Energy

ACCIONA Energy is the largest operator worldwide dedicated to the production of electricity solely from renewable energy. It has wind, solar, hydro and biomass assets, with wind and solar photovoltaic technologies that drive its future expansion. It is one of the largest developers and operators in the world, with experience in more than 20 countries.

www.accion-energy.com

2015 KEY INDICATORS

€2,719_M
TURNOVER

2014: €2,200M

€897_M
EBITDA

2014: €788 M

2,694
EMPLOYEES

2014: 2,375



ACCIONA Infrastructure

ACCIONA Infrastructure has vast experience in the development and completion of large-scale projects in the following business areas:

- **Construction** it has the capacity to handle all aspects of a project, from design and engineering to subsequent completion.
- **Concessions** it is one of the primary leaders in the private development of infrastructures worldwide, in terms of both number of projects and business volume.
- **Water** it has extensive experience in comprehensive water cycle management, encompassing all the stages involved in its treatment.
- **Industrial** it is a specialist in high-technology turnkey projects.
- **Services** it offers comprehensive solutions to organisations in both the public and private sectors, tailored to their needs.

www.accion-infraestructure.com

2015 KEY INDICATORS

€3,336_M
TURNOVER

2014: €3,727M

€167_M
EBITDA

2014: €173 M

27,406
EMPLOYEES

2014: 28,999

Other businesses



SEA TRANSPORT

In **Transmediterranea**, ACCIONA has the largest shipping line in Spain and one of the largest in Europe involved in the transportation of passengers and cargo.

www.trasmediterranea.es/en

2015 KEY INDICATORS

€424_M
TURNOVER

2014: €417 M

€41_M
EBITDA

2014: €30 M

1,393
EMPLOYEES

2014: 1,400



REAL ESTATE

ACCIONA Inmobiliaria concentrates on the development and management of real estate complexes in two areas of business: development and marketing for sale, and development, marketing and management of property for rent.

www.accionainmobiliaria.es

2015 KEY INDICATORS

€51_M
TURNOVER

2014: €94 M

€6_M
EBITDA

2014: €3 M

111
EMPLOYEES

2014: 119



FINANCIAL

Bestinver provides financial services such as asset management using investment funds, pension funds and SICAVs. In addition, it also offers stock market brokerage services.

www.bestinver.es

2015 KEY INDICATORS

€91_M
TURNOVER

2014: €135 M

€67_M
EBITDA

2014: €96 M

65
EMPLOYEES

2014: 58



WINERIES

ACCIONA is also involved in wine production, owning one of Spain's traditional wineries, **Hijos de Antonio Barceló**, which is active in five of the most prestigious wine-growing areas of Spain.

www.habarcelo.com

2015 KEY INDICATORS

€40_M
TURNOVER

2014: €40 M

€5_M
EBITDA

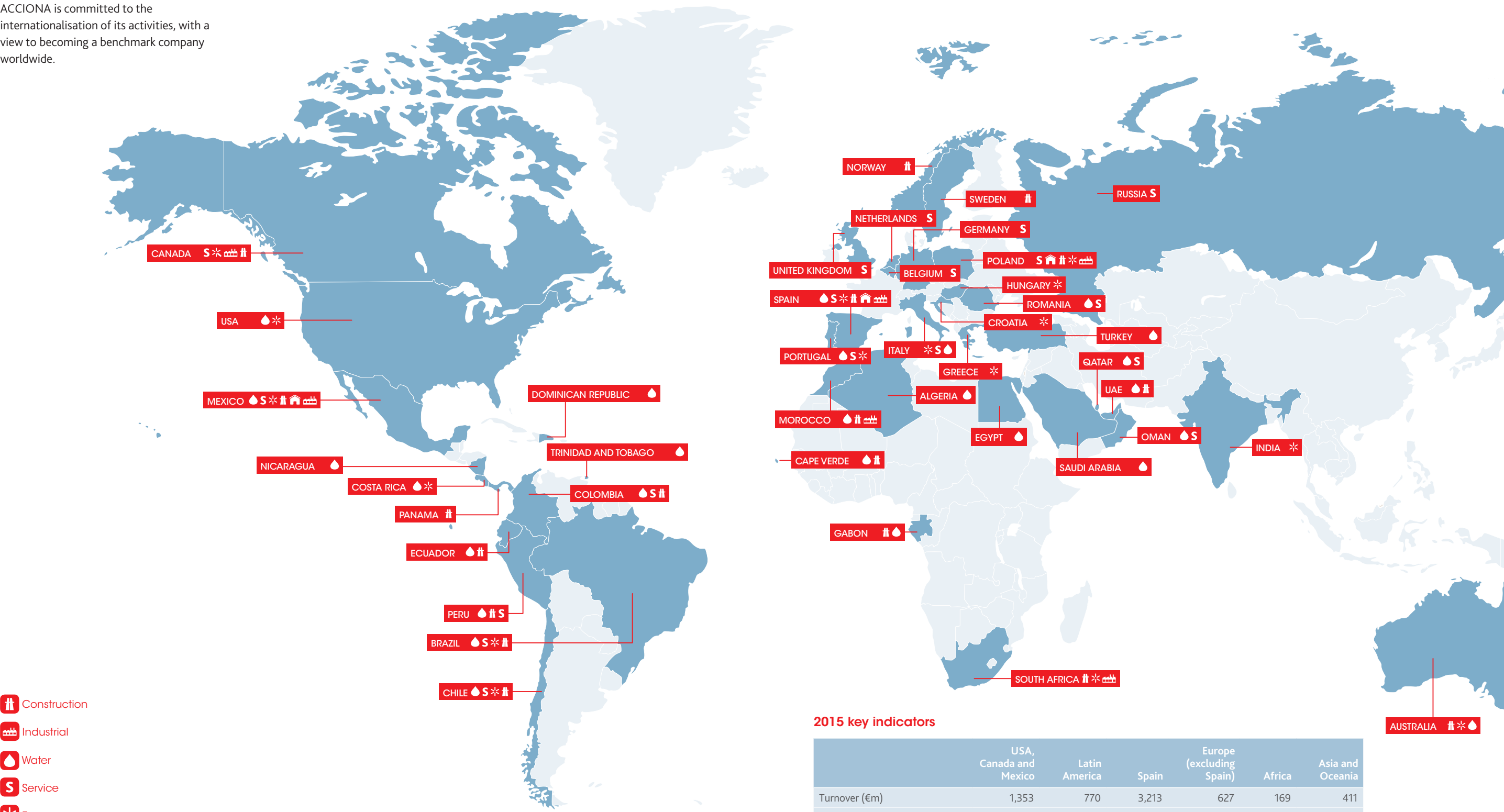
2014: €5 M

207
EMPLOYEES

2014: 200

ACCIONA worldwide

ACCIONA is committed to the internationalisation of its activities, with a view to becoming a benchmark company worldwide.



- Construction
- Industrial
- Water
- Service
- Energy
- Real Estate

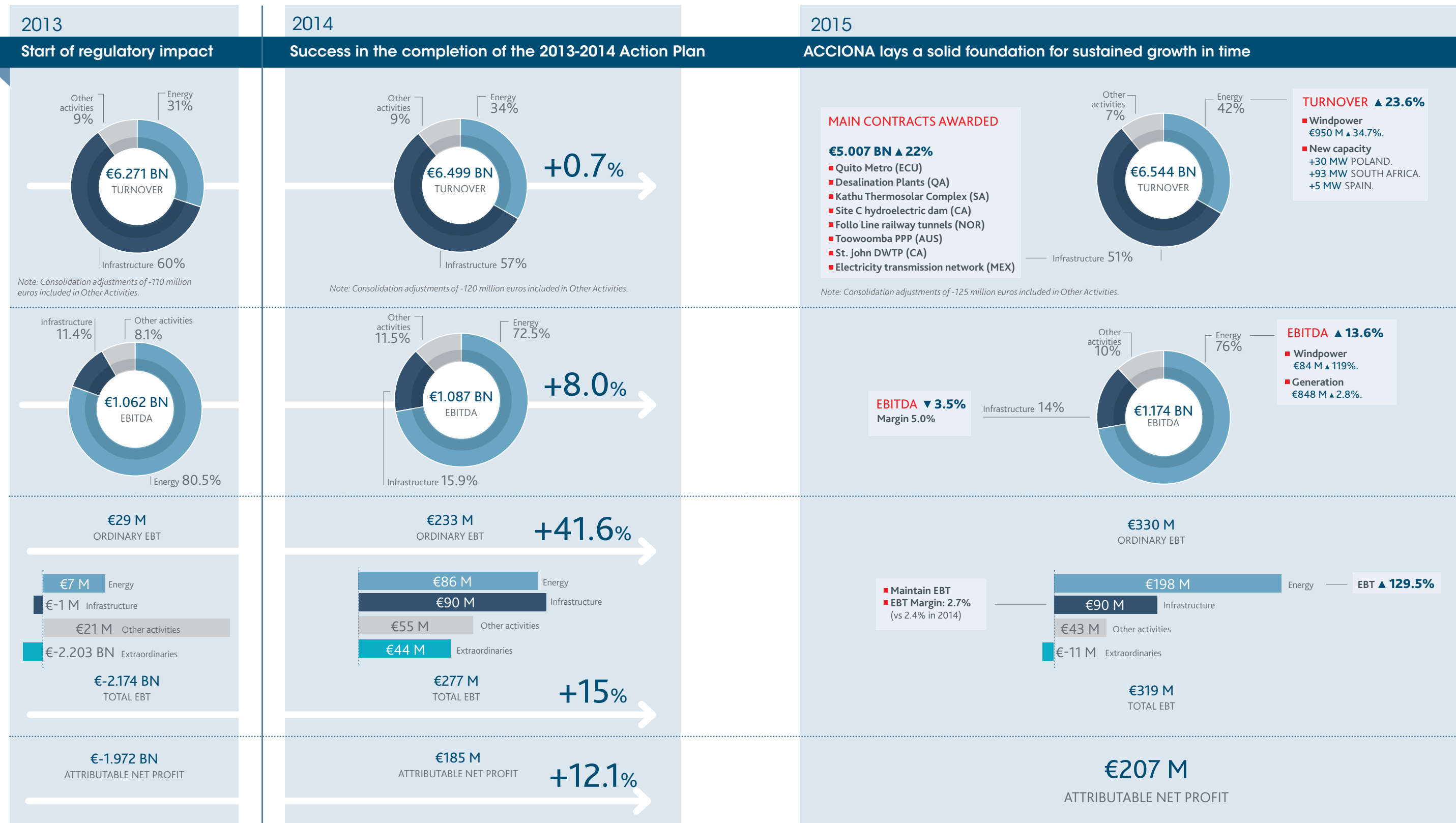
Including countries with a turnover of more than €3 million.

2015 key indicators

	USA, Canada and Mexico	Latin America	Spain	Europe (excluding Spain)	Africa	Asia and Oceania
Turnover (€m)	1,353	770	3,213	627	169	411
Energy produced (GWh)	4,752	414	13,199	1,007	438	1,172
Water managed (hm³)	0.8	11.2	400.3	145.9	19.6	56.5
R&D&I figure (€m)	37.7	17.9	97.8	15.5	10.4	1.1
Average equivalent headcount	1,974	4,423	20,784	4,099	227	291

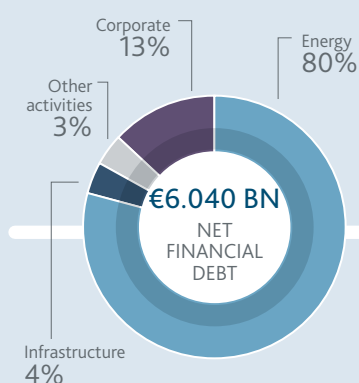
2015 RESULTS

Sustained growth bases



2013

Start of regulatory impact



NFD/EBITDA 5.7x

Average cost of debt 5.6%

€339 M

NET ORDINARY CAPEX

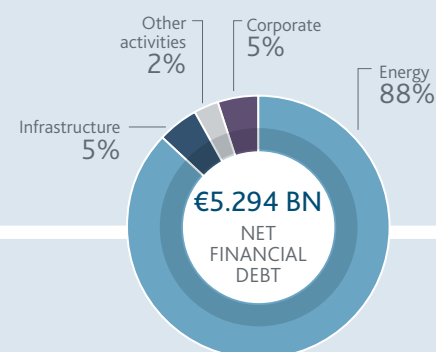


€236 M

TOTAL NET CAPEX

2014

Success in the completion of the 2013-2014 Action Plan



-2.5%

NFD/EBITDA 4.8x

Average cost of debt 5.6%

€340 M

NET ORDINARY CAPEX



€-289 M

TOTAL NET CAPEX

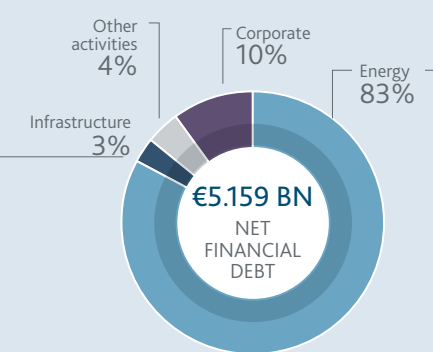
2015

ACCIONA lays a solid foundation for sustained growth in time

NFD

€162 M ▼ 36%

- With recourse €392 M
- Without recourse €488 M
- Gross Debt €880 M
- Cash + TFI €-718 M



NFD

€4.295 BN ▼ 7.7%

- Recourse €1.174 BN
- Non-recourse €3.782 BN
- Gross Debt €5.046 BN
- Cash + TFI €-750 M

NFD/EBITDA 4.39x

Average cost of debt 5.5% ▼ 0.1%

€223 M

ORDINARY
NET INVESTMENT

€172 M

TOTAL NET CAPEX

2010-2015 SUSTAINABILITY MASTER PLAN

INNOVATION €876.4 M

Certified figure 2010-2015

EMISSIONS 85.7 million

tonnes of CO₂ avoided 2010-2015

SOCIETY

Social impact management in projects of Energy and Infrastructure

VALUE CIRCLE

Approval of suppliers with sustainability standards

CORPORATE GOVERNANCE

Crime prevention and anti-corruption programme

LEADERSHIP

Participation in WBCSD, Global Compact Lead, CLG, SE4ALL, etc.

ACCOUNTABILITY

Presence in Sustainability Indices: DJSI World, FTSE4Good, CDP Climate A List 2015

32,147

employees make these results possible

2016: Future Outlook

= EBITDA

~4.0x-4.5x

TARGET NFD/EBITDA

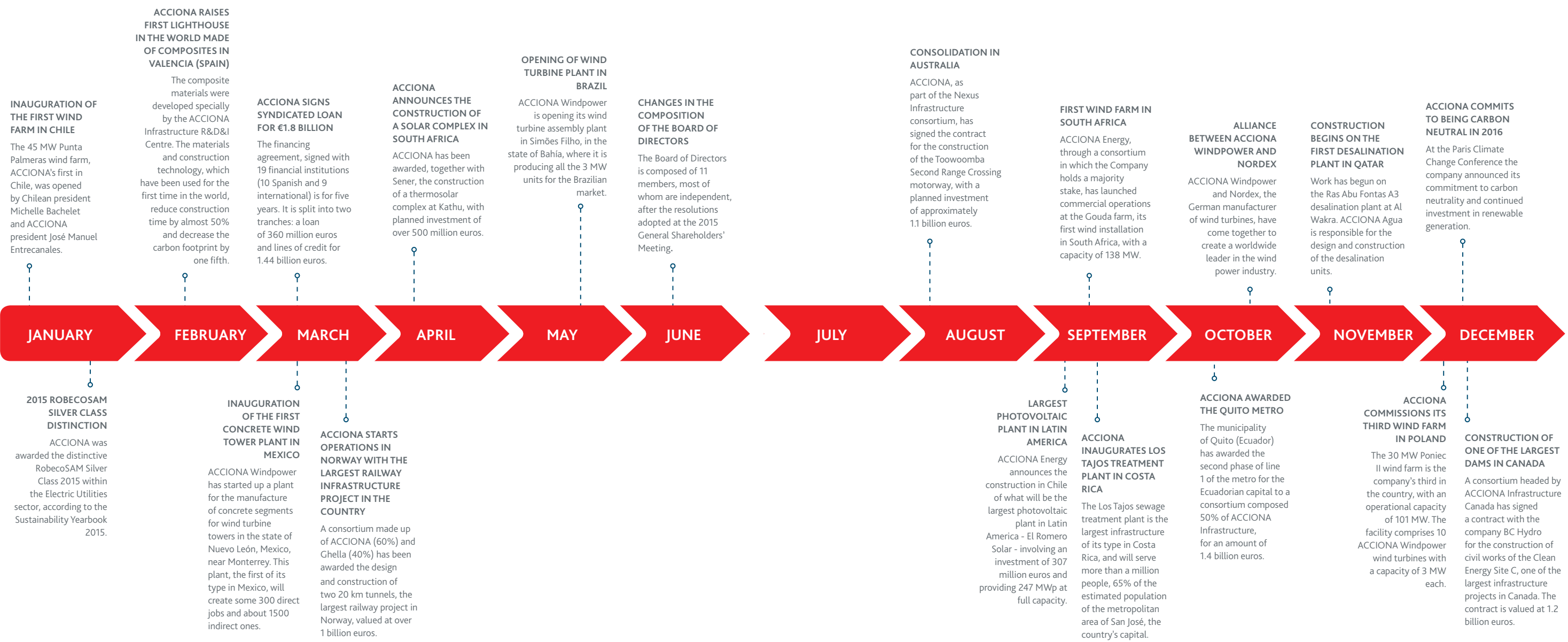
€600 M

NET CAPEX

2020 SUSTAINABILITY MASTER PLAN

Approved by the Board of Directors, including ambitious targets related to Climate Change, Society, the Environment; Corporate Governance, People, Value Chain and Innovation

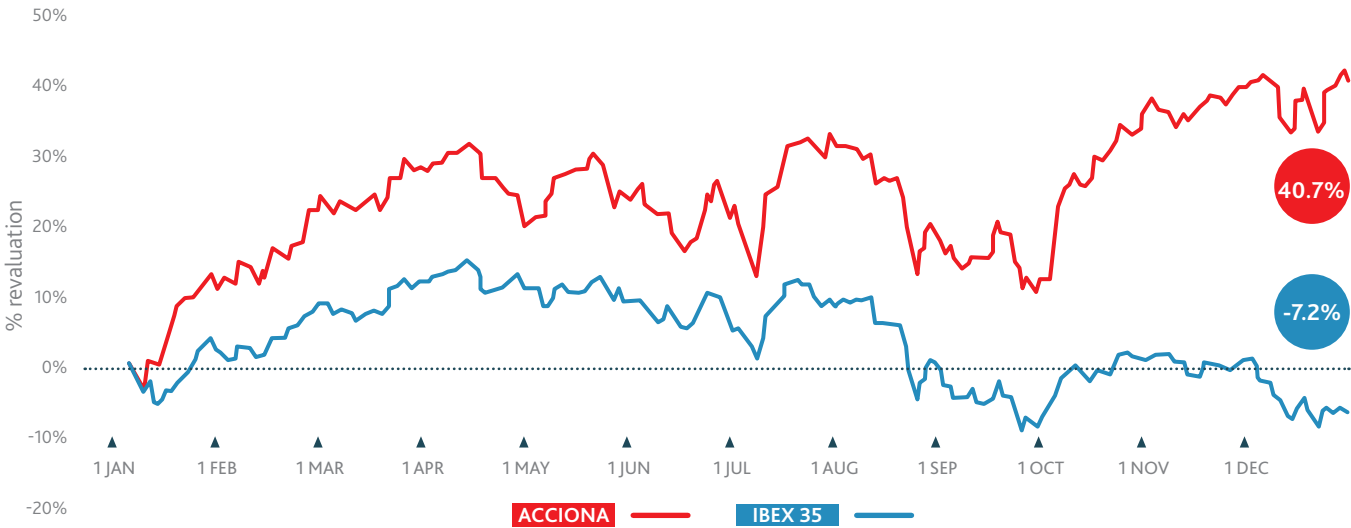
Milestones in 2015



Shares and shareholder return

The price per share developed favourably throughout 2015, demonstrating the positive response of the market to the operational improvements implemented, particularly those in the energy business, as well as the continuous reduction in financial risk of the group shown by a substantial improvement in leverage ratios. The market also supported the resumption of dividends, and the announcement of the merger of ACCIONA Windpower with Nordex was a key milestone in positive value development in 2015.

Share performance vs. Ibex 35 performance in 2015

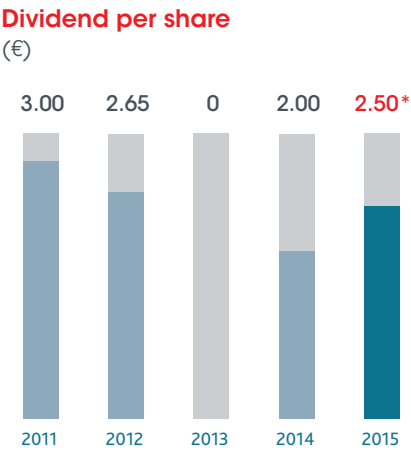


	2014	2015
Price at year-end (€/share)	56.20	79.08
Price at start of year (€/share)	41.77	56.20
Revaluation (%)	34.6	40.7
Minimum price (€/share)	41.05 (02/01/14)	54.24 (06/01/2015)
Maximum price (€/share)	67.40 (03/07/2014)	80.19 (30/12/2015)
Number of shares	57,259,550	57,259,550
Market Capitalisation at year-end (€m)	3,218	4,528
Dividend (€/share)	2.00	2.5*

(*) Proposed by the Board of Directors to the General Shareholders' Meeting.

Based on these positive results and as guarantee of the new basis for sustained growth in the future, the Board of Directors of the Company decided to propose at the General Shareholders' Meeting the distribution of a gross dividend of 2.5 euros

per share charged to the 2015 financial year, amounting to an increment of 25% over the dividend distributed during 2014.

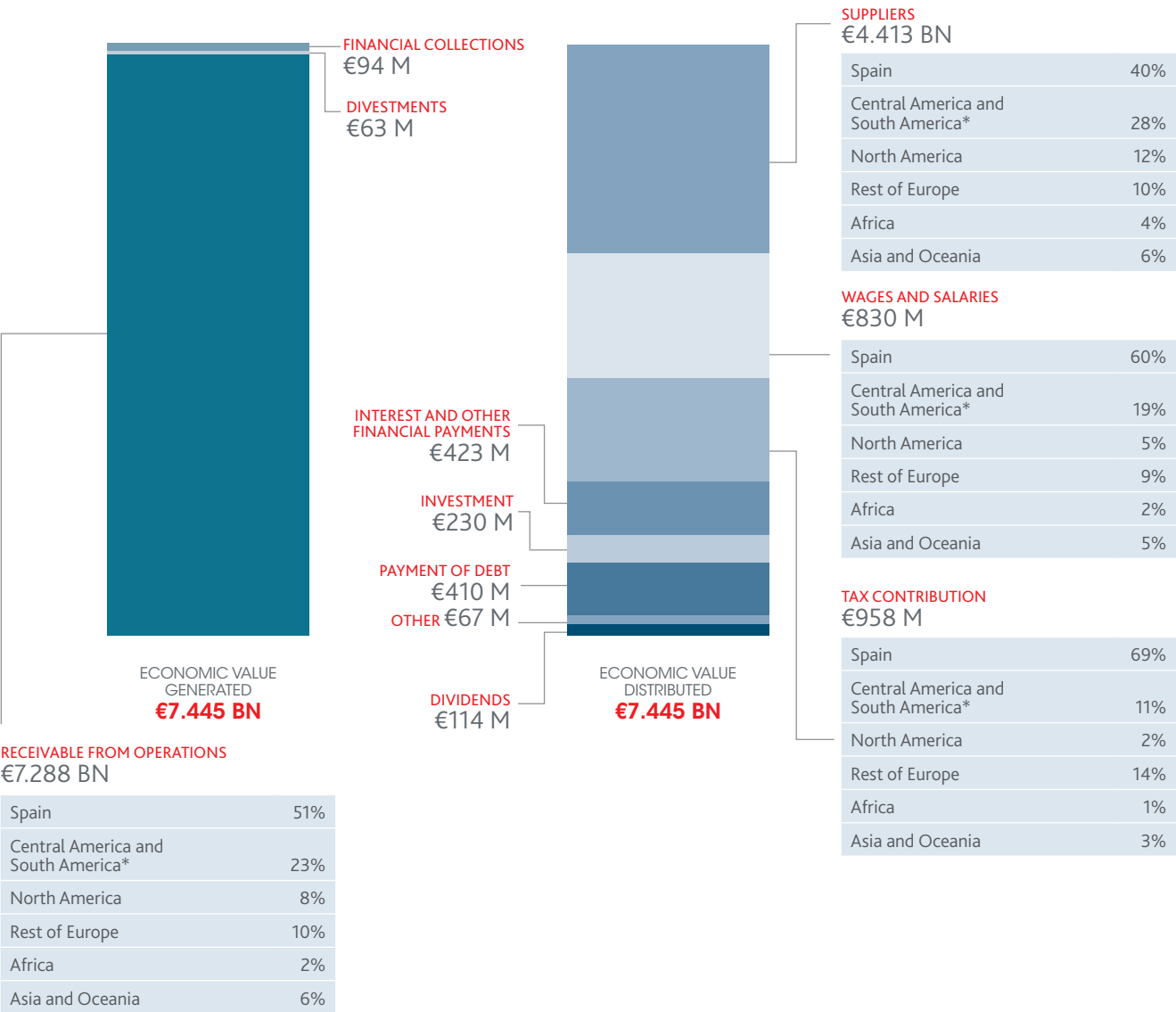


Social cash flow of ACCIONA in 2015

Social cash flow is a way of calculating a company's impact and contribution of real value to society through the cash flow generated by its activity.

During 2015, the economic and social contribution made by ACCIONA to Public Administrations through tax payments totalled 958 million euros, of which 448 million euros correspond to taxes paid and 510 million euros to taxes collected. This means that of every 100 euros of ACCIONA's revenues in 2015,

15 euros were used to pay taxes, of which 7 euros correspond to taxes paid out and 8 euros correspond to taxes collected, with Spain, Mexico, Poland, Chile, Australia and Portugal as the main recipients.



* Includes Mexico

Note: This takes into account the items (that involve a real influx and outflow of cash) which have an effect on the different stakeholders. This contribution of value is measured both in terms of the cash flow generated by the company (cash received by its customers, divestments, financial transactions, etc.) and in terms of the cash flow distributed by means of payments to suppliers, public administrations, shareholders and employees, among others.

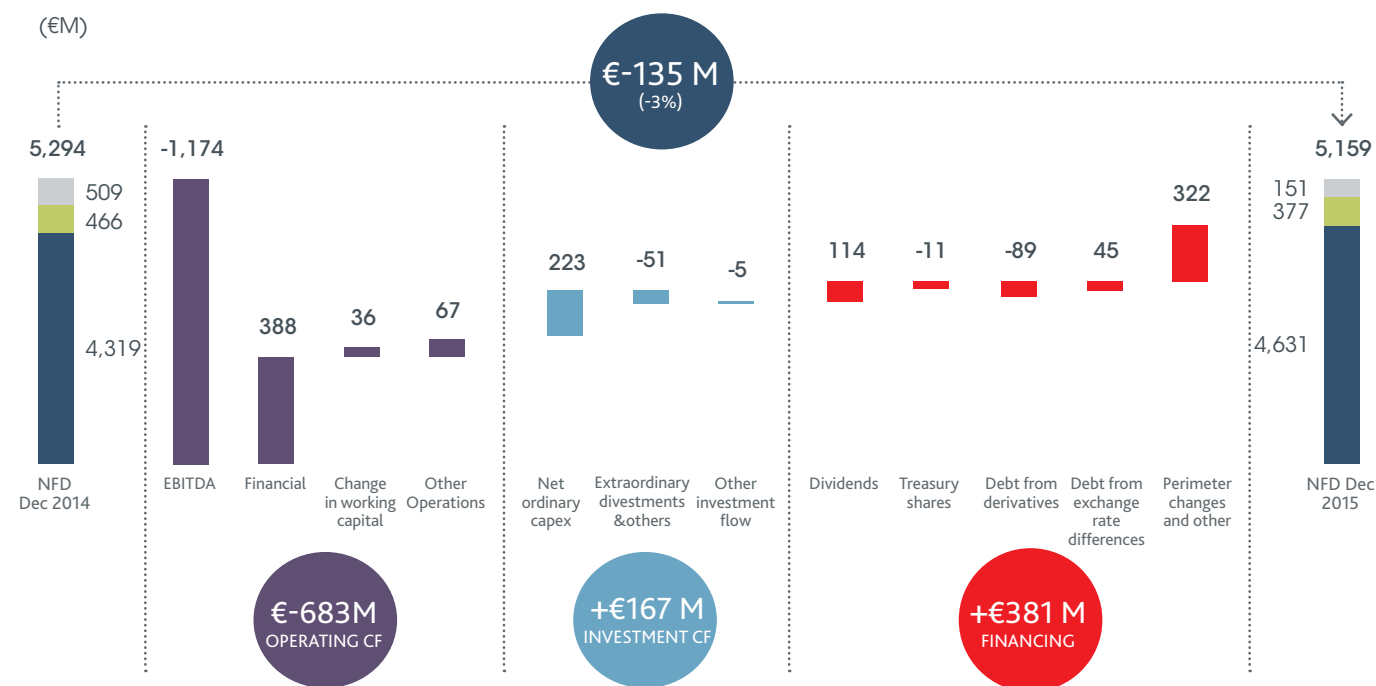
Debt evolution and forecast

Net financial debt (NFD) decreased by 2.5% in 2015 to 5,159 billion euros, resulting in a reduction in the NFD/EBITDA ratio equal to 4.39x (within the comfort zone target), within comfort range, and financial leverage (137%). This reduction was brought about primarily by good business results and

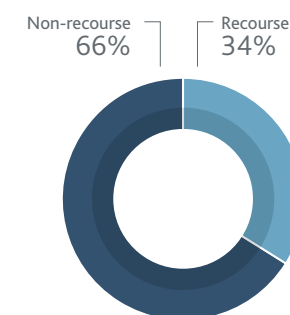
cash generation during the financial year resulting from operation, investment and financing activities.

2015 net debt reconciliation

(€M)

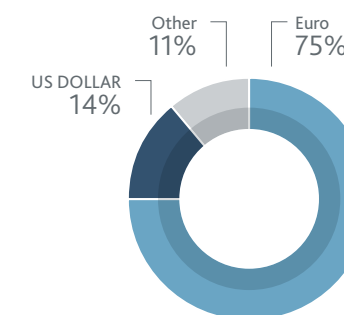


Gross debt by nature

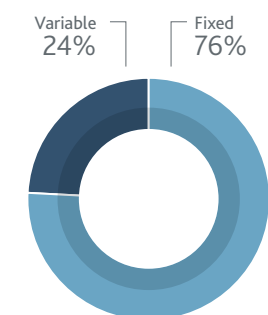


With regard to corporate debt, the restructuring put in place at the end of 2014 enabled the company to diversify its sources of financing; 60% of the recourse debt at the end of 2015 was not bank-related. The average cost of recourse debt dropped

Gross debt - Currency

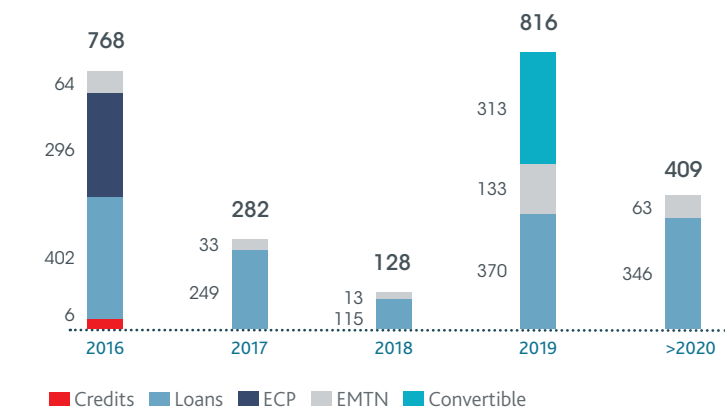


Gross debt - interest rate



during 2015 to 3.9% (compared to 4.6% the previous year), which is particularly relevant if it is considered that the average maturity remained at about 2.4 years.

Group: Recourse debt and liquidity (€M)
Recourse debt maturity profile (€2.403 BN)



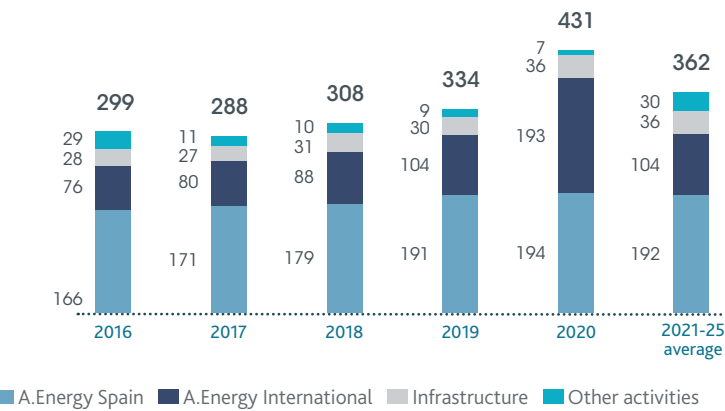
Undrawn credit lines cover all corporate maturities for the next three years.

The five-year syndicated line of credit signed in March 2015 for 1.8 billion euros has strengthened ACCIONA's liquidity profile, enabling it to cover corporate debt maturities up to 2019, including the convertible bond issue that occurred in 2014.

In terms of non-recourse debt, the company is not currently facing any profile refinancing situation, although opportunities for reducing interest expenses are constantly being reviewed. It is estimated that company projects currently

have the resources needed to deal with the due dates in its repayment schedule for the next few years.

Group: Non-recourse debt repayment schedule
2016-2025 principal repayments (€M)



Repayment schedule for the period up to December 2025.
Accrued interest and derivative market as of 31 December 2015, not including the repayment schedule.

OUR STRATEGY FOR THE NEW CONTEXT

An environment with global challenges

In an environment showing signs of recovery, there are also certain closely related global challenges that create uncertainty and may slow down economic growth in some economies and sectors:

■ **Drop in energy prices.** Petroleum, coal and gas prices have suffered a sharp decline in recent months, reaching levels not seen in a decade. The drop in the price of crude oil, driven by uncertainty in the worldwide economy and the market glut, has been particularly notable. Given the situation, the International Energy Agency (IEA) is not optimistic, and is not predicting any possible increase in oil prices over the short term.

■ **Drop in the price of raw materials.** The price of raw materials has reached its lowest level of the last 16 years. This drop is being brought about by the economic slowdown in China, the principal importer of raw materials, and by the strengthening of the dollar against other currencies.

■ **Economic slowdown in China and other developing nations.** Credit-based measures to deal with concerns of a possible slowdown of the economy in China and devaluation of the yuan are affecting the stability of financial markets and causing fear of a new worldwide economic crisis. In the case of Latin America, several countries are also experiencing this slowdown. The cause of this, amongst other factors, is the downswing in the Chinese market and the drop of crude oil and raw material prices.

■ **Fear of a new crisis in the financial sector.** As a result of the above, the slowdown of the global economy and the dependence of financial institutions on the oil & gas sector is creating uncertainty about the short-term future of the financial sector.

Consolidation of our growth strategy

For ACCIONA, 2015 has been a year of consolidation of changes, as once the challenges of the regulatory reform and the effect of the economic crisis were overcome, the company learned how to seize the opportunity to put in place operational improvements in its business, strengthen its long-term growth capacity and consolidate its profile as a financially sound business.

ACCIONA faces 2016 with optimism and targeting growth in its strategic Energy and Infrastructure divisions. Nevertheless, despite the positive results for 2015, the company is prudent in a context that confronts global challenges. ACCIONA will maintain a strategy centred on focused, sustained growth in confronting and taking advantage of the opportunities ahead, supported by the following mainstays:

1. MAINTAINING A STRONG BALANCE SHEET AND ACHIEVING A SATISFACTORY BALANCE BETWEEN LEVERAGE, INVESTMENT AND SHAREHOLDER COMPENSATION

The Action Plan successfully executed during 2013 and 2014 enabled the company to strengthen its financial fundamentals to deal with a new stage in its growth. It managed to continue strengthening its credit profile improvement process in 2015 with a significant reduction in leverage ratio. Reduction of finance costs and flexibility of debt structure and liquidity sources continue to be priorities for the group, and financial year 2015 has been positive in these areas.

ACCIONA is currently a well-capitalised company with a balanced, flexible debt structure and the potential to continue strengthening its balance sheet, making all this compatible with resuming investment activity and distributing adequate, sustainable dividends.

2. INTERNATIONALISATION AS THE KEY TO GROWTH

Internationalisation is a basic lever in ACCIONA's growth strategy, as the greater part of its investments and portfolio growth will come from markets outside of Spain. The company is constantly and responsibly searching for opportunities in international markets to promote expansion, concentrating on those areas where ACCIONA can bring a high differential value to its customers and in which the risks are fully identified and defined. ACCIONA seeks to consolidate its presence and build up its critical mass in markets where it already has a presence, while at the same time analysing new markets for their potential for specific high profit projects or to establish a scalable, long-term presence.

Profound organisational and procedural changes in Infrastructure, particularly in the Construction area, enable the company to be optimistic about the quality of its project portfolio and its capacity to implement it with good results.

In Energy, the increase is exclusively focused on international markets, particularly on those with good market design, critical mass potential, high energy demand and abundant renewable resources. In many of these markets, renewable energy is fully competitive and can provide a fundamental contribution to satisfying increasing energy demand.

ACCIONA's geographic diversification is a competitive advantage, strengthening it and making it more resistant to adverse developments in a given country.

The company expects to expand in 2016 in markets in Mexico, Chile, India, the United States, Southeast Asia, the Middle East and Sub-Saharan Africa. Energy tenders in Chile and Mexico are an important strategic priority for the 2016 financial year.

3. EXHAUSTIVE AND PROACTIVE SELECTION OF OPPORTUNITIES

ACCIONA is focusing on opportunities in which it can bring more added value and make a difference compared to its competition. To this end, it selectively identifies the projects that it chooses through a detailed analysis enabling it to focus on strategic and profitable opportunities with greater chance of success.

Risk identification and management is a fundamental part of the business opportunity selection process, so that growth can not only ensure adequate adjusted profitability but also ensure the long-term sustainability of the activity.

Selection of projects in the Energy Division is clearly geared towards wind and solar photovoltaic technologies, which are the most mature and competitive and have the most potential for large-scale implementation. In the Infrastructure division, focusing clearly on the type of opportunities that are a strategic match enables us to dedicate time and resources to a smaller number of tenders with a higher need for specialisation, and so achieving a higher number of awards.

4. SEARCHING FOR NEW PARTNERSHIPS

Through working together with new partners, the company develops compatible technological and geographical relationships as well as generating synergies, reducing market costs, strengthening R&D&I, reducing its cost base and capital intensity and expanding its customer base and knowledge transfer, all the time pursuing sustained growth.

The strategic alliance with the German manufacturer Nordex, which has acquired ACCIONA Windpower with a combination of stock and cash, will lead to the creation of a worldwide leader in the wind power industry, with the capacity to be one of the five major onshore turbine manufacturers in the world.

5. TALENT MANAGEMENT WITH A DIFFERENCE

Human capital is a priority for ACCIONA. The Company is firmly committed to developing talent, equal opportunities and to being the best company to work for. ACCIONA demands and retains highly specialised personnel with technical, business and management skills that bring high value to the company. The presence of so much talent enables us to distribute tasks efficiently, meet our objectives and be more competitive. This is why we so much effort into attracting and retaining the best talent needed to compete in the global market and meet the strategic objectives that we pursue.

In order to manage its human capital effectively and implement the strategy in each division, the company uses an evaluation process annually. This process enables it to identify the company's talent requirements and to plan ahead accordingly.

In the same way, the variable salary scale of the company is linked to business objectives. The standards applied are defined for each division and related to tangible and intangible aspects: financial and business results and individual objectives, including those related to sustainability.

6. SUSTAINABILITY AS A PREREQUISITE

Sustainability is one of ACCIONA's foundations. Commitment to sustainable development enables the company to minimise the negative and maximise the positive impacts of its activities, as well as mitigate non-financial risks and contribute to better capitalisation on opportunities. In order to do this, ACCIONA maintains a constant dialogue with its stakeholders, with a strong commitment to the long term.

The sustainability strategy of the Company is developed in the Sustainability Master Plan (SMP), a road map incorporating all of ACCIONA's objectives in this area. The Sustainability Committee of the Board of Directors is the entity responsible for the supervision and approval of the objectives in the Master Plan.

ACCIONA completed the implementation of the 2015 SMP during 2015 with a very positive report, and defined its new sustainability strategy with a time horizon of 2020. With ambitious targets for climate change, society, the environment, people, the value chain, corporate governance and innovation, the 2020 SMP seeks to make ACCIONA the most sustainable business in the world in terms of investments, services offered, and of course corporate practice. One commitment in the 2020 SMP is to become a carbon-neutral company in 2016.

Trends creating opportunities for ACCIONA

ACCIONA believes it is necessary to analyse and track the major trends affecting its markets in the future. This approach enables the company to plan its

response in advance and adapt its business model to opportunities in the energy and infrastructure sectors.

Increasing urbanisation and the need for infrastructures	Data supporting the trend	Opportunity for ACCIONA
There will be a sharp increase in the world's population in the coming years, especially in Asia and Africa. Combined with the urbanisation process and the increase of the middle class in emerging markets, this increase will lead to a significant expansion in demand for infrastructure and services. While in developing countries the problem will focus on the lack of infrastructure, developed countries will present opportunities for operation and maintenance activities. As cities in developing countries expand, it is likely that the construction of infrastructures will fail to keep up with the growth rate or the expectations of the populations.	The world population will reach 8.5 billion in 2030, 9.7 billion in 2050 and 11.2 billion in 2100². Average annual population growth rate will be 0.9%³. 60% of the population will be urban in 2025. It is estimated that 66% of the world population will live in cities by 2050⁴. \$57 trillion will be needed to respond to the infrastructure gap by 2030. 40-50% of the infrastructure expenses will be in emerging countries⁵.	■ Rapid economic and urban growth leads to an opportunity for development of civil infrastructures and services in those areas where the Company has extensive experience: public transportation, hospital infrastructure, waste treatment, water management, etc. ■ The increase in energy demand will favour the expansion of energy infrastructures, and specifically low carbon technologies.

ACCIONA's response

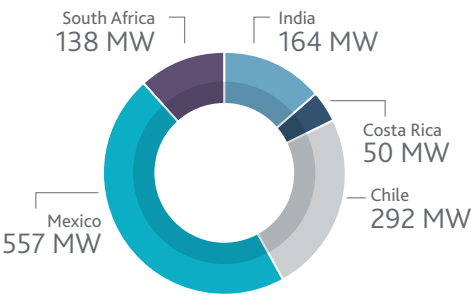
INFRASTRUCTURE

Major urban mobility projects for 2014-2015:

- Follo Line: two railway tunnels (Norway)
- Quito Metro (Ecuador)
- Toowoomba Second Range Crossing PPP Project (Australia)
- Sydney Tramway (Australia)
- Legacy Way Tunnel in Brisbane (Australia)
- Inter-station Tunnels sections 1 and 2, Line 3 Santiago Metro (Chile)
- Mario Covas-Rodoanel Beltway Ring Road (Brazil)

ENERGY

MW installed and under construction in emerging countries in terms of energy



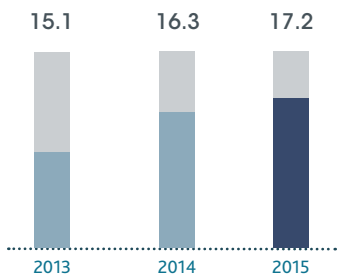
90% of the new installed capacity of ACCIONA Energy from 2014 to 2015 is in emerging countries in terms of energy.

(2) United Nations. 2015. World Population Prospects. The 2015 Revision.
(3) International Energy Agency. 2014. World Energy Outlook 2015.
(4) United Nations. 2014. World Urbanization Prospects. The 2014 Revision.
(5) McKinsey Global Institute. 2013. Infrastructure productivity: How to save \$1 trillion a year.

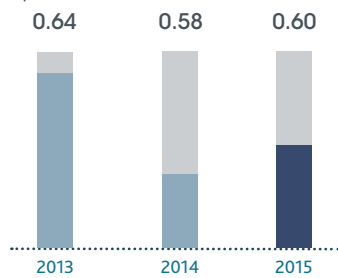
Climate change	Data supporting the trend	Opportunity for ACCIONA
In terms of impact, the failure to prevent, mitigate and adapt to the effects of climate changes is the most important risk that must be faced. The agreement reached at the COP21 in Paris is a milestone in the global struggle to contain climate change. The 196 countries in attendance defined their road maps (INDCs⁶) to limit temperature increases to an average no greater than 2°C by the end of the century. However, despite best efforts, this objective would not be achieved in the current scenario. Commitments and greater participation by all participants - public, private and civil society - must be strengthened.	It is estimated that an investment of at least \$5.6 billion in renewables until 2030 is required to meet the objectives of COP21⁷. The commitments adopted would lead to a temperature increase of 2.7°C - 3.5°C⁸. Temperature increases greater than 2°C would lead to economic losses between 0.2% - 2% of income worldwide⁹. The United States and the European Union have set emission reduction objectives of 28% (by 2025 based on 2005) and 40% (by 2030 based on 1990)¹⁰ respectively.	■ ACCIONA is a renewable pure player capable of offering a comprehensive solution for an energy model involving decarbonisation of the economy. ■ Wind power and solar photovoltaic technologies, keys to ACCIONA's future strategy, are the most competitive ones and present the greatest growth potential.

ACCIONA's response

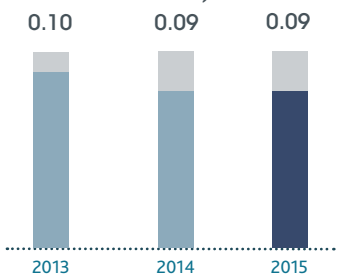
Emissions avoided
(millions of tonnes of CO₂)



Emissions generated
(millions of tonnes of CO₂)
Scope 1 and 2



Emissions ratio
(Tonnes CO₂/revenues
in thousands of euros)

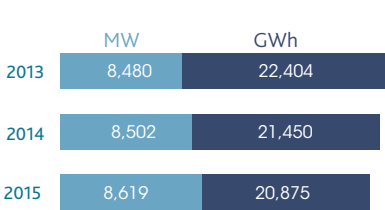


(6) Intended Nationally Determined Contributions
(7) International Energy Agency. 2015. Energy and Climate Change. World Energy Outlook Special Briefing for COP21.
(8) KPMG International. 2015. The COP21 Paris Agreement: A clear signal to business.
(9) Intergovernmental Panel on Climate Change. 2014. Climate Change 2014: Impacts, Adaptation, and Vulnerability.
(10) International Energy Agency. 2015. Energy and Climate Change. World Energy Outlook Special Report.

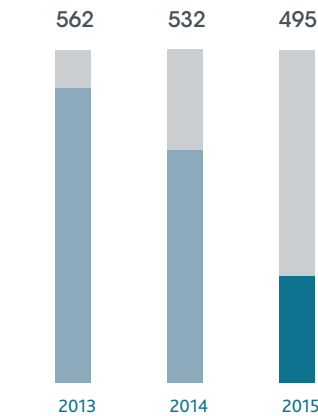
Availability of water resources and increasing global energy demand	Data supporting the trend	Opportunity for ACCIONA
Population growth and the consolidation of the middle class in emerging countries will lead to a major increase in global demand for energy and water. Pressure is constantly growing on the availability of water resources. The development of energy solutions to replace conventional, high water-consuming sources will be absolutely necessary to ensure the availability of water resources while guaranteeing secure electricity supply.	The estimated increase in world energy demand by 2040 is 1/3¹¹. Approximately 90% of all electricity requires water for its production, and an increase of 70% in electricity demand is expected by 2035. World demand for water in terms of extraction will increase by 55% by 2050¹². More than 40% of the world population will be living in areas with severe water problems by 2050¹³. Wind and photovoltaic generation of electricity requires practically no water consumption, while for example in Europe nuclear energy requires 2.7m³/MWh, coal 1.9m³/MWh and gas 0.7m³/MWh¹⁴.	■ The business vision of ACCIONA, combining sustainable management of water resources with generation of electricity based on sources that require no water consumption, places the company in a position with extensive opportunities on a worldwide scale. ■ Thanks to its horizontal integration in the sector and its pioneering innovation activity in various forms of desalination, purification and drinking water-treatment technology, ACCIONA is one of the leading players in the water business.

ACCIONA's response

Evolution of installed energy capacity (MW) and total renewable energy production (GWh)



Water footprint: net positive contribution (hm³)



Evolution of volume of water managed (hm³)



(11) International Energy Agency. 2015. World Energy Outlook 2015.
(12) World Economic Forum. 2016. The Global Risks Report 2016. 11th Edition.
(13) UN - Water. 2014. UN Annual Conference - Water: "Water and Energy".
(14) EWEA 2014 Saving water with wind energy.

New financing models	Data supporting the trend	Opportunity for ACCIONA
Investment in infrastructure has been affected by the increase in public debt. The financial crisis and the increase in public debt in the last few years has brought about adjustments in the governmental budgets that hamper their capacity to execute infrastructure projects. In a future with greater levels of debt, new financing formulas appear. Joint public and private partnerships (PPPs) will contribute to obtaining higher levels of productivity thanks to the financial capacity of the private sector and higher technical specialisation to optimise costs throughout the entire value chain. An increase in the global interest of pension funds and infrastructure investment is evident¹⁵, along with an increase in green bonds and the use of Clean Development Mechanisms and carbon credits.	Public debt in 2013 was almost double what it was in 2007 in developed countries. If this trend continues, public debt levels will reach 98% of the world GDP by 2035¹⁶. It is estimated that participation by private initiative in infrastructure financing amounts to 20% of global investments, the equivalent of \$180 billion. \$41.8 billion were invested in green bonds in 2015¹⁷.	■ Diversification of sources of financing may enable the company to reduce and optimise its debt structure, minimising its dependence on banks. ■ The creation of favourable environments in countries like Mexico, Colombia and Brazil is a boost to the development of public private partnerships.

ACCIONA’s response

Recourse debt
(€m 31-Dec-2015)

Bank debt	952
Commercial paper programme	296
Bonds	306
Convertible bond	313
Other (ECAs, Supranational)	536
Total non-bank debt	1,451
Total recourse debt	2,403

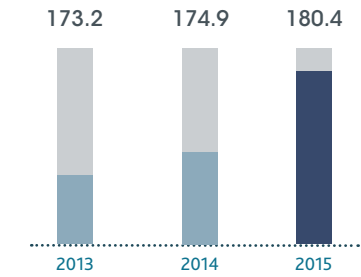
- ACCIONA is strategically diversifying the financing of investment projects, giving priority to local funds in the countries where the company has a presence.
- Over recent years, we have financed projects in collaboration with multilateral entities such as the IFC (World Bank), the IDB; the EIB, CAF and the EBRD; local development banks, such as Banobras, NAFIN, Bancomext, COFIDES and BNDES; and bilateral entities such as the ICO, DEG, Proparco and KfW.
- New financing contract for 2015, using syndicated credit:
 - 1,800 million euros over 5 years.
 - Signed with 19 financial institutions: 10 Spanish and 9 international.

(15) BBVA Research. 2015. Investment in infrastructure in Latin America: Pension funds, capital markets and funding arrangements.
(16) KPMG International. 2014. Future State 2030: The global megatrends shaping governments.
(17) Climate Bonds Initiative. 2016. 2015 Green Bond Market Roundup.

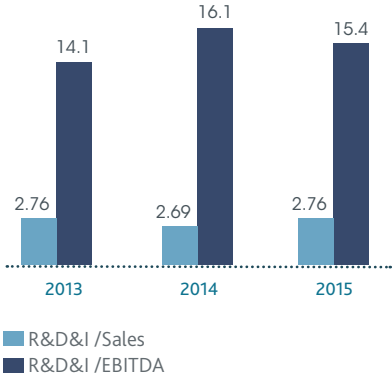
The Fourth Industrial Revolution	Data supporting the trend	Opportunity for ACCIONA
Innovation and technology are already the ultimate expression of our society. The digital revolution is transforming society, the economy and ways of doing business. The so-called "fourth industrial revolution" is creating a new form of technological interaction with societies. Given the complexity of this new scenario and its emerging nature, many aspects of this new revolution are seen as of yet unknown, and in some cases as a threat. The speed at which consumption and production patterns and new forms of work evolve raises challenges requiring a critical response.	It is estimated that the world GDP is increasing annually by between \$250 and \$450 billion when data flow freely¹⁸. The Internet of Things may have an economic impact of up to \$6.6 billion by 2025¹⁹. Five million jobs will disappear in the fifteen major economies in the world in the next five years. This will affect 48% of women and 52% of men²⁰. 40% of the skills that will be in demand among workers are not part of the basic skill sets required today¹⁹.	This offers a clear opportunity to improve competitiveness and create new business models, especially: ■ The transformation of processes, products and services that respond to new market requirements. ■ New comprehensive tools for integral management of the company and its projects that will lead to time and cost reductions. ■ The development of secure, reliable and durable systems will lead to new critical infrastructure management models. ■ Massive data capture and subsequent analysis will enable early discernment of infrastructure needs.

ACCIONA’s response

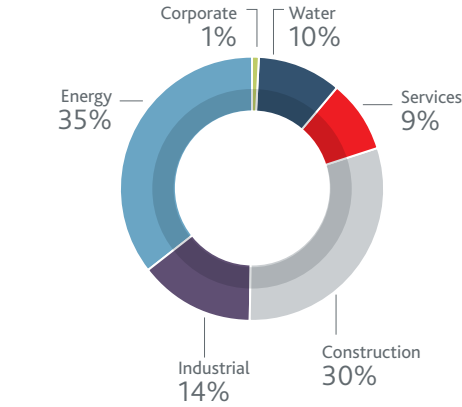
Total certified figure for innovation
(million euros)



Evolution of innovation intensity (%)



2015 innovation figure by business line



(18) McKinsey Global Institute. 2014. Global flows in a digital age: How trade, finance, people, and data connect the world economy.
(19) McKinsey Global Institute. 2013. Disruptive technologies: Advances that will transform life, business, and the global economy.
(20) World Economic Forum. 2016. The Future of Jobs: Employment, Skills and Workforce Strategy for the Fourth Industrial Revolution.

BUSINESS lines

- i. Energy
- ii. Infrastructure
- iii. Other businesses



© VÍCTOR G. CARREÑO: 'SAND LAND XIII'

ACCIONA ENERGY

Committed to new and more sustainable energy models

ACCIONA Energy is the largest world operator dedicated to electricity generation exclusively from renewable sources. Thanks to its long-term business model, its experience throughout the value chain and its excellence in all phases of the same, the Company has positioned itself as a leader in promotion, construction, operation and maintenance of renewable assets. It focuses mainly on wind and solar photovoltaic energy, although it also owns and operates other technologies such as solar thermoelectric, hydroelectric and biomass energy.

The company develops projects for itself and also offers its experience in the sector to third parties, through EPC (Engineering, Procurement & Construction) wind and photovoltaic contracts, and providing a wide range of services, both in operation and maintenance (O&M), and in selling energy. Through ACCIONA Windpower (AWP), a subsidiary incorporated into Nordex since April 2016, the Company has gained significant experience in the design, manufacture, marketing, installation and operation of different wind turbine technologies.

With over 20 years of experience in the sector and a global reach, the strategy of ACCIONA Energy is based on excellence in its operations, identifying new business opportunities and growth in markets with high potential and profitability. The need for a secure power supply, competitive in costs and environmentally friendly, that fosters local development and drives the energy transition towards more sustainable models, offers ACCIONA Energy massive business opportunities.

ACCIONA Energy in 2015

Global Results 2015

8,619 ^{MW} INSTALLED CAPACITY	20,875 ^{GWh} PRODUCED	€2,179 ^M REVENUE	€897 ^M EBITDA	€198 ^M EBT	€130 ^M NET CAPEX
2014 8,502 MW	2014 21,450 GWh	2014 €2,200 M	2014 €788 M	2014 €86 M	2014 €282 M

Assets 2015

 Wind power		
7,212 ^{MW} TOTAL CAPACITY	17,421 ^{GWh} PRODUCED	€913 ^M SALES
2014 7,087 MW	2014 17,482 GWh	2014 €967.3M

Solar (PV and STE)

457 ^{MW} TOTAL CAPACITY	849 ^{GWh} PRODUCED	€207 ^M SALES
2014 457 MW	2014 629 GWh	2014 €184 M

Hydro and biomass

950 ^{MW} TOTAL CAPACITY	2,605 ^{GWh} PRODUCED	€187 ^M SALES
2014 950 MW	2014 3,339 GWh	2014 €197 M

ACCIONA Windpower*

931 ^{MW} INSTALLED CAPACITY EQUIVALENTS	315 ASSEMBLED NACELLES	€950 ^M SALES
2014 762 MW	2014 281	2014 €705 M

Shared value 2015

15.7 ^{Mt CO₂} AVOIDED	2.2 ^{Mt CO₂} REGISTERED UNDER CDM AND VCS PROJECTS
2014 16.1 Mt CO ₂	2014 2.2 Mt CO ₂

6 ^M HOUSEHOLDS (CONSUMPTION EQUIVALENT TO PRODUCTION)	€63.14 ^M INNOVATION
2014 6 M	2014 €60.1 M

8,601 ENVIRONMENTAL TRAINING HOURS	100% CUSTOMER SATISFACTION
2014 5,711	2014 92%

2,694 EMPLOYEES	78% LOCAL SUPPLIERS
2014 2,375	2014 88%

(*) In October 2015, ACCIONA announced the transfer of ACCIONA Windpower, its subsidiary for the manufacture of wind turbines, to the German company Nordex. More information in this chapter.

2015 MILESTONES

Operational excellence

Excellence in operations as a top priority for the business has been reflected this year in the financial results of ACCIONA Energy. Among the most important actions were the optimisation of costs of wind O&M, maintaining the most stringent production levels and availability of assets.

Moreover, the optimisation of procurement processes, thanks to the search for new suppliers, the improved decision-making processes and the analysis of the evolution of costs in each market, have generated procurement savings equivalent to 4.5% of the total.

These actions were carried out alongside others set out in the Annual Action Plan

prepared by the Company in order to maximise the efficiency of the business. An achievement level of 82% was achieved across more than 250 actions which were defined for 2015.

A year of growth

Positive economic results have been achieved in 2015 thanks to the consolidation of the measures implemented to address the impact of the regulatory changes applied in recent years in Spain. Revenue grew by 23.6% this year to reach 2,719 million euros. EBITDA increased by 13.8% to 897 million euros, mainly driven by the international generation business,

AWP and EPC contracts for customers. Therefore, the Company has already resumed its growth path, having reached a turning point at which investment was reinstated to continue growth in capacity once again.

During 2015, the Company installed a total of 128 MW through the commissioning of 93 MW of the wind

farm of Gouda in South Africa, 30 MW of the wind farm of Poniec II in Poland and a further 5 MW in Spain. During this year, construction also began on the 247 MWp photovoltaic plant El Romero Solar in Chile, and the 93 MW San Román wind farm in the USA.

Nordex operation: consolidation of the industry of wind turbines

The merger of Nordex and ACCIONA Windpower results in a world leader in the wind power industry, with the capacity and potential to be among the five largest manufacturers of onshore wind turbines in the world, that will achieve a market share of approximately 8% in 2017*.

The agreement consisted of a double transaction by which Nordex acquired ACCIONA Windpower for 785 million euros and ACCIONA became the strategic shareholder of the new company, with 29.9% of the capital. The resulting combination boasts a strong geographical, technological

and customer interrelationship, and will generate important synergies resulting from access to new orders, cost reduction, strengthening of R&D&I and new capabilities for the development of products. All this will boost the creation of value for shareholders and will reduce market risk.

(*) Market share forecast based on joint facilities at 2017E and MAKE market outlook report "Q4/2014 OEM market share development"

 For more information see the presentation concerning the agreement reached between ACCIONA and Nordex [http://www.acciona.com/media/1783661/presentation_acciona_nordex.pdf].

2015 MILESTONES

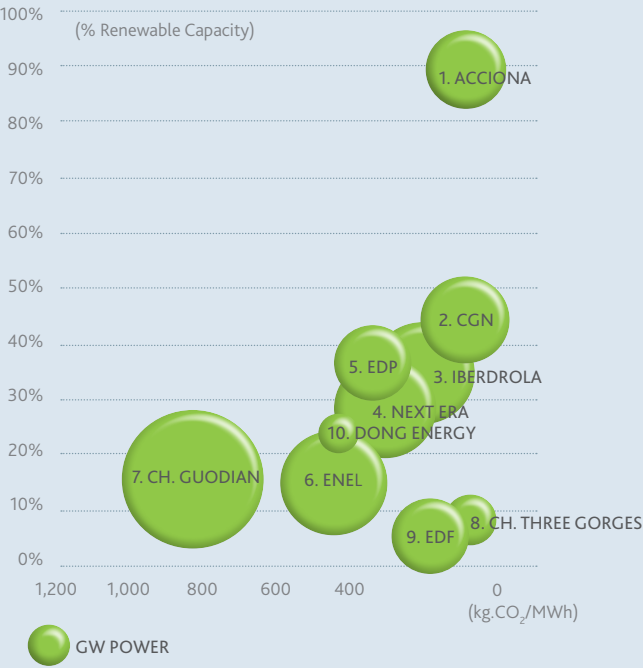
Recognition as a world leader of "green" energy producers

ACCIONA Energy has been ranked first in the Top 100 Green Utilities of Energy Intelligence, this being the first time that a pure player of renewable energy has held this ranking, which rates companies on their renewable energy installed capacity and CO₂ emissions generated.

ACCIONA is at the top of this classification that has analysed 100 electricity generating companies representing 55%* of the global installed capacity.

*(Based on 2012 installed global capacity data, AIE).
Note: This index does not consider hydraulic technology within the renewable energy capacity.

→ Top 10 Green Utilities 2015



Source: Energy Intelligence

ACCIONA Energy is a forward-looking business...

... with a clear strategy...

Maximisation of operating efficiency	New business opportunities	Geared towards global, profitable and sustainable growth
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... and competitive advantages that make it stand out...

Experience and know-how	Excellence in management	100% renewable: the fastest growing technologies	Comprehensive risk management	Commitment to communities
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... capable of overcoming challenges...

Regulatory environment	Commoditisation of energy	Disorderly competition	Increasingly competitive prices
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... and taking advantage of opportunities

Changes in demand	Wind and solar growth	Storage	Digitisation	New role of consumers	Global commitment to climate change
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ACCIONA Energy is a forward-looking business...
... with a clear strategy...

1. Maximisation of operating efficiency

The last two years of lower investment activity, have been an opportunity to review and optimise internal processes and promote the Company in a market experiencing growth.

The ACCIONA Energy COE (Cost of Electricity) programme proposes various initiatives aimed at reducing the cost of wind power generation by 25% in two years:

- Efforts to reduce the operation and maintenance costs;
- Ongoing initiatives to improve availability and performance;
- Action plan to increase the useful life of assets >30 years.

Progress in the management and analysis of Big Data as a tool for the modification and enrichment of processes is one of the pillars of this new approach, which helps to maximise production and minimise costs in terms of the design of facilities, manufacturing, production, operation and maintenance. This line of work was initiated

as a pioneering activity over 20 years ago through the CECOER (Renewable Energy Control Centre), with information for the management of data and events in real time. Today, this pioneering spirit continues with the development of its own solutions such as Magus (Multi Assets Global Unified SCADA) and SHARP (SCADA Historical Analysis and Reporting Platform).

Furthermore, with the aim of improving quality and integration in the grid, ACCIONA Energy is immersed in the development of various projects for the storage of electricity from wind and photovoltaic sources, the main ones being:

- ADOSA – Simulation and dimensioning tool for Storage Systems.
- ILIS – PVCROPS – Pilot projects in photovoltaic power storage.
- HYWINDESS – Pilot projects in wind power storage.

2. New business opportunities

The Company's strategy requires progress in the search of new businesses that can ensure growth with guaranteed optimal returns.

In recent years, ACCIONA has participated in several international energy auctions, becoming more frequent in the sector and with increasingly competitive prices, in which the security of long-term contracts is offered. The connection between projects and customers through active energy management, as well as the establishment of PPAs with private corporations with a public commitment to combat climate

change, offer enormous opportunities worldwide.

In the field of EPC projects, the Division focuses its growth in attractive markets that present no commoditisation of the product and in which ACCIONA provides differential value compared to its competitors. ACCIONA Energy's future aim is to keep one step ahead of the global trends in the sector in order to generate business through new sustainable energy models that help in the correct development of societies.

3. Geared towards global, profitable growth

At a global level there are enormous business opportunities. Both in emerging countries and in those that are more mature, today renewable energy is the optimal solution to install new electrical capacity at competitive prices, reducing its dependency on external energy. Emerging countries require new facilities to meet their growing electricity demand. Developed countries will focus on replacing obsolete plants with more efficient ones, in addition to a strong political will to substitute fossil fuel capacity with renewable sources to address climate change.

In 2015, ACCIONA Energy restated its Development Plan and established a clear growth strategy. Mexico, Chile, India, Australia and the United States have been defined as strategic markets, through

a multi-criteria market analysis that segments and classifies countries in terms of their attractiveness and potential value for the Company, measuring objectively parameters related to the macroeconomic environment, the electricity market and the renewable energy sector.

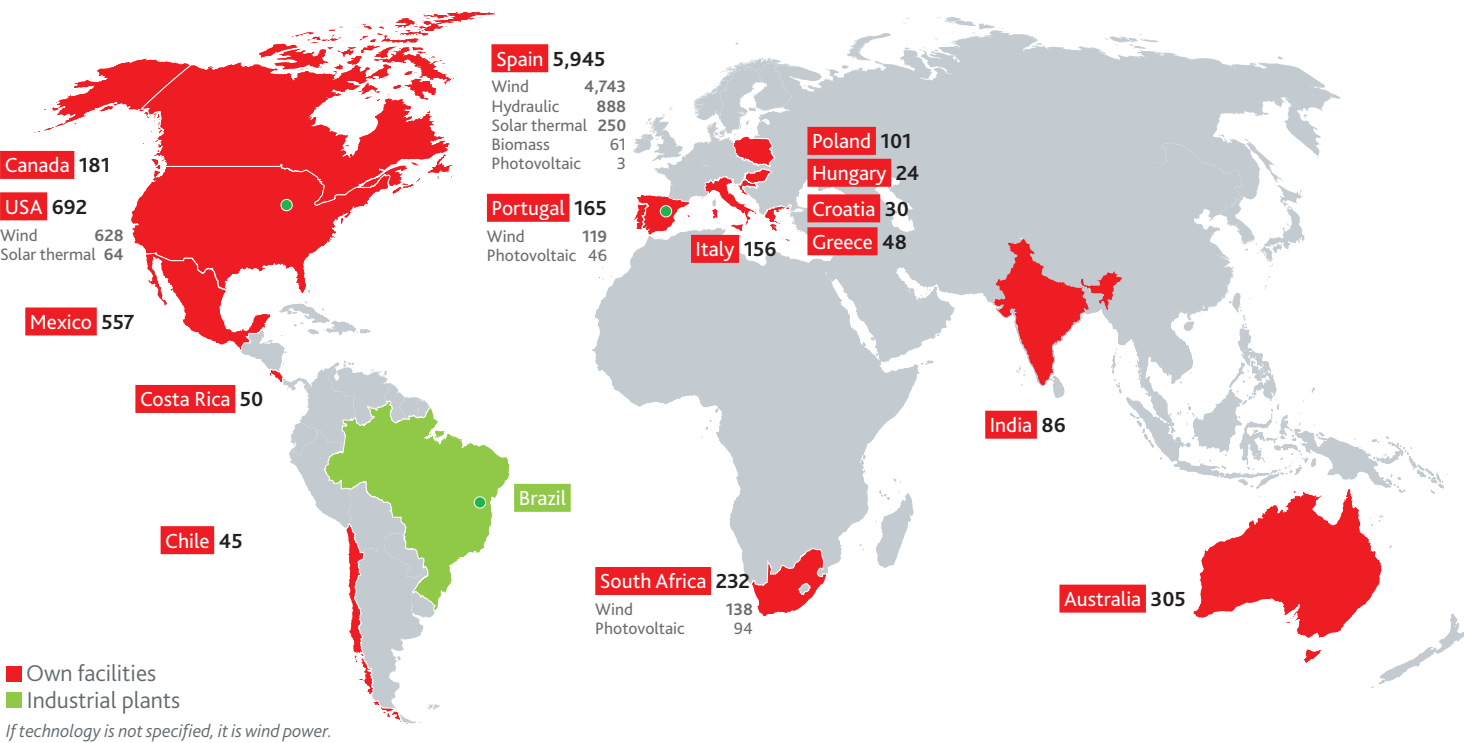
In markets of new entry, ACCIONA's strategy is to always be the first player and, even prior to this, to anticipate development opportunities. These countries are characterised by their good business opportunities, as well as for offering greater potential for collaboration with governments and contribution to local economic development.

Likewise, the commitments and objectives presented in the COP21 in Paris to decarbonise the economy open a window of opportunity for the expansion of renewable energies in the next 15 years.

The high levels of excellence and dynamism in ACCIONA Energy's processes, and access to financing, place it in a competitive position to continue its growth.

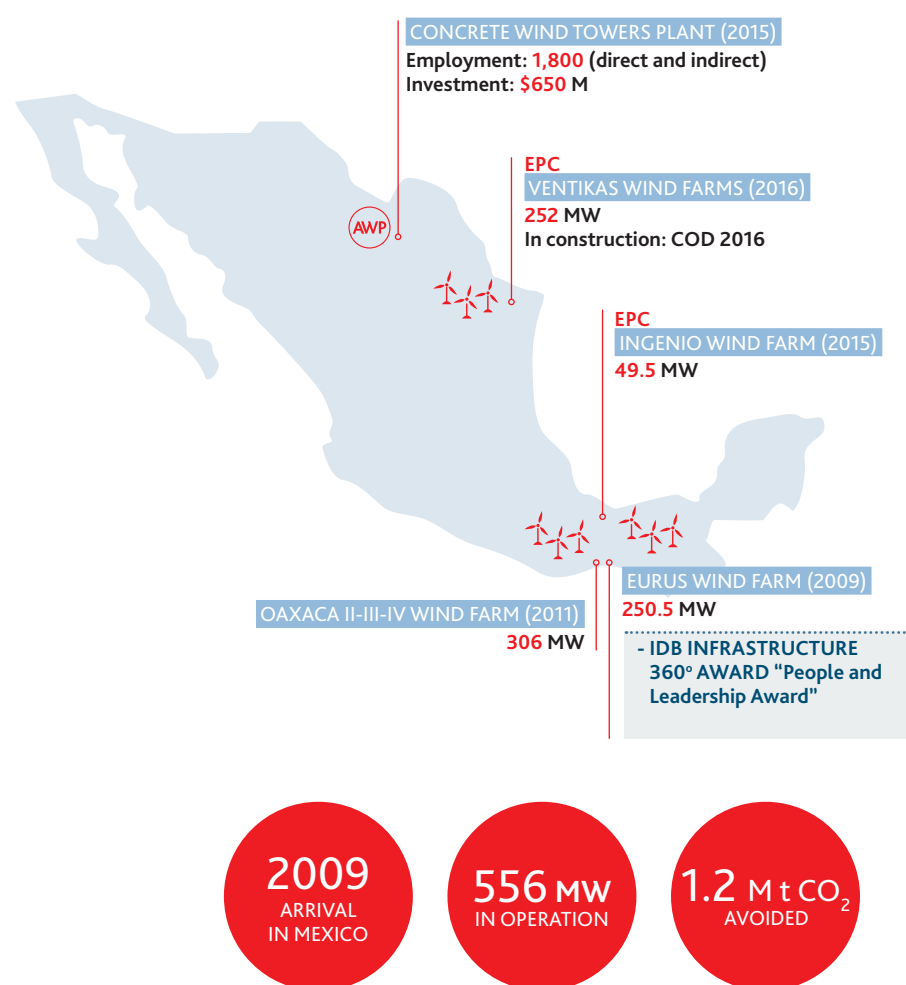
Therefore, up to 2020, ACCIONA has committed to invest \$2,500 million in renewable energies, if the conditions for it present themselves, with the aim of contributing to the transformation of the energy system and the fight against climate change. With this investment, the Company's installed capacity worldwide would reach at least 10,500 MW.

→ Implementation of ACCIONA Energy by country
Total data, in MW, at 31.12.2015



Competitive environment

ACCIONA Energy in Mexico



(21) Secretariat of Energy of Mexico 2015. Electricity Sector Outlook 2015-2029
(Total installed capacity and MW Wind and PV).

(22) Energy Transition Law 2015

(23) Solargis: <http://solargis.info/>

Market and growth outlook^{21, 22, 23}

ACCIONA Energy is a market leader in wind power

Second Latin American electricity market

3.5% annual growth of electricity demand

Prices for wind and solar photovoltaic power competitive with combined gas cycles

~ 66 GW of total installed capacity:

6.7% renewable (not including hydraulic)

Wind capacity factor >40%

and solar radiation > 2,300 Kwh/year (GHI) in some areas

OBJECTIVES
Clean generation:

25% in 2018 • 35% in 2024

Reduction of greenhouse gas emissions:
22% reduction in 2030

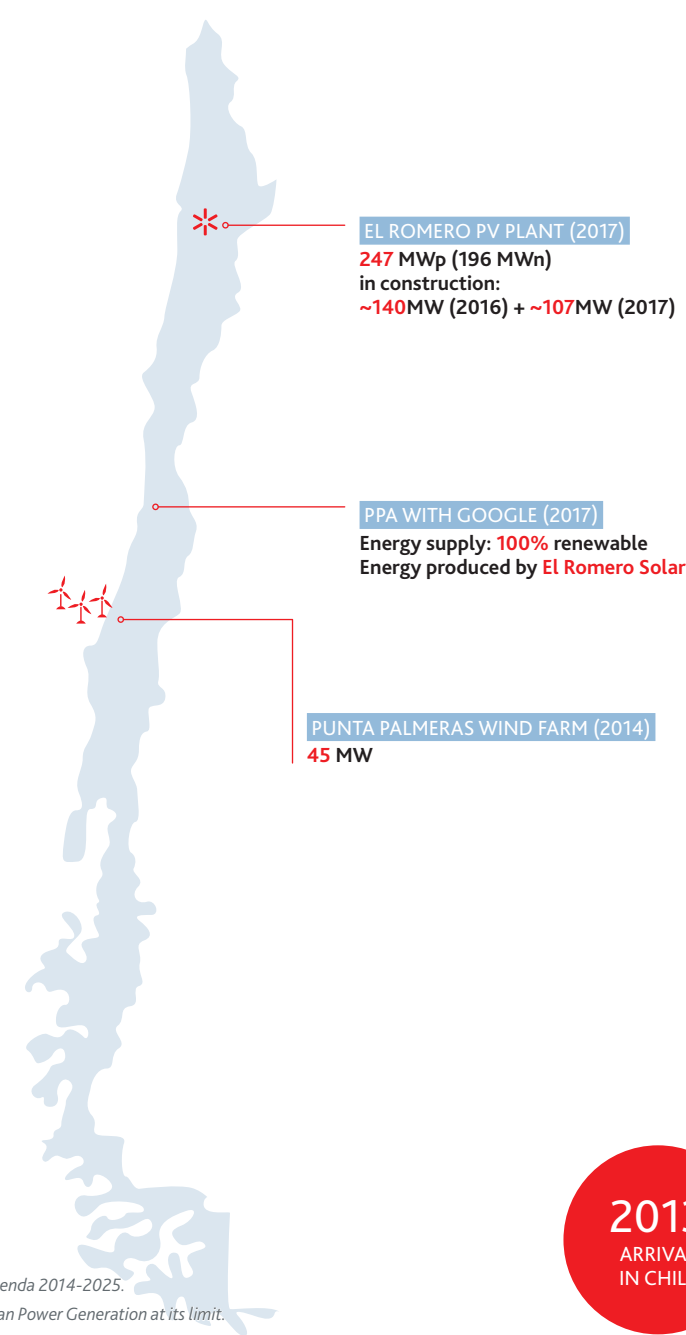
Estimated investment:
\$5,000 M/year

Regulatory framework based on PPAs with public and/or private entities

Long-term auctions in 2015-2016

Opportunities for sale and supply of energy

ACCIONA Energy in Chile



(24) Energy Agenda 2014-2025.

(25) IHS. Chilean Power Generation at its limit.

(26) Solargis: <http://solargis.info/>

Market and growth outlook^{24, 25, 26}

Leader in the transition to a sustainable economy:

70% NCRE* in 2050

Competitive renewable energy prices with conventional energies: last auction 100% awarded to NCRE

Strong growth of electricity demand and high energy dependency

20GW of installed capacity

11% renewable (not including hydraulic)

Wind capacity factor >35%

It includes the areas with the highest solar radiation levels worldwide, >2,800Kwh/m2 (GHI)

OBJECTIVES:

20% NCRE generation in 2025

At least 45% new NCRE capacity

20% energy savings

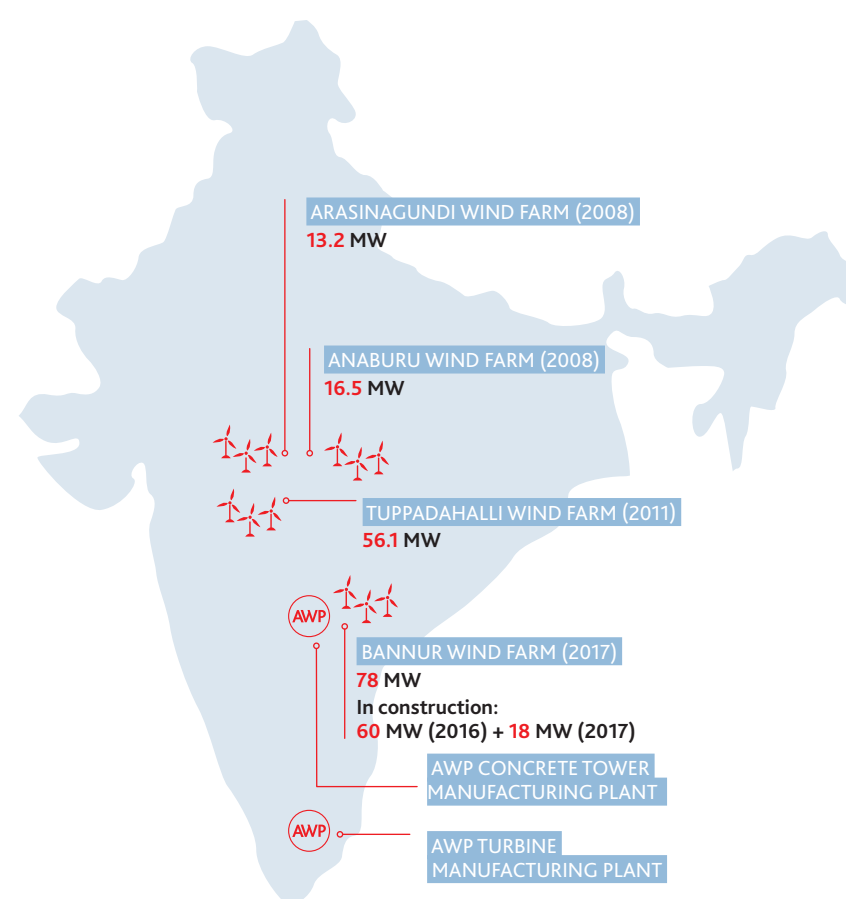
Technologically neutral energy auctions

• • •

Tenders and private market opportunities

(*) Non-conventional renewable energies.

ACCIONA Energy in India



2008
ARRIVAL
IN INDIA

85.8 MW

188,546
t CO₂
AVOIDED

Market and growth prospects^{27, 28}

THIRD largest energy
generating country
300 million people
without access to electricity
Enormous growth
opportunities

286GW

13% renewable
(not including hydraulic)
70% fossil capacity

2022 OBJECTIVES

+ 100 GW solar
+ 40 GW wind

19% renewable energy share
- 40% CO₂ emissions in 2030

FiT regulatory framework
with long term
PPA contract (25 years)

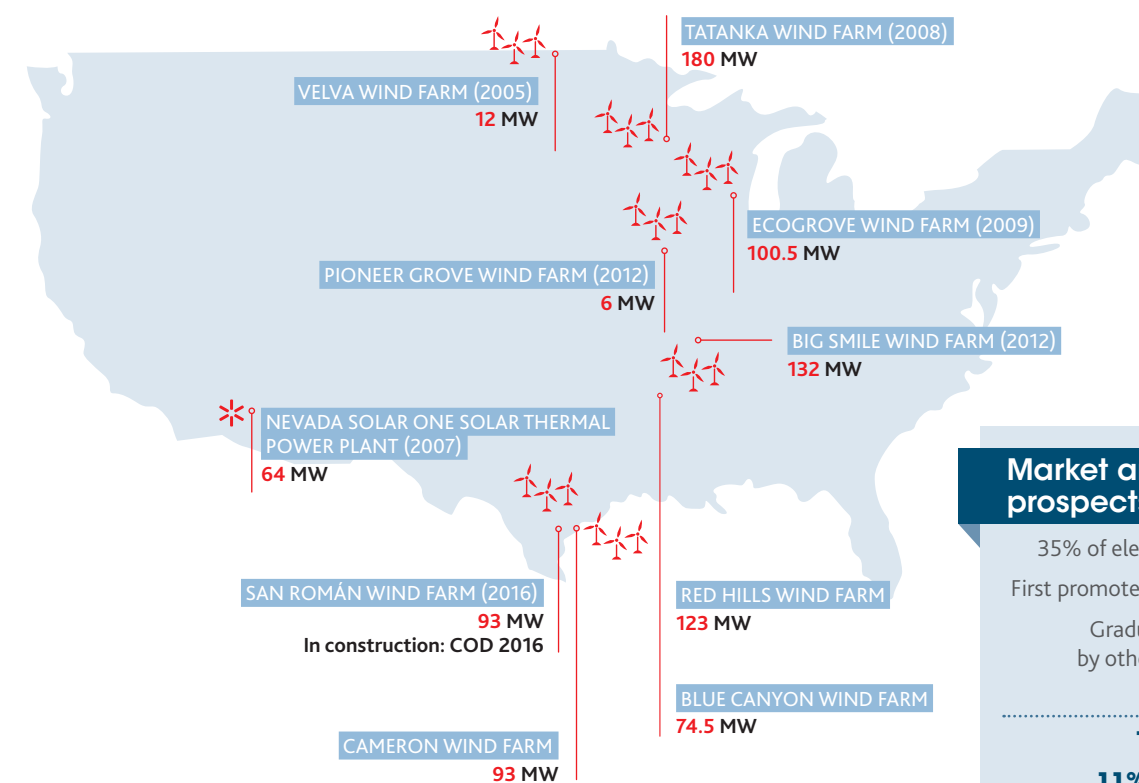
...

Opportunity for the market
development of CERs

(27) 24/7 electricity supply objective for 2019.

(28) WEO 2015, IEA.

ACCIONA Energy in the United States of America



Market and growth prospects^{29, 30, 31}

35% of electricity mix from coal
First promoter of shale gas worldwide
Gradual replacement
by other energy sources

1,061GW

11% renewable
(not including hydraulic)

In 2015 68%
of the new capacity
installed was wind and
solar photovoltaic

2020 OBJECTIVES

20% renewable in 2020
-28% CO₂ emissions in 2025
Renewable Portfolio Standards and
Renewable Portfolio Goals
at state level even higher than
the national objective

Extension of tax incentives
PTC (Production Tax Credit)
and ITC (Investment Tax Credit)

2005
ARRIVAL
IN USA

692 MW

1,495.5
MW
SOLD
BY AWP

1.5 Mt CO₂
AVOIDED

(29) White House - Fact Sheet: President Obama to Announce Historic Carbon Pollution Standards for Power Plants.

(30) Bloomberg New Energy Finance / The Business Council for Sustainable Energy. 2016. 2016 Sustainable Energy Factbook.

(31) American Wind Energy Association (AWEA). 2014. Wind Energy Facts at a Glance.

... and competitive advantages that make it stand out...

1. Experience and know-how throughout the entire value chain

ACCIONA Energy is a unique renewable energy operator and a benchmark player in the sector worldwide. Its experience throughout the value chain has enabled the company to make the most of the business opportunities of its own projects and those for third parties, covering all phases of the projects including the development, engineering, construction, turbine supply and operation and maintenance of the assets, as well as the sale and marketing of energy.

Thanks to the experience it has gained throughout 20 years in the sector and

in more than 20 countries, ACCIONA is an expert in the renewable energy sector. The know-how accumulated due to its more than 2,690 employees has enabled the company to build a broad and successful development portfolio, as well as to execute and operate the projects under the highest standards of excellence. In 2015, ACCIONA Energy had operational assets in 15 countries of the five continents and industrial activity through ACCIONA Windpower in Mexico, Brazil, USA and Spain.

ACCIONA Windpower, dedicated to the design, manufacture, marketing, installation and operation of wind turbines, offers a product adapted to the wind resources of each location to achieve the maximum output in energy generation. Since April 2016, this subsidiary of the Group has been incorporated into Nordex.

In terms of operation and maintenance, ACCIONA Energy has the largest renewable energy control centre in the world, the CECOER, a pioneer in technical solutions related to grid integration, adaptation

to voltage dips and models with high prediction reliability. In 2015, this centre managed 11,473 MW in 19 countries with an availability of 98%.

Through its subsidiary ACCIONA Green Energy Developments, it manages the sale of electricity produced by the Group's facilities, as well as that of other renewable energy producers that have relied on the experience and technical capacity of the Company. In addition, through

its marketing company, it retails 100% renewable energy, certified by the National Commission of Markets and Competition, to large energy consumers.

The need for a new energy model and the role of the renewable energy sources in providing a solution to this challenge, together with the experience and capacity of ACCIONA, offer a market of opportunities with significant amounts of capital available for the next few years.

2. Excellence in management

In a sector such as that of energy, increasingly competitive, changeable and constantly growing, excellence in the asset management and efficiency in its operation, as well as in the implementation of projects, constitute absolute priorities for ACCIONA in order to maintain and strengthen its position in the market and continue its growth. The development of

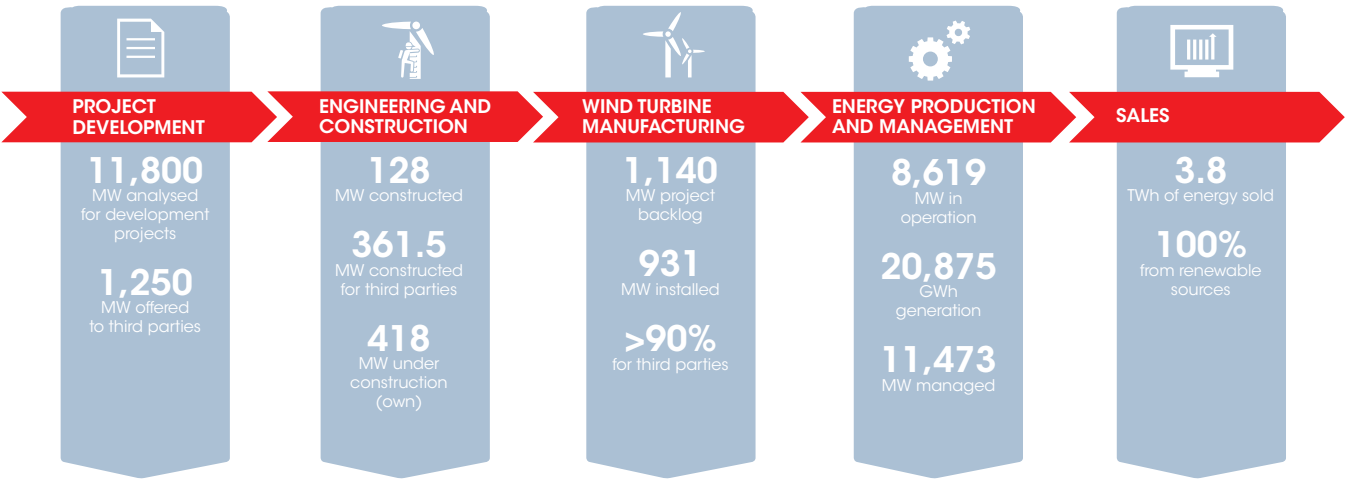
new projects is based on careful project selection, on the basis of mature investment decisions to ensure a focused, controlled and profitable growth.

The company's work revolves around maximising availability and excellence in the performance of the business throughout the life cycle of the assets.

3. 100% renewable: the technologies expected to experience the highest growth

With a significant presence in five exclusively renewable technologies, the company is a global leader in the sector. Over the coming years, major opportunities for growth will be found mainly in wind and solar photovoltaic technology that currently present a higher degree of maturity and competitiveness. These two technologies will grow significantly over the next 25 years, representing 45% of the new capacity to install⁽³²⁾.

ACCIONA Energy currently has more than 7,200 MW in wind energy capacity, and more than 140 MW in photovoltaic energy technology. Regarding the latter, ACCIONA has secured a competitive position in it and is working to strengthen its capacity and project backlog.



Data to December 2015

(32) International Energy Agency (IEA). 2015. World Energy Outlook 2015.

4. Comprehensive risk management

In terms of risk management, ACCIONA Energy applies an approach based on three levels, for both new projects and projects in the portfolio, risk analysis of entry into new countries and markets, and risk analysis in each of the stages of the value chain of the division.



■ Risk analysis throughout the value chain

The Division has established systematic management of the risks associated to new projects that is based on the determination and classification of the risks and opportunities of each project, analysing their impact on the company from an overall perspective and their expected probability of occurrence. After analysing the impact and probability, they are assessed and quantified based on various

factors related to the project, which helps to eliminate, mitigate and prepare specific contingency plans. This management is based on a shared tool between business and support areas, that has enabled timely identification of the risks in the design and construction of the projects and the necessary measures for their prevention or mitigation, including social risks, in accordance with the corporate procedure of Social Impact Management.

The analysis of the risks associated with projects in operation evaluates potential operational risks that may significantly affect the business, as well as market risks that can affect the assets and counterparty risks in the operations.

5. Commitment to communities

ACCIONA Energy generates a positive socio-economic impact in communities in terms of job creation, contribution to GDP and industrial development, as well as environmental benefits compared to other conventional fossil technologies thanks to its clean generation, free of CO₂ and other emissions.

In 2015, the company has quantified these impacts for the useful life of the assets in Mexico and South Africa.

	MEXICO (557 MW wind)	SOUTH AFRICA (138 MW wind/94 MWp photovoltaic)
Contribution to GDP per MW (life cycle)	■ \$1.38 million	■ \$1.5 million in wind assets ■ \$1.76 million in photovoltaic assets
Employment created per MW installed	■ 54 job-years	■ 45 job-years in wind assets ■ 54 job-years in photovoltaic assets
Promotion of community development projects	■ \$836,625 invested since 2010 ■ 16,500 people benefited	■ Health projects and entrepreneurship geared towards local communities
Emissions avoided	In 2014: ■ 1.1 M t CO ₂ avoided, equivalent to the emissions of 245,000 inhabitants ■ \$43 million avoided in costs attributable to climate change ■ \$3 million dollars in health care costs	In 2015: ■ 0.4 M t CO ₂ avoided, equivalent to the emissions of 43,000 inhabitants. ■ \$15 million avoided in costs attributable to climate change ■ \$2 million avoided in health care costs
Water consumption avoided	■ 1.7 million m ³ avoided annually	■ 0.8 million m ³ avoided annually

Note:
a) Considered life cycle: 1.5 years of construction for wind power and 1.3 years for photovoltaic power; 25 years of operation.
b) Job-years is equivalent to the number of full-time equivalent jobs for one year of duration.
c) Job creation includes direct, indirect and induced.

... capable of overcoming challenges...

The current situation of renewable energies, with mature technology, a known initial investment and without uncertainty in variable costs over the useful life of the assets, avoids volatility in the prices of electricity generation from these sources. These facts, along with the decreasing regulatory risks and the increasing long-term contracts (PPA), have significantly reduced the market risks and are directing investors towards financing renewable energies as a reliable source of dividends.

However, certain aspects persist that can generate challenges in the sector in the short and medium term:

- Adequate and stable regulatory environments have to be developed. In mature markets, with an increasing penetration of renewables, the current regulatory schemes must evolve and adapt to a new market of fixed costs, that guarantees adequate and stable remuneration to address the transition to a less carbon intensive economy. In emerging markets, the new energy model should favour the emergence of a market with adequate, long-term regulation and remuneration, mainly through PPAs.
- The commoditisation of technology and the highly competitive environment, have meant that some markets do not monetise the potential added value generated by the companies in the sector. In this situation, it is essential to identify suitable markets, accelerating the decision-making process to meet the opportunities that arise. In this context, access to financial resources and the capacity to generate added value throughout the different stages of the value chain, constitute key competitive advantages.

- The emergence of competitors with speculative motivations far removed from long-term commitments can affect the growth opportunities of the company, that bases its sustainability and its future vision on focused and profitable long-term growth.
- The increasingly common awarding of contracts through energy auctions, with increasingly competitive prices, presents a new challenge for the sector, that should adjust its offers as much as possible.

ACCIONA Energy, based on its experience, skills and know-how, competes in this environment through the optimisation of investments and operational excellence, seeking out the best opportunities that guarantee the highest return on investment and the sustainability of the business.

... and taking advantage of opportunities

Changes in demand	Global electricity demand will grow 2% annually until 2040, mainly in developing countries where new opportunities will be concentrated. Until 2040, 60% of global investment in energy will be concentrated in emerging countries and their renewable capacity will be multiplied by three ³³ .
Wind and solar the fastest growing technologies	Major technological advances and drastic cost reductions have been the main drivers of the development of wind and solar technologies. These have already reached the necessary level of maturity to compete with conventional technologies. It is expected that in the next 25 years, the cost of wind and photovoltaic solar energy will continue to reduce by 30% and 45% respectively, attracting greater investments until it reaches \$4.5 trillion³⁴.
Storage	Although still incipient at this stage, storage will be one of the disruptive technologies of the next decade. The first storage projects will be focused on providing regulation and integration of renewables in the grid. The emergence of sources of additional revenue, such as grid services with added storage systems, will change the way in which utilities and operators manage the grid.
Digitisation	Digitisation is transforming the business world. The limits of the industry fade, allowing the entry of new competitors, rules and ways to create value. In the energy sector, the operational improvements linked to the development of the Internet of Things, Big Data or Machine Learning will result in an annual cost savings estimated at \$7 billion³⁵.
New role of consumers	50% of the growth of solar photovoltaic energy will be produced on rooftops and other local photovoltaic systems since, today, socket parity* has already been achieved in many countries. In developing countries this will facilitate access to electricity. While in developed countries, the changes in regulation and political support will allow small consumers and businesses to generate their own solar energy, store it and even incorporate it into the grid. New business models, based on the provision of energy services to the customer and management of efficiency, generate excellent opportunities in a sector with high levels of competition.
Global commitment to climate change	The agreement reached in the COP21 demonstrates a clear global commitment to contain the planet's global warming and reduce the emission of greenhouse gases. This fact, along with the competitiveness of renewable energies and the financing determination of investors, who appreciate the lower risks compared to other conventional energies, will be the three drivers of the next energy decade worldwide.

(*) This refers to the moment in which this type of generation has a cost equal to or less than purchase from the electricity grid.

(33) International Energy Agency (IEA). 2015. World Energy Outlook 2015. New policies scenario.
(34) Bloomberg New Energy Finance.
(35) "The Industrial Interner@Work" 2013 report. General Electric.

Flagship projects

Gouda wind farm in South Africa



- The company's first wind farm facility (ACCIONA holds a 51% stake).
- The total installed capacity is 138 MW, comprised of 46 turbines of 3 MW (unit capacity) of ACCIONA Windpower technology.
- The average production of the facility will be around 423 GWh a year. It will cover the demand of 200,000 homes and will prevent the emission of 406,000 t CO₂.

Ventika – Ventika II wind farm in Mexico



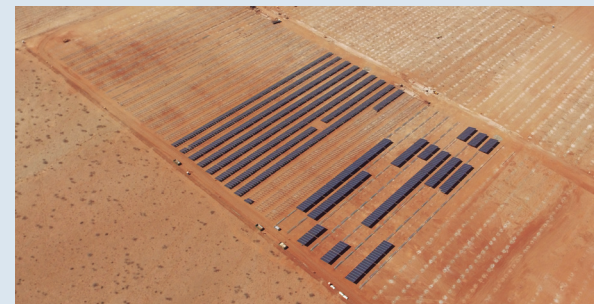
- Largest EPC contract carried out by ACCIONA Energy, that has been built in a record time of 18 months, ahead of the deadlines.
- It will start operating in 2016. It totals 252 MW installed, provided by eighty four 3 MW turbines of ACCIONA Windpower.
- It has been recognised with the Cemex Award for the Development of Industrial Works and Special Award for Innovation in Processes and Constructive Techniques.

100% renewable power for the 'data centre' of Google in Chile



- Agreement to provide 100% renewable power for the electricity consumption of the Google data processing centre in Quilicura, Chile.
- Starting in 2017, it will provide up to 80 MW of clean solar power to the Central Interconnected System from which the data centre is supplied.
- This contract is the result of an international bidding process, that was attended by the most prestigious companies of the sector.

El Romero Solar photovoltaic power plant in Chile



- Construction has begun for what will be the largest photovoltaic power plant in Latin America and one of the 10 largest facilities in the world to date.
- It will have a maximum capacity of 247 MWp. An approximate investment of >300 million euros is estimated.
- It will produce annually about 505 GWh of clean energy, equivalent to the demand of 245,000 Chilean households, avoiding the emission of 485,000 t CO₂.

Commissioning of Poniec II wind farm in Poland



- The company's third wind farm in Poland, with capacity of 30 MW, thus increasing the total capacity installed by the company in this country to over 100 MW.
- It will produce annually 82 GWh of electricity, equivalent to the consumption of more than 40,000 Polish households, and will prevent the emission of 79,000 t CO₂ a year.
- The farm has 10 turbines of ACCIONA Windpower technology of 3 MW, and its construction has been completed in 11 months.

ACCIONA INFRASTRUCTURE

Global vision and experience at the service of society

The Infrastructure division of ACCIONA has inherited a long history of commitment to innovation and progress. Its global nature is evidenced threefold: by rolling out its operations to over 30 countries on five continents; by always seeking to achieve sustainability and to respect the environment; and, above all, by ensuring a comprehensive range of solutions is offered in each of its various business lines:

ACCIONA Construction is specialised in three major areas: Bridges, Roads and Special Structures; Railways and Tunnels; and Ports and Hydraulic Works. In each of these areas, it has the capacity to take on all of the aspects of the works, from design and engineering, to their subsequent implementation and maintenance.

ACCIONA Concessions develops and manages social and transport infrastructures in Europe, America and Oceania. It is one of the leading companies in the private promotion of infrastructures in the world, both in terms of number of projects and turnover.

ACCIONA Agua boasts vast experience in managing the entire water cycle, which

encompasses all of the stages involved in treating it. Thanks to its constant search for the most modern technology, ACCIONA has established itself as a world leader in water desalination via the reverse osmosis method.

ACCIONA Industrial is specialised in highly technological turnkey projects. It operates in three business lines: Generation and Transmission of Electricity (renewable and conventional), Oil & Gas and Hydroelectric Generation, capable of serving all kinds of customer in any part of the world, and of undertaking all of the project phases: basic and complex engineering, purchases, construction, assembly, commissioning, operation and maintenance.

ACCIONA Services has earned the trust of 2,000 customers in 20 countries, in both the public and private sector. Its 50 years of experience and over 15,000 specialists allow it to offer comprehensive solutions adapted to every need: airport services, networks and specialised maintenance, facility services, energy efficiency, logistics and transport services, urban and environmental services, social and health care services, smart city services, and events and museums.

ACCIONA Infrastructure in 2015

Global Results 2015

€11,018 _M	€3,336 _M	
BACKLOG	REVENUE	
2014	2014	
€9,768 M	€3,727 M	
€167 _M	€90 _M	€80 _M
EBITDA	EBT	CAPEX
2014	2014	2014
€173 M	€90 M	€70 M

Shared value 2015

27,406	92%
EMPLOYEES	LOCAL SUPPLIERS AND CONTRACTORS
2014	2014
28,999	93%
€114 _M	100%
INNOVATION	CUSTOMER SATISFACTION INDEX
2014	2014
€107.4 M	85.9%

Assets 2015

Construction*		
€2,170 _M	€6,722 _M	73%
SALES	BACKLOG	INTERNATIONAL BACKLOG
2014	2014	2014
€2,516 M	€5,538 M	64%
Industrial		
€100 _M	€427 _M	€453 _M
SALES	BACKLOG	NEW CONTRACTS AWARDED
2014	2014	2014
€113.2 M	€102.7 M	€47 M
Water**		
€451 _M	€3,536 _M	60%
SALES	BACKLOG	INTERNATIONAL INCOME
2014	2014	2014
€409 M	€3,198 M	57%
C Concessions		
€106 _M	€1,332 _M	23
SALES	BOOK VALUE	CONCESSIONS IN OPERATION
2014	2014	2014
€110 M	€1,390 M	22
S Services		
€716 _M	€759 _M	40%
SALES	BACKLOG	PUBLIC CUSTOMERS
2014	2014	60%
€691 M	€877 M	PRIVATE CUSTOMERS

(*) In 2015 and 2014 the Construction accounts still covered the Industrial area.
(**) The Water backlog does not include ATLL.

2015 MILESTONES

Improvement of profitability levels

Although the turnover of the Infrastructure Division decreased compared to 2014, the Division did improve its profitability.

This increase in profitability was driven by a more rigorous project selection process in line with our areas of expertise and risk management. As a result, in 2015 there was an increase in both the

EBITDA margin (5% vs. 4.6% in the previous year) and the EBT margin (2.7% vs. 2.4% in 2014) of the Division.

Increase in contract awarding

ACCIONA Infrastructure won new contracts in 2015 at a value of over 5 billion euros, surpassing the objective set.

The increase in contracts is spread out among the different business areas and is widely distributed

geographically. Among the projects awarded in 2015, were:

■ Construction of the hydroelectric dam Site C in Canada.

■ Line 1 of the Quito Metro in Ecuador.

■ Two desalination plants in Qatar, Ras Abu Fontas A3 and Umm Al Houl.

■ Kathu solar thermal complex in South Africa.

■ Handling services at Düsseldorf Airport for a period of seven years.

Enhanced risk monitoring

ACCIONA Infrastructure has strengthened risk monitoring through specialisation, technical excellence and consistent implementation. Proactive and

consolidated management of risks at all stages of operations allows the Division to better monitor contracts, particularly international

ones, which has had a positive impact on performance.

2016 OUTLOOK

ACCIONA INFRASTRUCTURE

▲▲ EBITDA
▲▲ Revenue

Construction

▲▲ EBITDA

Water

▲▲ EBITDA

Industrial

▲ EBITDA
▲ Revenue

Services

▲▲ EBITDA

2016 OBJECTIVES

Construction

New markets: Middle East and Southeast Asia.
Driving PPPs

Concessions

New markets: United States (Texas, Florida, Virginia and Colorado) and Europe (Great Britain and Norway).

Water

New markets: Sub-Saharan Africa and Southeast Asia
Strategic objectives: boosting international concessions and operations.

Industrial

New businesses: transmission and distribution (EPC), converting waste into energy (EPC), biomass (EPC) and regasification and storage of gas.

Services

New businesses: transmission, distribution activities and health services.
Strategic objectives: boosting the international role of Facility Services.

ACCIONA Infrastructure is a forward-looking business...

... with a clear strategy...



... and competitive advantages that make it stand out...



... capable of overcoming challenges...



... and taking advantage of opportunities



ACCIONA Infrastructure is a forward-looking business...

... with a clear strategy...

1. Technical specialisation

In order to achieve excellence at all stages of operations, ACCIONA Infrastructure has specialised business units that coordinate with the regional development units and the local teams in order to select and implement projects, thereby bringing added value to the company. This favours optimum application of the specialised technical experience and the local knowledge necessary in every country.

Another of the advantages that the specialised business units provide is that they operate more efficiently and have a better technical and commercial monitoring capacity for the projects. This level of technical specialisation and differentiation drives the profitability levels of the Division.



ROADS, BRIDGES
AND SPECIAL STRUCTURES



RAILWAYS
AND TUNNELS



PORTS AND HYDRAULIC
WORKS



WATER



INDUSTRIAL



SERVICES



CONCESSIONS

2. Enhanced role as a developer of infrastructure

ACCIONA Infrastructure intends to boost its role as a "developer". The Division's aim is to anticipate the demand for infrastructure projects, identifying the needs and opportunities of the market ahead of time.

The Division is specialised in developing public-private partnership (PPP) projects that involve the design, financing, construction and management of infrastructures. These financing models become significant in consolidated markets with favourable regulatory frameworks, such as Australia, Northern Europe, Canada and Latin America.

ACCIONA Infrastructure is committed to securing its leading position in private initiative contract models, which are becoming increasingly relevant and favour the proactive design of critical infrastructures in collaboration with local authorities.

3. Digital transformation

The Division is carrying out actions that facilitate the implementation of new technological tools as well as new systems and procedures. Examples of this include the application of big data, the use of BIM (Building Information Modelling) technology and the digitisation of workspaces. In order to coordinate this

transition process, the Division has created a new Digital Transformation Unit.

Big data, for example, facilitates the decision-making process due to the availability of detailed, real-time information, which results in an increase in operational efficiency, reduced costs

and fewer risks. The Division has begun to implement this kind of data analysis in tunnel monitoring systems and in the management of the entire water cycle.

4. Project selectivity

The Division stands out for its selectiveness when choosing new projects. ACCIONA Infrastructure concentrates on those opportunities that afford stability and that involve significant added value. Applying a selective bidding policy results in significant cost savings for the Division, whilst also guaranteeing high added value in all of its projects.

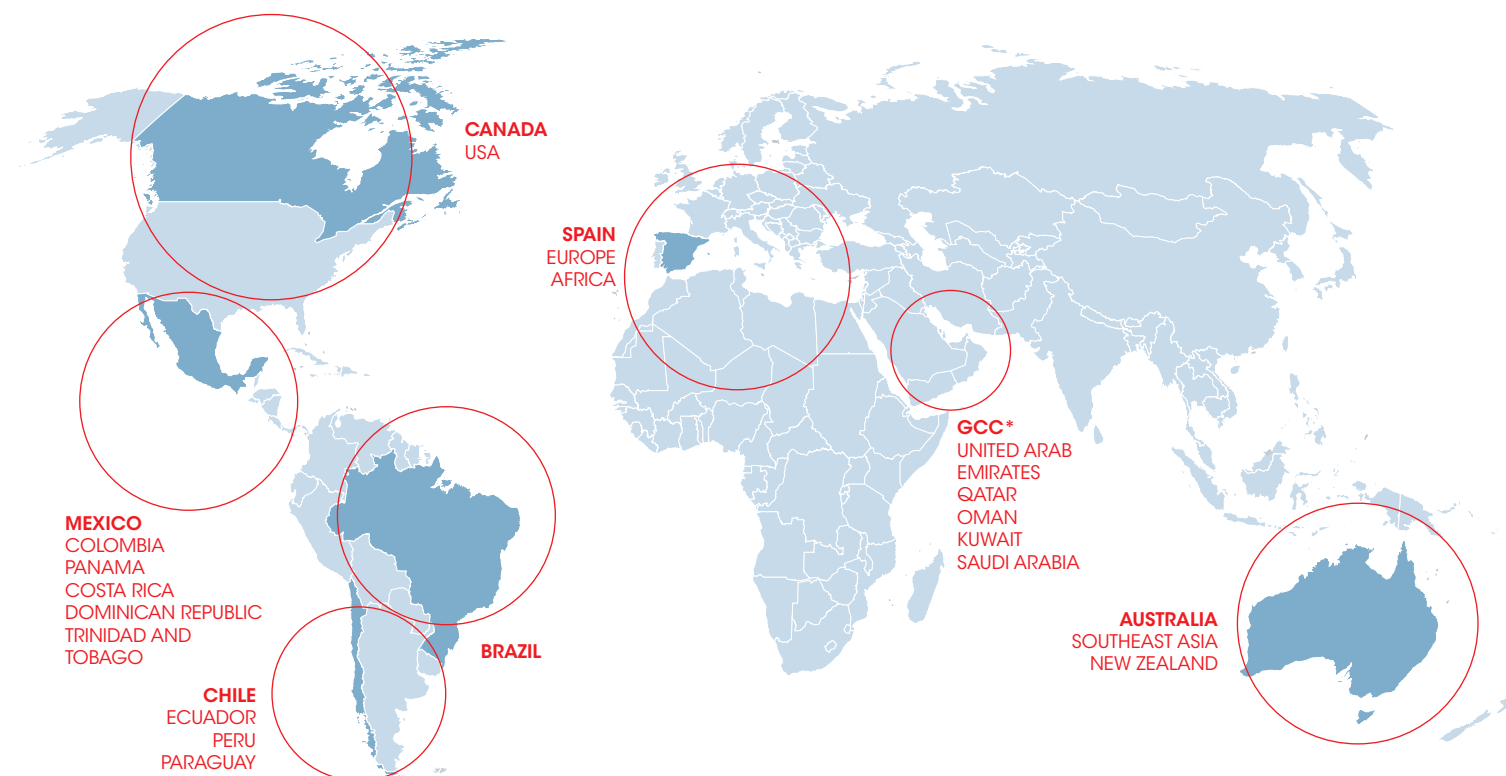
5. Geographical specialisation

With the aim of boosting its international expansion, the Division selects those countries and regions that have the most potential for growth and that offer sound and cost-effective development of the Division's operations.

One of ACCIONA Infrastructure's differentiating features is the existence of "platform" countries, which cater for central services that support the other countries in the region.

This structure enables streamlining and optimisation of resource usage and ensures that the knowledge and skills of the central teams cater for the markets in which the Division has a presence.

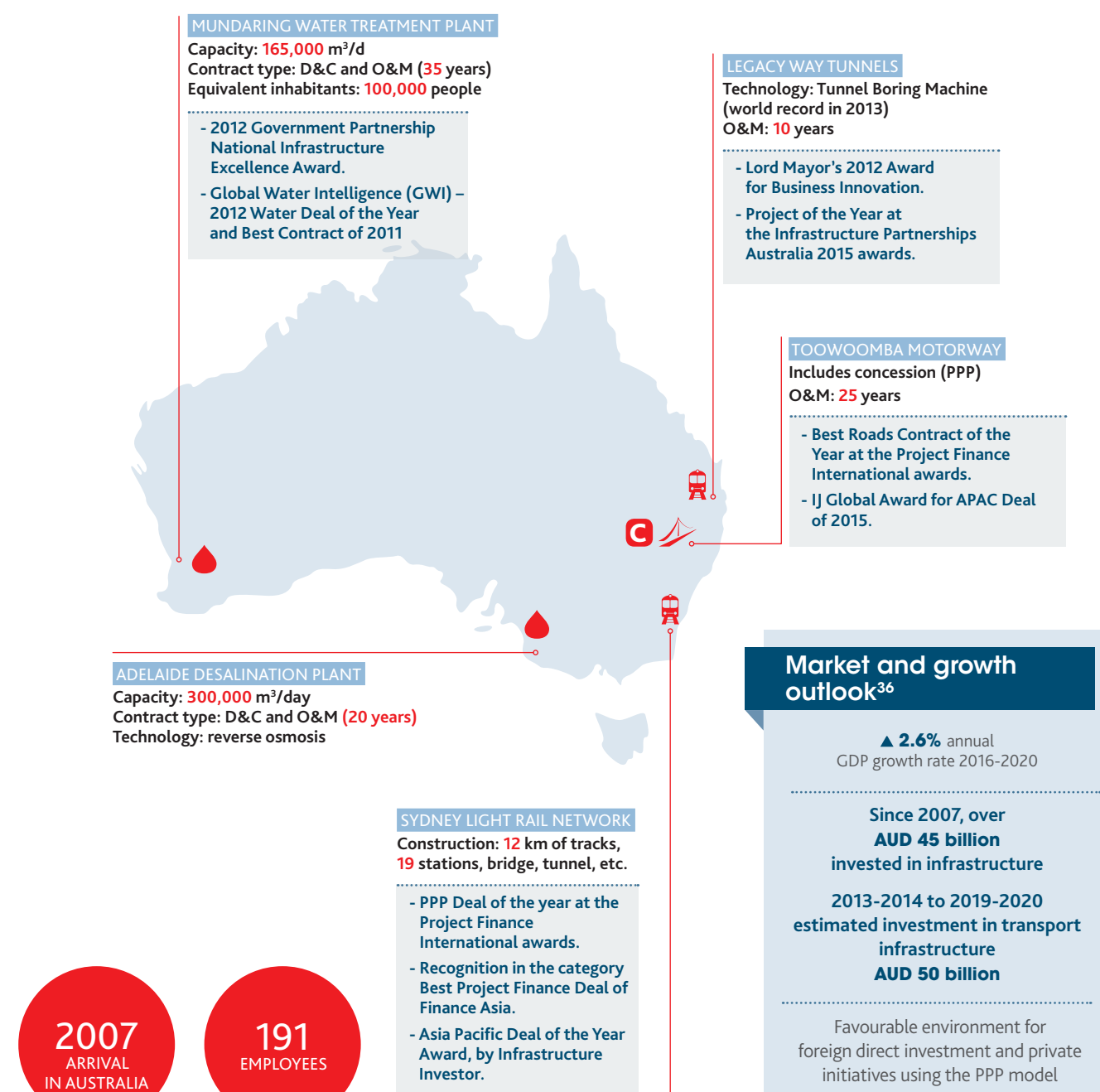
Regions and platform countries



(*) Gulf Cooperation Council.

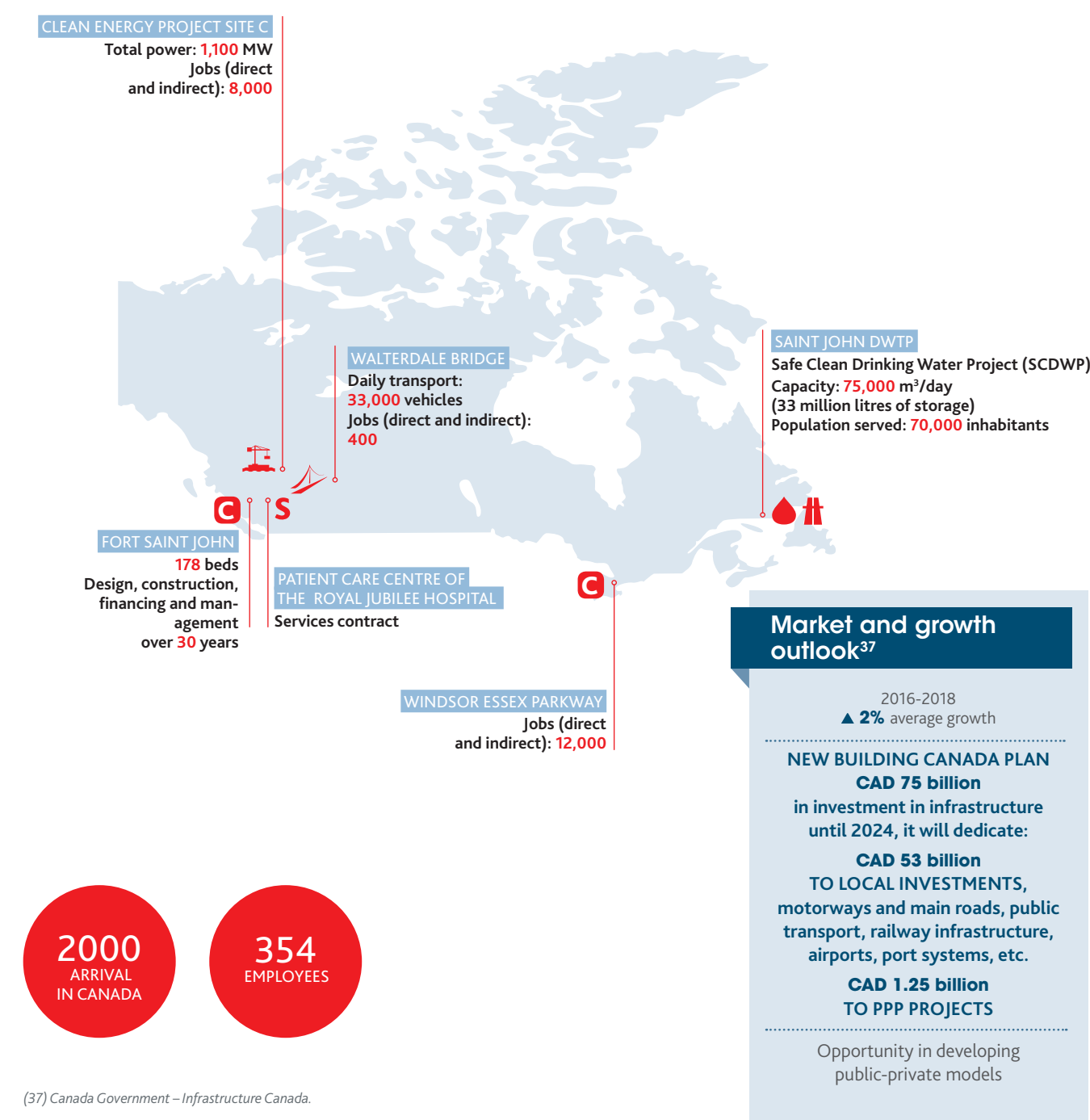
Competitive environment

ACCIONA Infrastructure in Australia



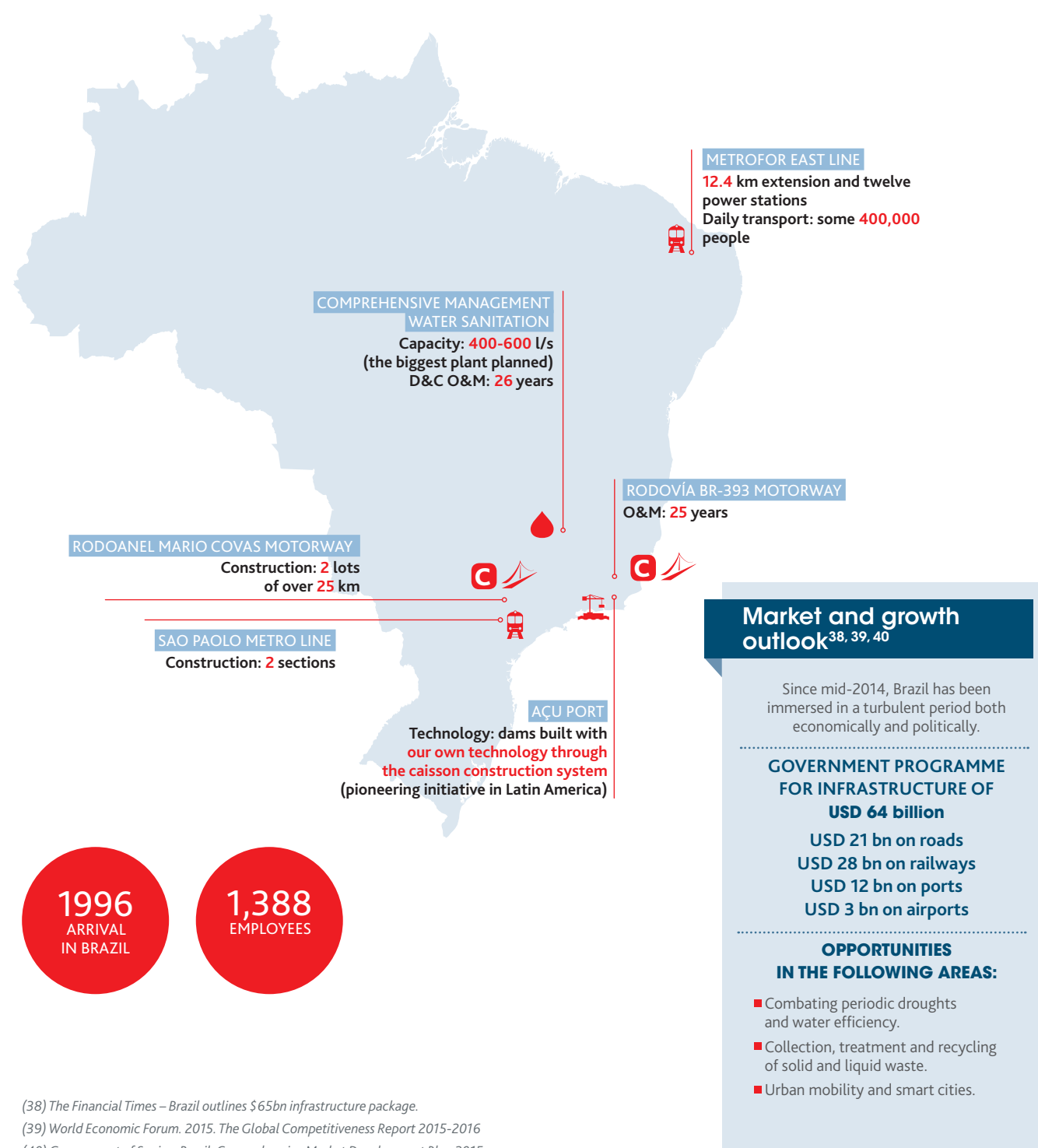
(36) The Economist Intelligence Unit – Australia Australian Government. 2015. Investment opportunities in Australian infrastructure.

ACCIONA Infrastructure in Canada

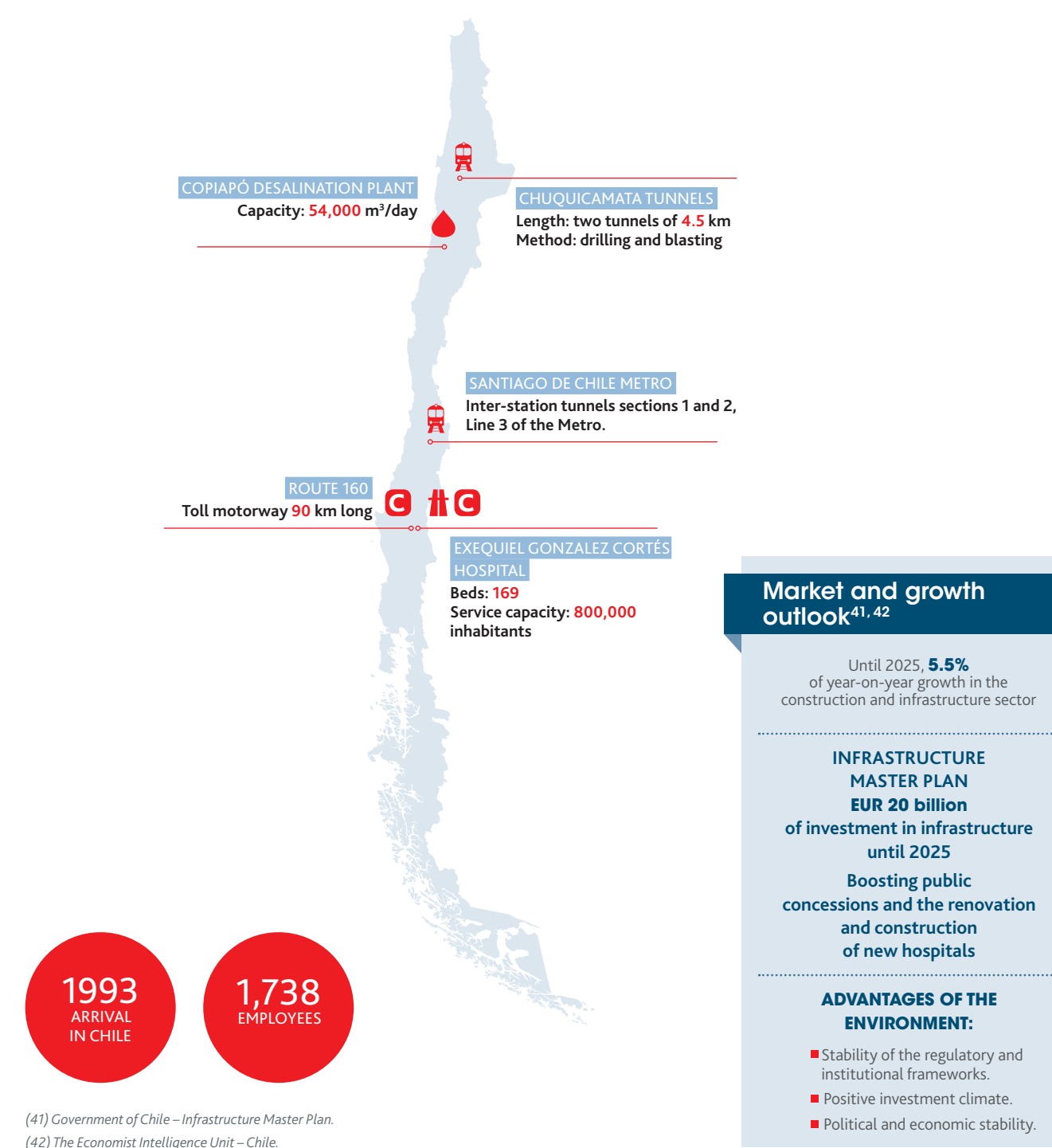


(37) Canada Government – Infrastructure Canada.

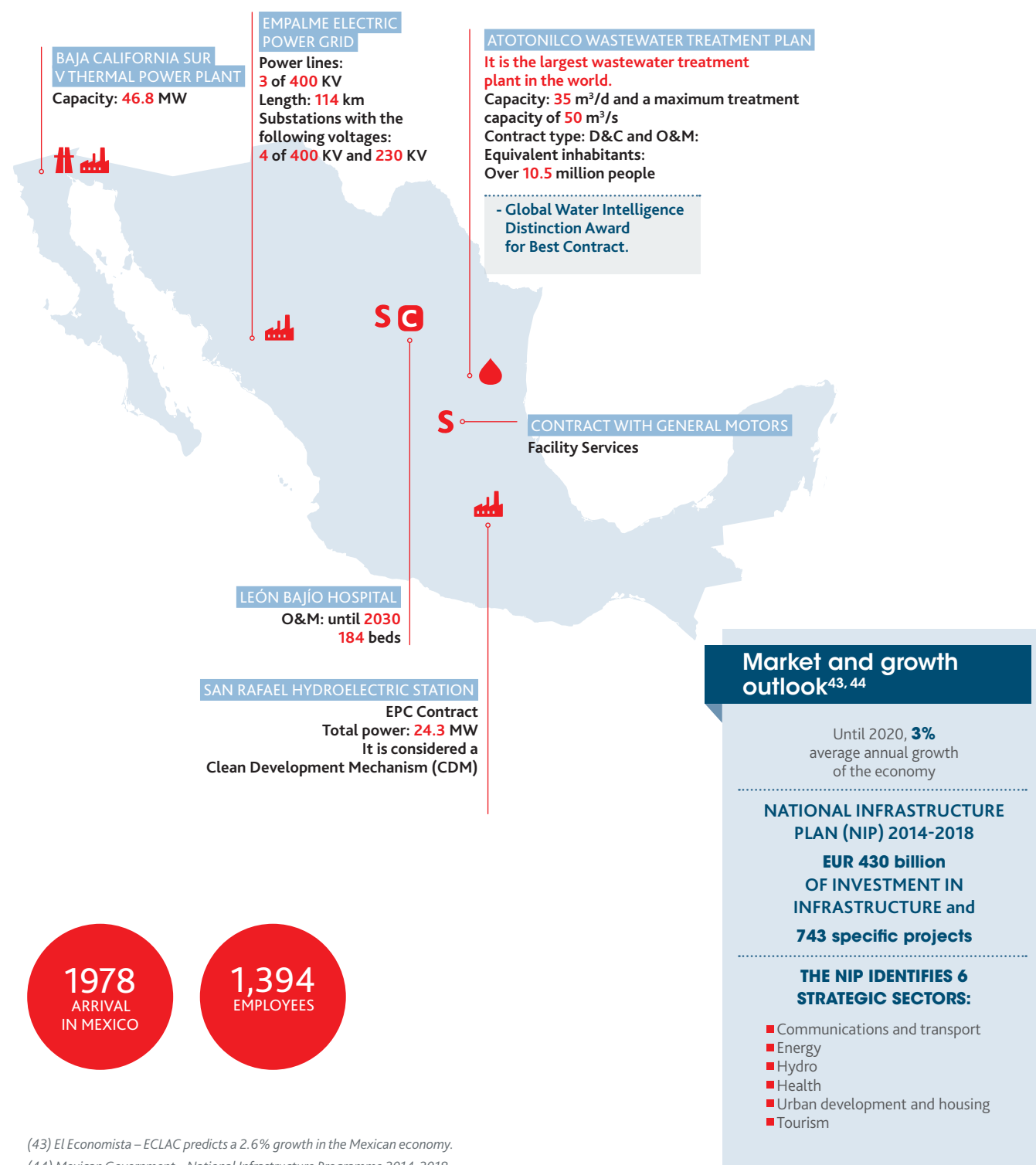
ACCIONA Infrastructure in Brazil



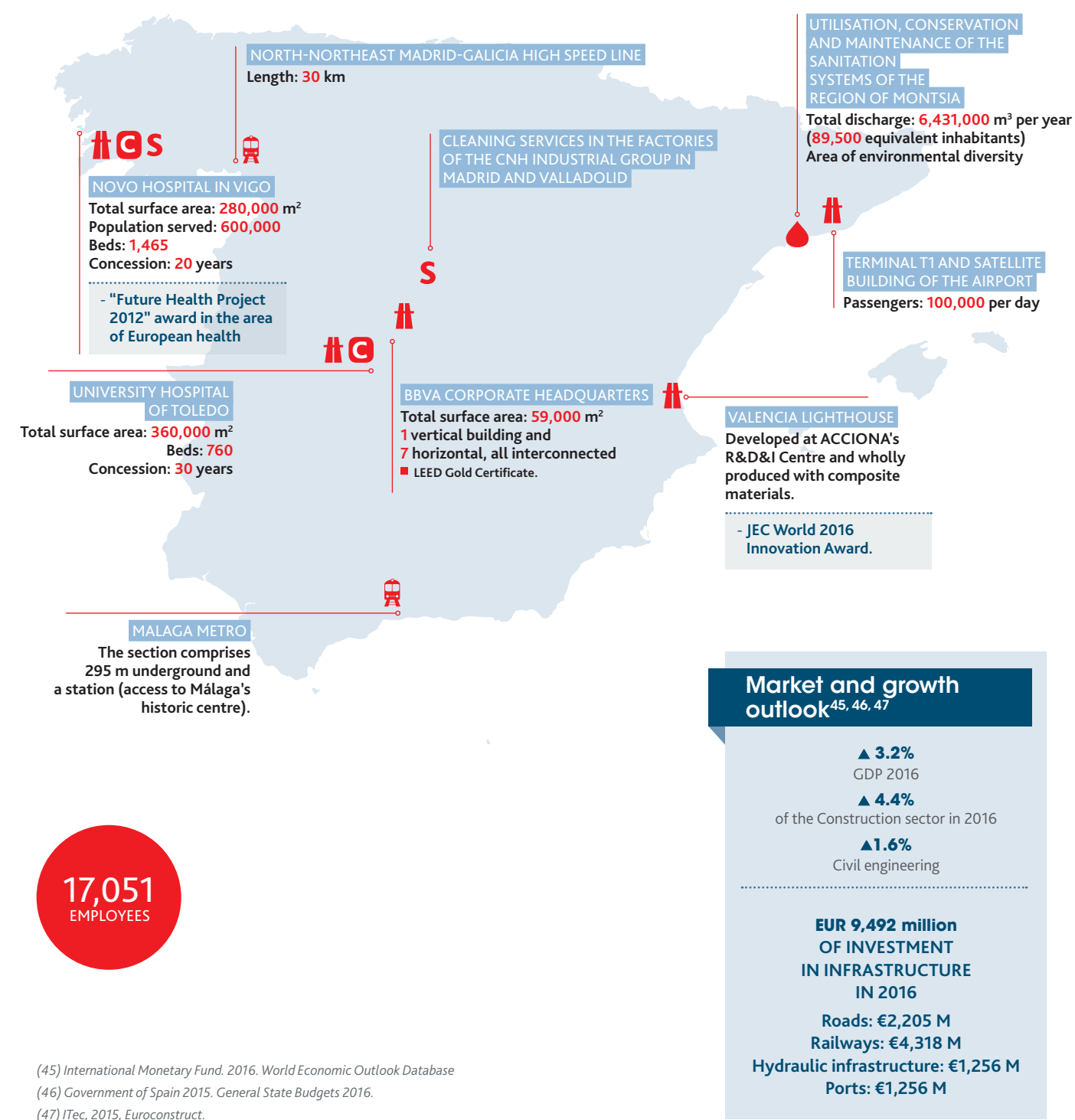
ACCIONA Infrastructure in Chile



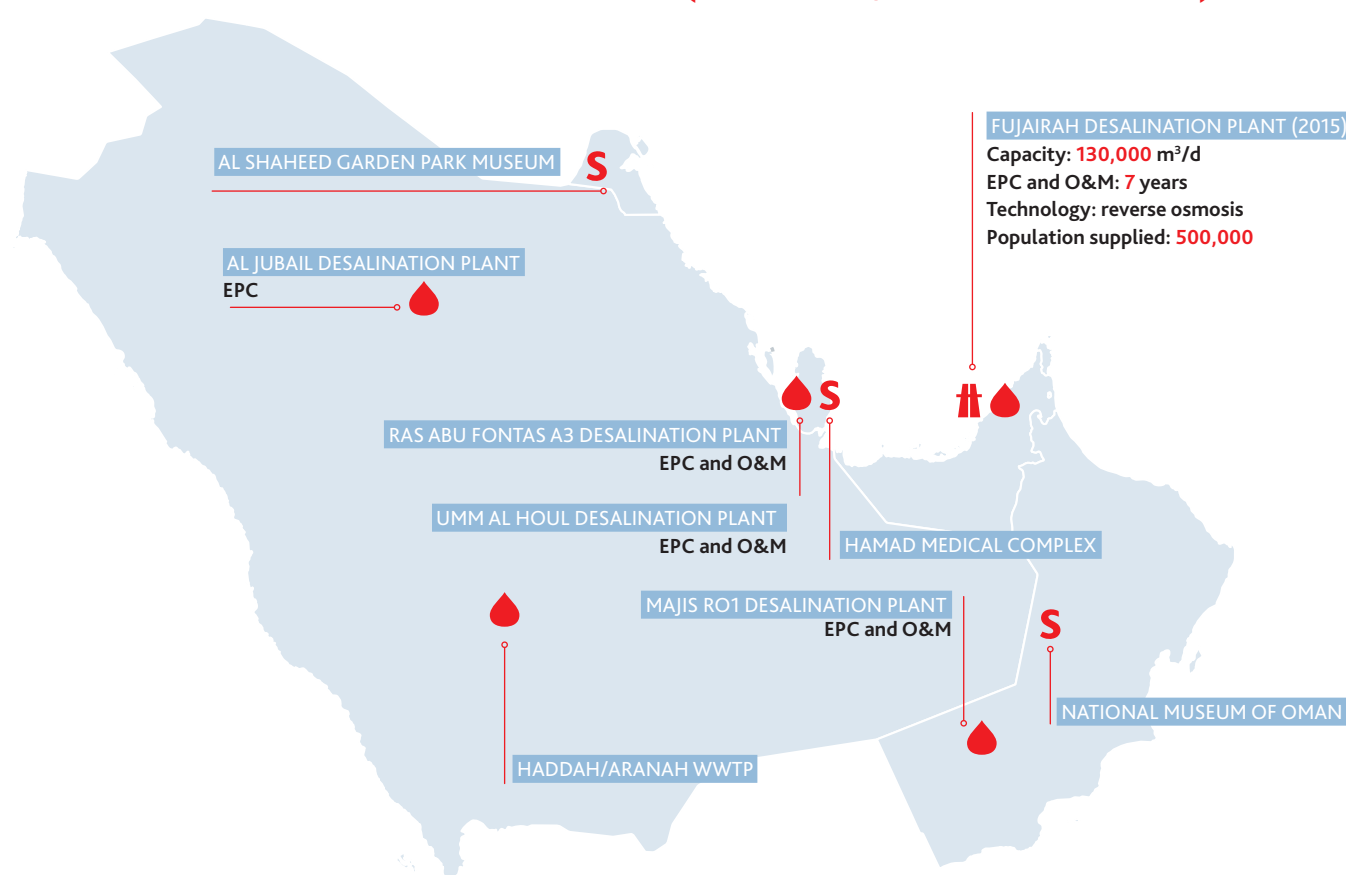
ACCIONA Infrastructure in Mexico



ACCIONA Infrastructure in Spain



ACCIONA Infrastructure in the GCC (Gulf Cooperation Council)



Market and growth outlook^{48, 49}

The construction sector contributed **5.7%** to the GDP of the GCC in 2014

Significant growth of the sector in 2015-16 (favourable macroeconomic and demographical factors, increased tourism)

-> USD 126.2 billion in 2016 (11.3% more than in 2013)

INVESTMENTS IN CONSTRUCTION BY COUNTRY:

United Arab Emirates:
USD 525.6 bn in 2014
Saudi Arabia: USD 407.8 bn in 2014
USD 180 bn for transport infrastructure between 2015 and 2019
USD 30 bn in airport infrastructure until 2020

Kuwait: \$123.6 bn in 2014
Qatar: \$113.8 bn in 2014
Oman: \$29.6 bn in 2014

2008
ARRIVAL IN
THE GCC REGION

121
EMPLOYEES

(48) GCC Construction Report 2015 of Alpen Capital.

(49) The Outlook for GCC Construction 2016 report of MEED Insight.

... and competitive advantages that make it stand out...

1. Management of knowledge and human capital

There is a global consensus on the challenge of talent as a competitive differentiating factor in the coming years. ACCIONA has developed a brand strategy on employment related to people management policies that allow it to consistently position itself in all of the panels and surveys it takes part in, as one of the most highly esteemed companies to work for among university and business school students, and professionals in business sectors.

Talent attraction programmes have been carried out in the main countries where the company operates, to assist young graduates in their first steps with the company (International Scholarship

Programmes and the ACCIONA International Emerging Talent Pool).

In addition to ensuring the ability to attract and retain the best talent, the second big challenge is properly managing internal knowledge. As such, the Infrastructure division has developed the Kappa Programme (Knowledge Advanced Professional Programme ACCIONA) that integrates technological tools and solutions for Knowledge Management, Document Management and Collaborative Working Environments, as well as specific programmes for Experts and Technical Leaders.

2. Strengthening an integrated offering

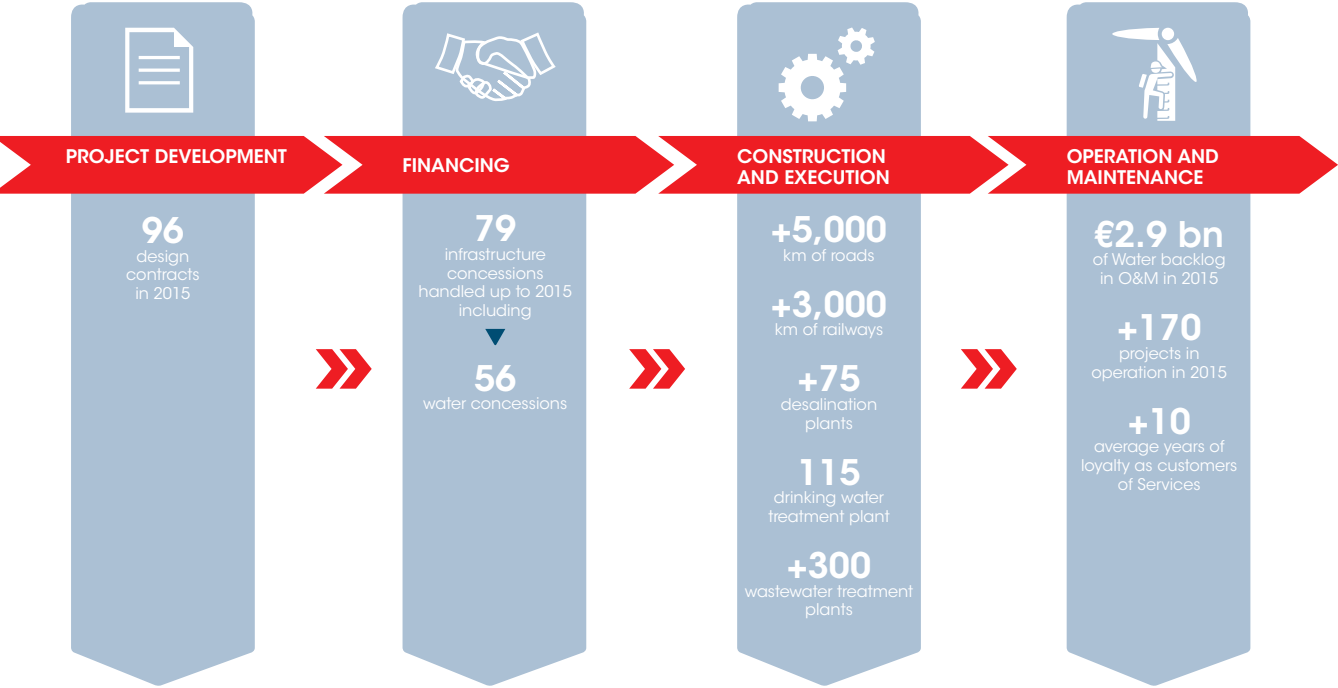
ACCIONA Infrastructure has a service offering that is unique, complementary and has a global scope, facilitating integrated solutions for each project and providing high added value for its customers. Its technical and geographical specialisation, its highly skilled professional team and the vast experience acquired in each of the business areas make ACCIONA Infrastructure the best company to tackle any kind of project.

The Division continues to make progress in the integration of the business lines, centralising communal services and boosting the synergies between the different activities of the Division, which facilitate a more efficient management of resources.

3. Present throughout the value chain

ACCIONA Infrastructure is present throughout the entire value chain: from engineering and design, to its execution and subsequent operation and maintenance. This broad range of activities ensures a comprehensive vision for each project.

The Division adapts its business model to the needs of the customer according to the requirements of each activity, using the most advanced techniques and including the most appropriate technology.



4. Exhaustive risk management

Risk management has become an essential tool for ACCIONA Infrastructure, enabling appropriate responses to the market situation and ensuring a cross-cutting, multidisciplinary vision of each project.

opportunities, both in the projects and in the countries where the company operates. This assessment is carried out at all stages of the project: offer and contracting, implementation (design, construction, operation and maintenance) and closure.

The purpose of the risk management system is to identify and assess risks and



The identification and analysis take economic, environmental and social factors into account. The risks are classified according to the environment in which the Company operates:

General	Customer	Partners	Contract and legal aspects	Location
Political, economic, regulatory, legal and cultural aspects, etc.	Prior experience and involvement, etc.	Experience of partners, technical skills, solvency, conflicts of interest, monopoly, intellectual property, etc.	Guarantees, law changes, licences and permits, liability limit, etc.	Characteristics of the works location; archaeology, environment, local community, etc.
Human resources and workforce	Procurement	Technical factors. Design – Construction	Timescales	Launch and delivery
Training, expatriation, local workforce, culture, etc.	Services, materials and support facilities.	Design and engineering, process technology and constructive processes, quality, etc.	Meeting deadlines, performance, third-party stoppages, etc.	Experience of launching projects, test periods, maintenance, etc.

After identifying the potential risks and opportunities, the company evaluates the likelihood of the event in order to plan, deal with and mitigate it should it occur. The potential impacts are assessed according to various criteria: economic, temporary, environmental, community, reputation, health and safety, compliance and development of the infrastructure.

In addition, depending on the risks and opportunities identified, periodic monitoring is carried out and plans are made that allow for new metrics and indicators to be put in place in order to improve project management.

... capable of overcoming challenges...

ACCIONA Infrastructure pays attention to the regulatory environment in each of the countries in which it operates. Today, the governments of various countries are devising specific programmes and plans, the aim of which is to boost the infrastructure sector, devoting significant budget allocations to it.

The majority of countries expect to make important investments in infrastructure in the coming years, and are pushing for regulatory frameworks that facilitate the development of private financing models such as public-private partnerships (PPPs).

Among the challenges that affect the sector, the following are particularly relevant:

- Competitiveness in a global market. The global situation in recent years has given rise to the increasing internationalisation of companies, causing there to be ever

more global competition. At the same time, specialisation and the ability to self-performance is a growing challenge. Therefore, the Company is committed to differentiating itself and provided high added value to all of the phases of its projects.

- Talent attraction and retention. Another of the challenges currently facing the sector is hiring professionals with the right skills, experience and knowledge to meet needs of dynamic businesses that must face complex realities in a global market. ACCIONA Infrastructure has effective programmes for attracting and retaining talent that have allowed it to keep one step ahead of this challenge, turning it into a competitive advantage against other companies.

... and taking advantage of opportunities

Cities will experience strong growth in the coming years due, in part, to population growth. It is estimated that in 10 years, the world population will have increased by 1.2 billion people and that the number of cities with over 500,000 inhabitants will see the addition of 380 extra cities. The growth of the large cities will go hand in hand with an increase in demand for infrastructure, with

the need for an investment of \$30 billion in the next 10 years. Furthermore, this rise will have a transforming effect on six elements that will represent a significant opportunity for ACCIONA Infrastructure:

Transport and connectivity

Traffic congestion is one of the biggest challenges that metropolitan areas face. In cities, large traffic jams are caused on a daily basis, in which inhabitants spend on average 15% of their trip to work. This congestion also causes noise and environmental pollution.

ACCIONA develops infrastructures aimed at providing a solution to this problem. The Division has taken part in the construction of metros and trams throughout the world and has extensive experience in underground works. Additionally, it is an expert in building transport links such as bypasses, bridges and viaducts. These projects improve connectivity in cities and alleviate congestion and travel times for their citizens, as well as reducing the pollution levels.

Water scarcity

The demand for water will significantly increase in the coming years. Given the scarcity of this resource, it will be necessary to promote efficient solutions, as the demand for fresh water is expected to exceed the supply by 40% by 2030⁽⁵¹⁾.

On the other hand, the consumption of energy derived from the production of water and the treatment of wastewater must be reduced, as it makes up 25-40% of the energy consumption of local authorities⁽⁵²⁾.

ACCIONA is looking to optimise the water management process by minimising energy consumption, ensuring good results in water purification, analytically monitoring water quality and guaranteeing proper environmental management. Furthermore, as the leading company in desalination by reverse osmosis, ACCIONA has vast experience in desalination. In relation to wastewater treatment, the company puts forward solutions that optimise said treatment with a minimal installation cost.

(50) World Economic Forum. 2016. *Intelligent Assets: Unlocking the Circular Economy Potential*.

(51) World Economic Forum. 2015. *Top Ten Urban Innovations*.

(52) World Economic Forum. 2015. *Can cities be the solution to climate change?*

Waste management

It is estimated that cities generate approximately 1.3 billion tonnes of rubbish per year, and that by 2025 this figure will have reached 2.2 billion tonnes⁵³. Improperly managing waste can have a negative impact on issues such as health, economic growth, the environment and soil quality.

In developed countries, landfill sites in many cities are beginning to reach their maximum capacity. Meanwhile, in emerging countries, the situation is even more pressing, as many inhabitants have no rubbish collection service.

Against this backdrop, developing infrastructure for waste management, such as solid waste treatment plants, collection services or the use of techniques to turn waste into energy, are all opportunities for ACCIONA Infrastructure.

Generation of efficient and sustainable energy

Currently, 75% of primary energy consumption is produced in cities. Due to the growth of the urban population in the coming years, energy demand will considerably increase, generating a need to develop new energy infrastructure.

This challenge is another opportunity for ACCIONA Infrastructure as an expert in building, operating and maintaining energy infrastructure such as hydroelectric power stations, solar thermal power stations, or renewable and conventional thermal power stations. ACCIONA Infrastructure is specialised in developing integrated EPC (Engineering, Procurement and Construction) projects and is a leader in the industrial sector of electricity production.

Demand for social services

Due to an ageing population, the demand for health infrastructure is increasing in developed countries since the available infrastructure is proving insufficient and obsolete.

Furthermore, the rapid growth of the cities in emerging countries will also cause the demand for new educational and health infrastructures to grow in these regions.

The availability of new financing models, such as PPPs, will facilitate the creation and restructuring of infrastructure for social services, making it easier for local authorities to invest in them. This is an opportunity for ACCIONA Infrastructure, which has an integrated offering at every stage from the construction to the financing, maintenance and operation of social and health care services.

Flagship projects

Desalination plants of Qatar



- Design, construction and maintenance of two desalination plants for the Electricity and Water Company of Qatar.
- Ras Abu Fontas A3 (Al Wakra), with a capacity of 164,000 m³ per day and Umm Al Houl (15 km from Doha) that will produce 284,000 m³ per day.
- The first project in the country that uses large-scale reverse osmosis technology.

Line 1 of the Quito Metro in Ecuador



- Second phase of Line 1 of the Quito Metro. Share of 50%.
- The first underground line of the Ecuadorian capital is 22 km long and has 13 new stations, that join the two already built by ACCIONA.
- It is estimated that during the first year, it will provide service to 400,000 passengers.
- The project will reduce the current travel time by at least 70%.

Empalme electric power grid in Mexico



- Awarded by the Federal Electricity Commission (CFE, in Spanish).
- Construction of the power line that will supply the Empalme II Combined Cycle Plant.
- There are three power lines of 400KV and 114 km and four substations with voltages of 400KV and 230KV. 1,750 MVA with 14 feeder lines of 400KV.

Construction of the Clean Energy Project Site C civil works in Canada.



- Contract with the electricity company BC Hydro for the construction of one of the biggest dams in Canada.
- This project is the largest developed to date by ACCIONA in the country.
- Over its eight years of operations, the works will employ over 8,000 people.

(53) World Bank. 2014. Results-Based Financing for Municipal Solid Waste.

 For more information, see the Flagship Projects section on the Company's website. [<http://www.accion.com/business-divisions/>]

OTHER BUSINESSES

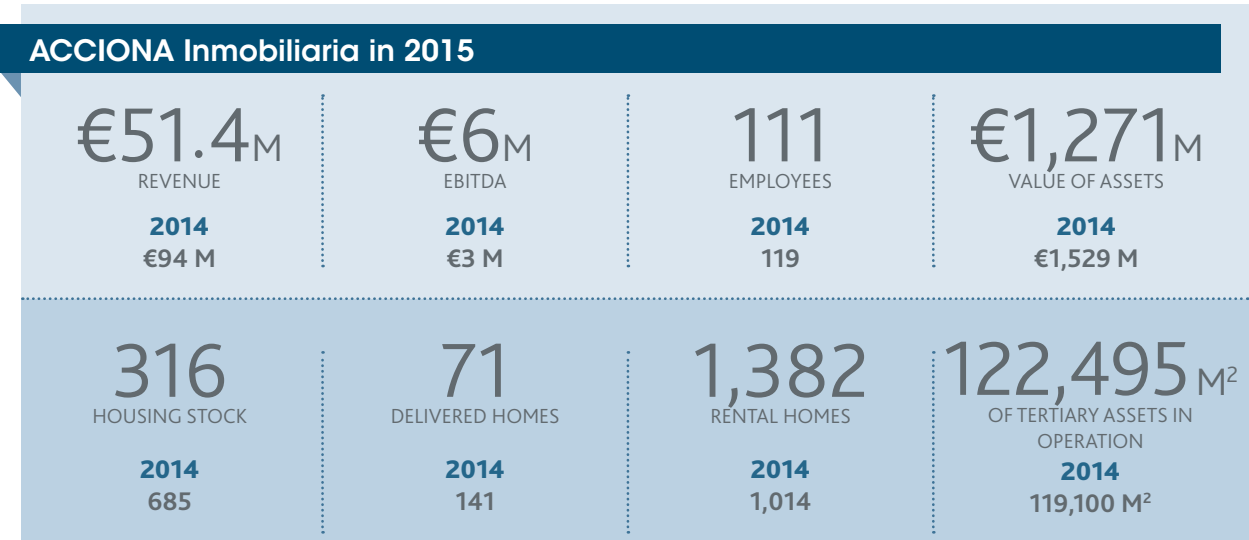
ACCIONA Inmobiliaria

Development, Property Management and Rentals

ACCIONA Inmobiliaria has more than 20 years' experience in the development and management of real estate projects. It distributes its activity across two business areas: development and promotion of property for sale, with assets in Spain, Poland, Mexico and Brazil; and development, promotion and management

of rental property – an activity carried out by the Company's new subsidiary, ACCIONA Real Estate– , which includes the rental of homes, offices, shopping centres and university apartments.

In 2015 ACCIONA Inmobiliaria has invoiced 51.4 million euros, of which 34% corresponds to the development activity and 66% to activity relating to rental properties. The drop in invoicing with regard to the previous year is due to a lower number of homes delivered throughout the year.



ACCIONA Inmobiliaria has a strategy for the future...

ACCIONA Inmobiliaria has a framework of policies that regulates the Group's operations. With the aim of carrying out appropriate control and monitoring of the risks affecting the business, the map of risks is periodically analysed, and market trends are monitored, defining any mitigation actions and appropriate corrective measures.

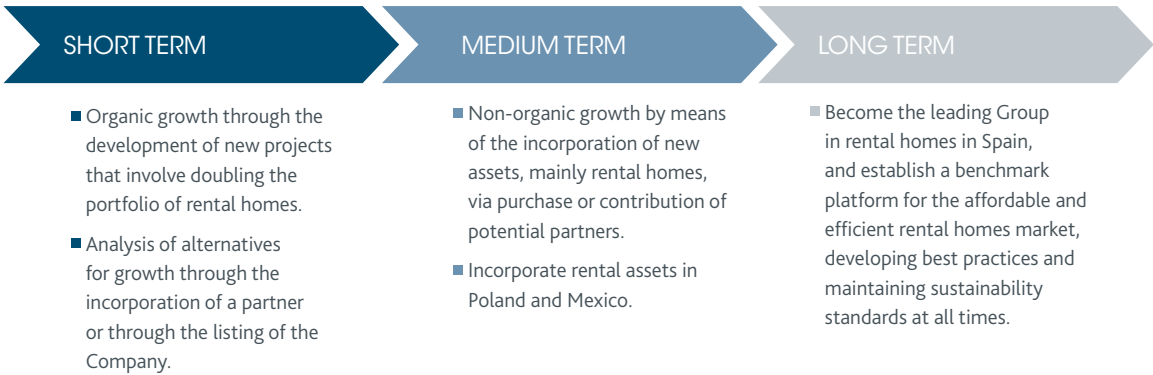
In Spain, following some years of lower activity as a result of the real estate

crisis, the market is starting to show signs of improvement. The financial outlook favours an increase of trust in the country, attracting the interest of the international capital and contributing to housing demand. This demand has been boosted by the growth of the GDP and optimal credit conditions, with a high offer and low interest rates. Furthermore, a significant boost to investment activity is expected to take place, based on the improvement of macroeconomic prospects. This new

environment positively influences the activity of ACCIONA Inmobiliaria.

During 2015, the purchases of homes went up by 11.2% to more than 354,000 units, according to the data of the Registrars Association, and the prices grew by 6.65%. As regards direct investment in real estate assets, a total of 12,800 million euros was exceeded, up 30% from the previous year.

Growth objectives of ACCIONA Inmobiliaria



With a view to making progress in complying with its long-term objectives, in 2015 ACCIONA Inmobiliaria segregated

the rental business in ACCIONA Real Estate, with rental assets valued at 628 million euros.

... and competitive advantages that make it stand out

Present across the value chain, ACCIONA Inmobiliaria includes the whole process from the management of the land to its subsequent development and the sale of the final product –homes and commercial assets both for sale and for rent–. This last segment offers the Company recurring income and a lower risk profile compared to the cyclical nature of the real estate sector.

Another competitive advantage of ACCIONA Inmobiliaria is its size, which allows it to obtain a high degree of efficiency in the management, contributing to the diversification of the inherent risks of tenants' non-payment.

Furthermore, the underlying assets of the activity, particularly the homes, have a certain degree of liquidity which, even in the lowest moments of the cycle, find demand in the market.

The Company includes in all of its promotions criteria of sustainability and commitment to the development of projects that contribute to the conservation of the environment, and which imply a reduction in costs for their owners. In all of its real estate projects, ACCIONA Inmobiliaria applies the necessary innovations to foster energy savings, the reduction of CO₂ emissions,

rational water consumption and clean construction. ACCIONA Inmobiliaria has committed to certifying all of its new residential developments for rent with the internationally recognised BREEAM seal for sustainable construction.

Likewise, the Company has professionals with significant experience in the domestic and international markets to make the most of opportunities, and with a renewed managerial team in 2014.

Bestinver

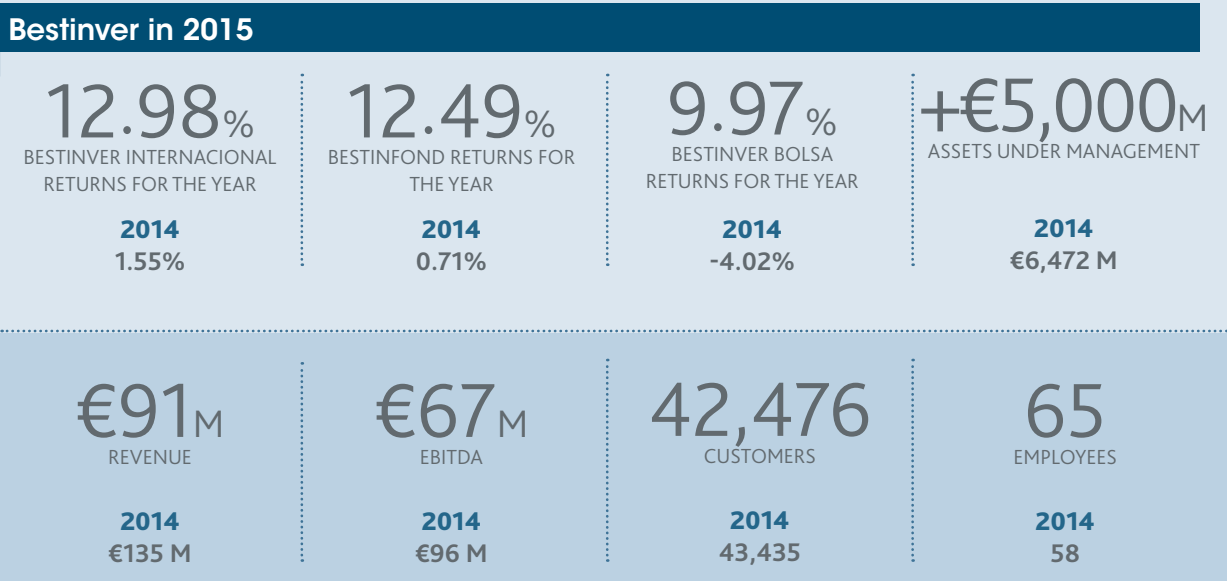
In 2015 the Company increased the objective value of its portfolios

Bestinver maintains its commitment to obtaining the maximum value in the long term. The in-depth knowledge of the businesses of each of the companies in its portfolio has been strengthened in 2015.

Thus, despite the year having been complex and demanding, thanks to the management of the investment team, Bestinver has created a portfolio that will make it possible to continue generating returns in the future.

The managed funds have shown a positive trend: Bestinver and Bestinver Internacional have achieved returns of 12.49% and 12.98% respectively, exceeding MSCI Europe with dividends, which has achieved returns of 8.22%.

The year 2015 has not only allowed Bestinver to improve profit levels, but also to increase the objective value of the portfolios, which involves a greater potential for revaluation for participants in the long term.



For more information, visit the Bestinver website [http://www.bestinver.com/].

Bestinver has a strategy for the future...

Faithful to the Value Investing philosophy, Bestinver invests in transparent and well-managed businesses, with a low market price but with a significant revaluation

potential in the long-term. The selection of the companies is based on the following criteria, which make it possible to establish their real value:

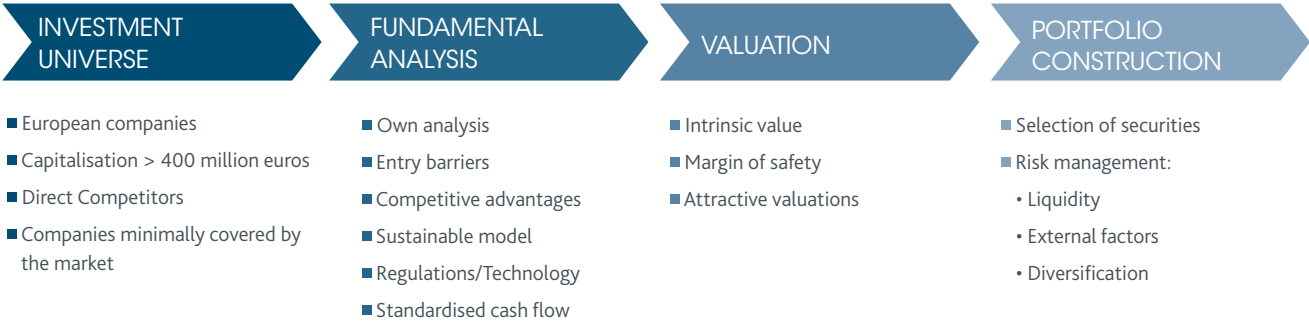
Good Business	Good Management	Good Price
Bestinver invests in companies characterised by being simple businesses, which produce sought-after goods and services and have strong competitive advantages. The good health of the balance sheets is also essential. It seeks minimally leveraged companies with good margins, low debt and high returns on the capital employed.	The managerial teams of the companies selected by Bestinver have extensive experience in long-term management, where common sense and alignment with shareholder interests prevail when assigning the resources and the cash flow generated.	Bestinver uses a valuation model developed internally. The aim is for the purchase price of the company not to ever exceed 70% of the value assigned to it by Bestinver. This affords a wide margin of security in the investment. The difference between the value and the price will be provided by criteria that minimise the risk and make it possible to obtain long term returns.

Bestinver faces 2016 with its continuing, unwavering commitment to seeking the best possible return for its investors.

... and competitive advantages that make it stand out

The Company carries out a strict investment selection process and puts all of its capacity and efforts into obtaining attractive returns in the long term, avoiding short-term and speculative operations, and committing to variable income as the best instrument to achieve these returns.

Investment Process



Trasmediterranea

The leading Spanish shipping line seeking sustainable profitability

Trasmediterranea is Spain's leading shipping line in the maritime transport of cargo and passengers, and one of the largest companies of its kind in Europe. It offers national connections from mainland Spain to the Balearic Islands, the Canary Islands, Ceuta and Melilla, and international connections to North Africa (Tangiers, Ghazaouet, Nador and Oran). It also offers handling services to cruises in the main ports of the Mediterranean.

The Company operates a total of 17 maritime routes and has at its disposal a

total of 21 vessels, of which 14 are owned and 7 are chartered. It also owns maritime terminals for passengers and cargo, consignment agencies and a logistics and land distribution service that covers the entire value chain, offering a differential service to satisfy the needs of its customers.

In 2015 Trasmediterranea improved its EBITDA by 37.6% to 41 million euros. The growth has been boosted by the improvements in efficiency, the increase in the volumes of cargo, passengers and vehicles, and the reduction in fuel and staff

costs. The net debt volume reached 33 million euros, which represents a 60% drop compared to 2014.

The restructuring plan implemented in 2014, which has continued throughout 2015, has been a key factor in the improvement of business results. Trasmediterranea has become a more competitive company, driven by the processes of management efficiency improvement and the search for sustainable profitability.

Trasmediterranea has a strategy for the future...

The activity of Trasmediterranea will be favoured by the increase in demand for maritime transport, both of passengers and of goods, that will take place in the coming years as a result of a more favourable financial situation. The increase in traffic will be mainly linked to a greater tourist activity and to a greater internal consumption in the areas of influence, especially in the traffic between the mainland and the Islands.

Trasmediterranea aims to consolidate itself as the leading regular passenger and cargo maritime transport company in the markets where it operates, and to become a benchmark in the sustainable management of maritime assets, acting in a responsible manner towards the environment with which it interacts, anticipating any trends that affect it and seeking continuous improvement.

The Company's strategy in the medium and long term focuses on four lines of action:

- Profitable growth and the improvement of customer satisfaction.
- The efficiency of the assets and processes.
- Innovation.
- The orientation of the entire Organisation towards customer service.

Trasmediterranea in 2015

€424M REVENUE 2014 €417 M	€41M EBITDA 2014 €30 M	€10M COST SAVINGS 2014 €13 M	1,393 EMPLOYEES 2014 1,400
1,112,423 MILES NAVIGATED 2014 1,075,631	2,451,323 PASSENGERS 2014 2,363,924	544,999 VEHICLES TRANSPORTED 2014 542,597	5,651,087 CARGO HANDLED (LANE METRES) 2014 5,466,305

... and competitive advantages that make it stand out

Trasmediterranea is a benchmark company in the sector, with a quality guarantee and presence across the entire value chain. The Company shows full commitment to environmental sustainability and to society. Energy efficiency is one of its main research areas. Over the last eight years, the business has developed technical and operational improvements geared to reducing the energy consumption of its ships.

With the aim of reducing its carbon footprint and avoiding nitrogen oxide and sulphur emissions into the atmosphere, the Company is applying measures to adapt the engines of its fleet for natural gas consumption. Furthermore, it has taken action to improve consumption based on the application of silane coatings, which optimise operation speeds in each of the routes as a result of the vessels dragging less in the water.

Hijos de Antonio Barceló

130 years selling quality wines

Hijos de Antonio Barceló (HAB) is one of Spain's 20 leading wine producers, with an accumulated experience of more than 130 years. The Company's activity focuses on the creation, ageing, bottling and selling of quality wines. The Company's turnover from international sales represents 40% of the total sales.

During 2015, the results have continued in line with those of the previous year. The Company has continued investing in strengthening the image of its brands and

has renovated the facilities of Bodegas Palacio and their surroundings.

In terms of operative efficiency, during the year the Company has reviewed the internal procedures to optimise the generation of obsolete products and the bottling ratios. The outsourcing of logistics activities has allowed HAB to variabilise costs and improve the level of customer services.

Hijos de Antonio Barceló in 2015



Hijos de Antonio Barceló has a strategy for the future...

The increase in demand of quality wines favours the activity of Hijos de Antonio Barceló. In 2015, there was a significant growth in the consumption of the main brands of HAB compared to the rest of the wines with D.O. – this has grown by 13%, whereas the consumption of wines with D.O. increased by 2.8%–.

HAB is committed to achieving recognition as a leading company for the quality of its wines. To reach this goal, it aims to

develop its premium brands and promote their presence in international markets, thus guaranteeing the sustainability of the business and the improvement of returns for the shareholder.

Hijos de Antonio Barceló has defined a set of initiatives that aim to increase turnover and EBITDA by 20% and 40% respectively in the next five years. These measures include, among others:

- Commercial strategy focused on the growth of selective distribution.
- Investment in communications.
- Digital transformation and strengthening of online sales and promotion.
- Improvement of the efficiency and optimisation of processes.
- Increase of vertical integration with greater control over the vineyards.

... and competitive advantages that make it stand out

Hijos de Antonio Barceló is characterised by a vertical and horizontal integration, with presence across the entire wine-producing value chain. The investments in new technologies and innovation in the processes for the creation, ageing and bottling provide the products with a differential value that translates into a wine with a higher quality for end consumers.

As an ACCIONA brand in the wine producing sector, sustainability and responsible business management also

constitute a cornerstone of the activity of Hijos de Antonio Barceló. Aspects such as caring for the soil and protecting the vineyards, putting emphasis on the responsible use of the resources required for production, are essential to guarantee an end product with a higher level of quality.

In 2015, Hijos de Antonio Barceló, as a member of the Executive Committee of the Spanish Wine Federation, and together with a reduced group of bodegas, has led the development of the Wineries

for Climate Protection project in Spain, a certification geared towards the continuous improvement in the reduction of greenhouse gas emissions, the use of renewable energies, energy efficiency, waste reduction and water management. The Company also has certifications for quality management (ISO9001), environmental policies (ISO 14001) and food safety (ISO 22000).

CORPORATE Governance



© VÍCTOR G. CARREÑO: 'UNEXPLORED TERRITORY IV'

Corporate Governance

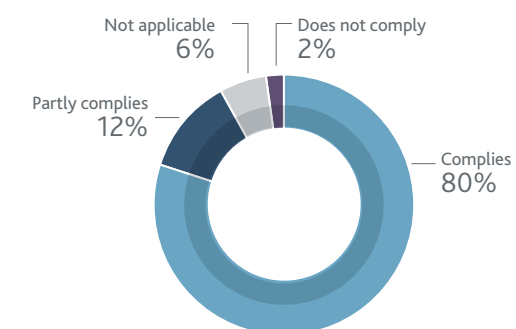
ACCIONA's corporate governance practices are geared towards the creation of economic and social value sustained over time. The aim of the Company is to guarantee financial stability and safeguard the interest of shareholders, maximising the positive impact on society as a whole.

ACCIONA is governed by the Spanish Corporation Law and by the Good Governance Code of Listed Companies of the Spanish Securities Market Commission (CNMV).

ACCIONA and the new regulations on corporate governance

ACCIONA already complied with most of the requirements established in the new Spanish Corporation Law, and most of the recommendations included in the new Code of Corporate Governance were already being implemented in the Company voluntarily prior to its publication. Therefore, the internal regulations have not required significant changes or relevant adaptations.

→ Compliance of ACCIONA with recommendations of the Good Governance Code of Listed Companies



For further information, please see the Annual Corporate Governance Report 2015:
<http://www.acciona.com/shareholders-investors/corporate-governance/corporate-governance-report/>

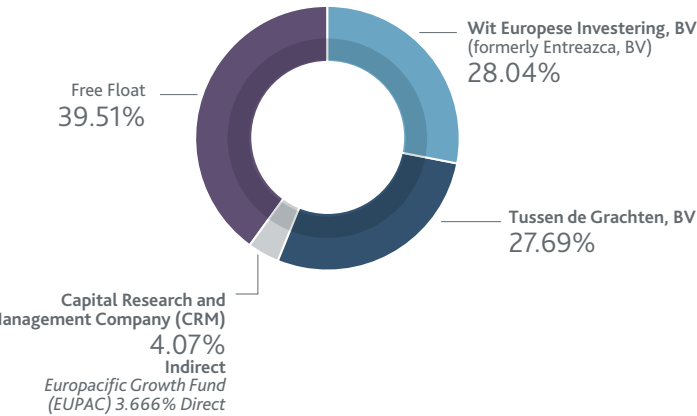
Structure of the share capital of ACCIONA

The Company's share capital is represented by 57,259,550 ordinary shares with a nominal price of 1 euro each, fully subscribed and paid in.

The shares that make up the share capital enjoy the same rights and there are no statutory restrictions regarding their transferability, or the exercise of the voting

right, all of them having been admitted for trading on the stock exchanges of Madrid and Barcelona.

At 31 December 2015, the Company kept a total of 320,460 treasury shares, representing 0.56% of the share capital.



Source: CNMV, on 7 March 2016.

The Company's Governing Bodies and their Duties

The General Shareholders' Meeting

- This is the highest decision-making body at ACCIONA.
- Its duties include the approval of annual accounts and distribution of profit, the composition of the Board, and the directors' remuneration policy.
- In 2015 more than 80% of shareholders attended the General Shareholders' Meeting. During the meeting, more than 90% of all agreements put up for vote were approved by a significant majority, which reflects the degree of satisfaction of shareholders and the existing consensus between the shareholders and the Company.

Board of Directors

- Its duties are to manage, supervise and administer Company matters.
- The Board is responsible, among other things, for directing the Company's strategy, supervising compliance with the targets set and ensuring that there are policies, processes and the necessary controls for the compliance of applicable internal and external regulations.

Lead Independent Director

- Chairs the Board of Directors in the absence of the Chairman and the Vice Chairman.
- Reports on the concerns of non-executive directors and keeps in contact with investors and shareholders.
- Directs the assessment of the Chairman by the Board.

Committees of the Board of Directors

Executive Committee

- In situations of extreme emergency, this committee is delegated all of the duties of the Board of Directors, except for those that cannot be delegated by law.

Appointments and Remuneration Committee

- Evaluates the competences, knowledge and experience necessary in the Board.
- Proposes and reviews the remuneration policy of the directors and top management.

Audit Committee

- Supports the Board in the supervision of accounting, fiscal and financial information, internal and external auditing services, corporate governance, compliance and risk management.

Sustainability Committee

- It assesses compliance with the sustainability and corporate social responsibility policies approved by the Board of Directors.

Senior Management

- Responsible for the daily management of the Company. Under the supervision of the Board of Directors, they should ensure efficient compliance in accordance with the policies and procedures established.
- They periodically report to the Board of Directors regarding compliance with the objectives set.
- With the aim of retaining and effectively incentivising the managerial team and achieving a greater alignment of its interests with those of the Company, in 2015 a plan was approved to replace variable remuneration with Group shares. This plan does not apply to the executive directors.

i For more information on the Company's governing bodies, please see: <http://www.acciona.com/shareholders-investors/corporate-governance/governance-and-executive-boards/>

A focus on strategy, risks and compliance

Strategic focus and supervision of compliance with the business goals

The Board of Directors establishes the strategy upon which the strategic plans of ACCIONA's divisions are formulated. The Board also supervises the implementation of said plans. To do so, the managers responsible at the divisions periodically inform the Board, providing the necessary documentation for the directors to analyse, with full independence, the different variables that may affect the development of the strategy.

The Board of Directors periodically supervises compliance with the targets established, and carries out a quarterly in-depth analysis that coincides with the

publication of the Company's Financial Statements.

In order to favour the interaction between Board directors and top management, the directors of the lines of business attend the meetings of the Board and report at least twice per year on the areas under their responsibility. All Board directors also hold individual meetings with the managers of the divisions. Likewise, the directors attend the Annual Convention of Executives, where they interact with the Company's managers for two days.

Supervision of the appropriate operation of the management and risk control systems

The Board of Directors approves the Company's risk control and management policy, as well as keeping informed and supervising the financial and extra-financial risks affecting the Organisation in the short, medium and long term. On the other hand, the Audit Committee is in charge of periodically reviewing the internal control and risk management systems in order to identify, manage and make known the main risks as appropriate.

The risks scenarios considered in the Company's management system are classified as economic-financial, strategic, operational and fortuitous; the first two

presenting a profile of greater risk according to the Group's managers.

ACCIONA specifies its level of risk tolerance depending on the achievement of the targets set for each of the activities or investment projects. Any situations that surpass the established tolerance levels are analysed individually by those responsible for the business units, who establish the mitigation measures to be applied together with the Financial Economic Corporate Directorate.

New General Directorate of Compliance to safeguard ethics and integrity

The Board of Directors is the highest body responsible for respecting ACCIONA's ethics model and compliance framework. The Company's regulations establish the guidelines for action, which are reflected mainly in the Code of Conduct, the Policy Book and the commitments undertaken regarding anti-corruption.

In 2015, ACCIONA concluded its implementation of a new ethics and integrity model with the creation of the General Directorate of Compliance, which reports directly to the Audit Committee and the Chairman. The purpose of the Directorate of Compliance is to supervise compliance and the efficacy of

the procedures, controls and applicable internal and external commitments. To achieve this, the Directorate, acting together with the Audit Committee, has carried out an analysis and adaptation of the internal regulations regarding crime prevention and anti-corruption.

Composition and Operation of the Board of Directors

The Board of Directors is made up of 11 members, who represent the interests of ACCIONA. The composition of the Board of Directors is designed taking into account the criteria of complementarity, balance, professionalism and diversity of knowledge, experience and gender established in the corporate government standards followed by the Company.

Every year, the Board of Directors assesses through an anonymous and individual questionnaire the quality and efficiency of its operations, the performance of the Chairman and the Vice Chairman of the Board and the operation of its Committees. In 2015, the self-assessment led to no significant changes in the internal Board organisation.

Board of Directors

	Year of first appointment	Profile	Board Committees on which they sit	Number of direct voting rights of the shares	Other positions as directors
Jose Manuel Entrecanales Domecq ✱ ⚙️ 🏢 🌱 🧑🏻 🧑🏻	1997	Executive Chairman	e	2,169	
Juan Ignacio Entrecanales Franco ✱ 🏢 🌱 🧑🏻 🧑🏻	1997	Executive Vice Chairman	e	11,529	
Belén Villalonga Morenés 🏢 🌱 IBEX	2006	Independent		200	■ Grifols, S.A. ■ Talgo.
Jaime Castellanos Borrego 🏢 🧑🏻 🧑🏻 IBEX	2009	Independent	a e n	10,000	■ Vocento, S.A. ■ Willis Consulting, S.L. ■ Willis Iberia Correduría de Seguros y Reaseguros, S.A. ■ Lazard Asesores Financieros, S.A.
Fernando Rodés Vilà 🏢 🌱 🧑🏻 🧑🏻 🧑🏻	2009	Independent	s n	9,000	■ Nometics. ■ Acta Diurna. ■ In Store Media. ■ Havas Group, S.L. ■ Proximia Baleares ■ ACACIA ISP, S.L.
Daniel Entrecanales Domecq 🧑🏻 🌱 🧑🏻 🧑🏻	2009	Proprietary (Wit Europese Investerings B.V.)	s n		■ Madrid Horse Week, S.L. ■ Revolution Publicidad, S.L. ■ Fractalía Remote System, S.A. ■ Entreriver, S.A.
Javier Entrecanales Franco 🏢 🌱 🧑🏻 🧑🏻	2011	Proprietary (Tussen de Grachten B.V.)	a s	5	■ Hef Inversora, S.L. ■ Draco Inversiones SIVAC. ■ Livorno Inversiones, S.A. ■ La Sin Rival, S.L.
Juan Carlos Garay Ibargaray 🏢 🌱 🧑🏻	2013	Independent - Lead Independent Director	a e n		
Jerónimo Marcos Gerard Rivero ✱ 🏢 🌱 🧑🏻 🧑🏻	2014	Independent			
Carmen Becerril Martínez ✱ 🌱 🧑🏻 🧑🏻 IBEX	2014	Other non-executive	s	8,006	
Ana Sainz de Vicuña Bemberg 🏢 🌱 IBEX	2015	Independent	a		■ Inmobiliaria Colonial, S.A.
Jorge Vega-Penichet López	2006	Secretary (Non-Director)			

● Committee Chairman

● Committee Member

ⓔ Executive Committee

ⓐ Audit Committee

Ⓜ Appointments and Remuneration Committee

Ⓢ Sustainability Committee

Competences and Experience:

✱ Energy

⚙️ Infrastructures

🏢 Finance/Accounting

🌱 Internationalisation

🌱 Sustainability

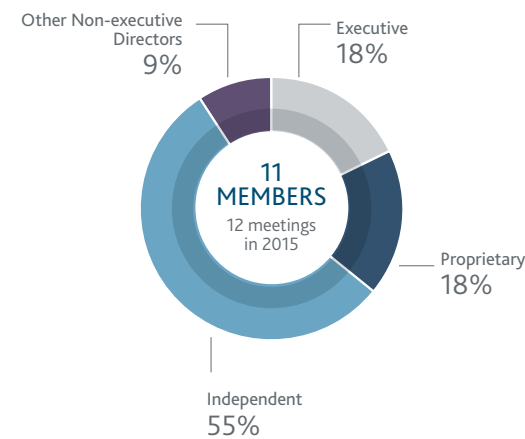
🏢 Marketing

🧑🏻 Business Management

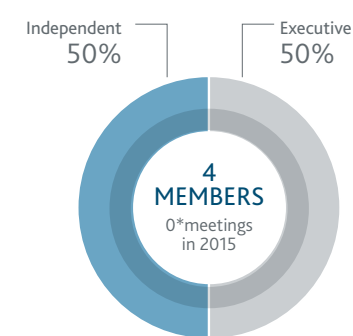
IBEX Ibex

Composition of the Board of Directors and the Committees

→ The Board of Directors

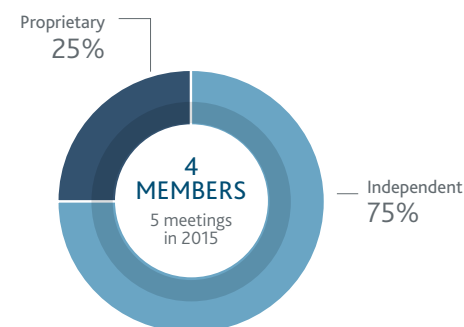


→ Executive Committee

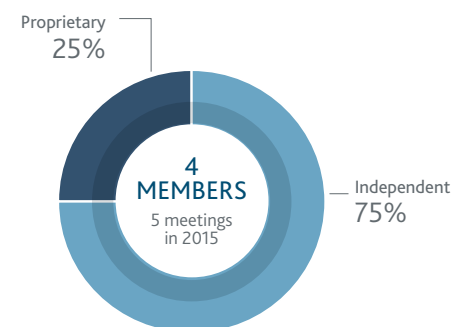


* The high number of meetings of the Board of Directors avoids the need for the Executive Committee to meet.

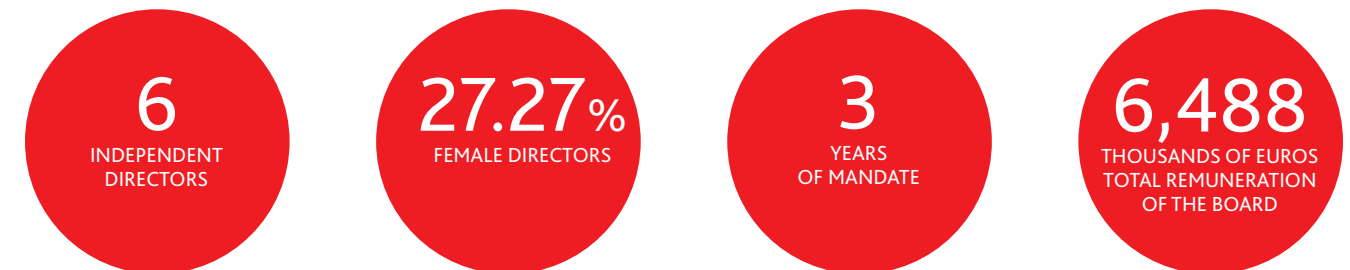
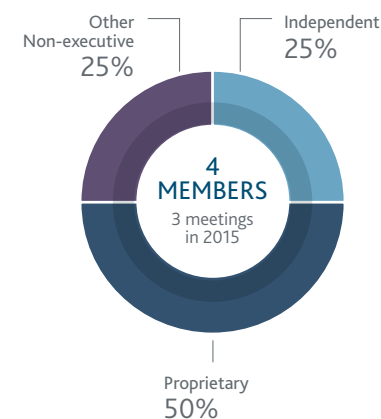
→ Audit Committee



→ Appointments and Remuneration Committee



→ Sustainability Committee



The diversity of the profiles in the Board of Directors is very significant for the Company. The composition of the Board should be balanced to develop the Company's goals and strategic priorities. When incorporating new directors, ACCIONA considers professional profiles and career paths that bring together the skills and the experience necessary for the appropriate performance of the assigned responsibilities. Thus, ACCIONA's Board of Directors includes men and women of different fields of specialism (energy and infrastructure), with financial

and accounting knowledge, and with international profiles, among others.

In 2015, a new director was appointed, following the resignations filed by Sol Daurella Comadrán due to incompatibility, Carlos Espinosa de los Monteros y Bernaldo de Quirós due to no longer being an independent director, and Valentín Montoya Moya due to his wish not to be re-appointed. The Appointments and Remuneration Committee proposed Ana Sainz de Vicuña Bemberg as Independent Director, whose appointment was approved

by the Ordinary General Shareholders' Meeting of 2015.

Ana Sainz de Vicuña Bemberg is a Board member of Corporación Financiera Guadalmar, and Independent Director and Member of the Auditing Committee of Inmobiliaria Colonial S.A. She has been a member of the Board of Mobiel Dreams Factory and that of Asturbega. She also spent 18 years of her professional career working in private banking, and was appointed Director General of the Spanish branch of Merrill Lynch International Bank.

Remuneration of the Board of Directors

According to the article 31 of ACCIONA's Corporate Bylaws, the Director Remunerations Policy must be approved by the General Shareholders Meeting, at least every three years, as a separate point of the agenda.

The remuneration of the Directors consists of a fixed allowance which is linked to their membership to the Board of Directors and the Committees (a total of 1,365 thousand euros in 2015).

The fixed remuneration received by the Executive Directors for the senior management duties they carried out experienced no changes with regard to the previous years, with no increase having been applied over the last four years.

With regard to the Executive Directors, the remuneration for their executive duties is directly linked to the results of the company and to the professional

performance evaluation. The annual variable remuneration is mainly based on compliance with economic targets established in the annual budgets. Likewise, the annual performance evaluation of the Executive Directors includes specific sustainability objectives and metrics.

APPENDIX I

Financial summary



© SANDRA ALONSO: 'JOSHUA TREE'

ACCIONA, S.A. and subsidiaries

Consolidated balance sheet for financial years 2015 and 2014

(Thousands of euros)

ASSETS	31.12.2015	31.12.2014
Property, plant and equipment	7,664,187	8,012,540
Investment property	675,215	180,851
Goodwill	79,296	79,295
Other intangible assets	508,484	532,431
Non-current financial assets	160,045	155,734
Investments accounted for using the equity method	409,114	390,150
Biological assets	6,839	6,836
Deferred tax assets	926,764	976,874
Non-current receivables and other non-current assets	455,002	436,710
NON-CURRENT ASSETS	10,884,946	10,771,421
Biological assets	--	--
Inventories	740,102	1,042,644
Trade and other receivables	1,612,418	1,940,034
Other current financial assets	412,863	369,107
Current income tax assets	68,298	75,928
Other current assets	167,756	205,097
Cash and cash equivalents	1,460,173	1,326,812
Non-current assets classified as held for sale and discontinued operations	431,061	412,137
CURRENT ASSETS	4,892,671	5,371,759
TOTAL ASSETS	15,777,617	16,143,180

ACCIONA, S.A. and subsidiaries
Consolidated balance sheet for financial years 2015 and 2014
(Thousands of euros)

EQUITY AND LIABILITIES	31.12.2015	31.12.2014
Share capital	57,260	57,260
Retained earnings and issue premium	3,544,231	3,376,948
Treasury shares	(20,238)	(28,895)
Conversion differences	(87,968)	(25,264)
Interim dividend	--	--
Equity attributable to equity holders of the Parent	3,493,285	3,380,049
Non-controlling interests	260,860	233,438
EQUITY	3,754,145	3,613,487
Debt instruments and other marketable securities	802,078	758,773
Bank borrowings	5,092,945	5,159,159
Deferred tax liabilities	739,686	692,794
Provisions	420,245	453,588
Other non-current liabilities	848,247	854,292
NON-CURRENT LIABILITIES	7,903,201	7,918,606
Debt instruments and other marketable securities	373,801	440,436
Bank borrowings	763,340	631,381
Trade and other payables	2,024,533	2,558,228
Provisions	157,154	177,307
Current income tax liabilities	25,784	19,190
Other current liabilities	355,593	463,126
Liabilities classified as held for sale and discontinued operations	420,066	321,419
CURRENT LIABILITIES	4,120,271	4,611,087
TOTAL EQUITY AND LIABILITIES	15,777,617	16,143,180

ACCIONA, S.A. and subsidiaries
Consolidated income statements for 2015 and 2014
(Thousands of euros)

	2015	2014
Revenue	6,543,524	6,498,501
Other income	247,425	363,979
Changes in inventories of finished goods and work in progress	(2,775)	(7,461)
Procurements	(1,830,221)	(1,853,678)
Staff costs	(1,254,250)	(1,275,310)
Other operating expenses	(2,529,621)	(2,638,992)
Depreciation and amortisation charge and change in provisions	(563,118)	(547,118)
Impairment and gains or losses on disposals of non-current assets	(11,436)	32,369
Other gains or losses	27,391	(326)
PROFIT/(LOSS) FROM OPERATIONS	626,919	571,964
Financial income	34,844	50,256
Finance costs	(424,425)	(418,557)
Conversion differences	22,771	5,226
Profit/(loss) from changes in value of financial instruments at fair value	(1,580)	21,960
Profit/(loss) from changes in value of non-financial assets at fair value	--	--
Profit/(loss) of companies accounted for using the equity method	60,054	46,248
PROFIT/(LOSS) BEFORE TAX	318,583	277,097
Income tax expense	(82,824)	(69,905)
YEAR'S PROFIT/(LOSS) FROM CONTINUING OPERATIONS	235,759	207,192
Profit/(Loss) after tax from discontinued operations	--	--
YEAR'S PROFIT/(LOSS)	235,759	207,192
Non-controlling interests	(28,435)	(22,243)
PROFIT/(LOSS) ATTRIBUTABLE TO THE PARENT	207,324	184,949
BASIC EARNINGS per share from continuing operations (euros)	3.65	3.24
DILUTED EARNINGS per share from continuing operations (euros)	3.63	3.28
BASIC EARNINGS per share (euros)	3.65	3.24
DILUTED EARNINGS per share (euros)	3.63	3.28

ACCIONA, S.A. and subsidiaries
Consolidated statement of comprehensive income for 2015 and 2014

(Thousands of euros)

	2015	2014
A) CONSOLIDATED PROFIT FOR THE YEAR	235,759	207,192
1. Profit attributable to the Parent	207,324	184,949
2. Non-controlling interests	28,435	22,243
B) ITEMS THAT WILL NOT BE RECLASSIFIED TO THE INCOME STATEMENT	433	(1,193)
1. Revaluation/(Reversal of the revaluation) of property, plant and equipment and intangible assets	--	--
2. Actuarial gains and losses and other adjustments	462	(1,351)
3. Tax effect	(29)	158
C) ITEMS THAT MAY BE RECLASSIFIED TO THE INCOME STATEMENT	11,689	(69,381)
Income and expense recognised directly in equity	(110,811)	(143,335)
1. Exchange of financial instruments:	(40)	5,467
a) Available-for-sale financial assets	(40)	5,467
b) Other income / (expenses)	--	--
2. Cash flow hedges	(75,193)	(243,287)
3. Exchange differences	(72,515)	74,234
4. Other income and expenses recognised directly in equity	--	--
5. Tax effect	36,937	20,251
Transfers to the income statement:	122,500	73,954
1. Valuation of financial instruments:	--	(27,275)
a) Available-for-sale financial assets	--	(27,275)
b) Other income / (expenses)	--	--
2. Cash flow hedges	163,333	120,949
3. Exchange differences	--	11,974
4. Other income and expenses recognised directly in equity	--	--
5. Tax effect	(40,833)	(31,694)
TOTAL RECOGNISED INCOME / (EXPENSE) (A+B+C)	247,881	136,618
a) Attributable to the Parent	207,532	100,728
b) Attributable to non-controlling interests	40,349	35,890

ACCIONA, S.A. and subsidiaries
Consolidated statement of changes in total equity at 31 December 2015

(Thousands of euros)

Equity attributable to the Parent (thousands of euros)								
	Shareholders' equity							Total equity
	Share capital	Share premium, reserves and interim dividend	Treasury shares	Year's profit attributed to the Parent	Other equity instruments	Value adjustments	Non-controlling interests	
Opening balance at 01/01/15	57,260	3,620,894	(28,895)	184,949	--	(454,159)	233,438	3,613,487
Adjustments due to changes in accounting policies								--
Adjustments due to errors								--
Adjusted opening balance	57,260	3,620,894	(28,895)	184,949	--	(454,159)	233,438	3,613,487
Total recognised income/(expenses)				207,324		208	40,349	247,881
Transactions with shareholders or owners		(103,423)	5,800				(3,706)	(101,329)
Capital increases/(reductions)							3,612	3,612
Conversion of financial liabilities into equity								--
Dividends paid		(114,483)					(11,851)	(126,334)
Treasury share transactions (net)		4,715	5,800					10,515
Increases/(Decreases) due to business combinations							4,533	4,533
Other transactions with shareholders or owners		6,345						6,345
Other changes in equity		185,419	2,857	(184,949)			(9,221)	(5,894)
Share-based payments		909	2,857					3,766
Transfers between equity items		184,949		(184,949)				--
Other changes		(439)					(9,221)	(9,660)
Closing balance at 31/12/15	57,260	3,702,890	(20,238)	207,324	--	(453,951)	260,860	3,754,145

ACCIONA, S.A. and subsidiaries
Total statement of changes in consolidated equity
at 31 December 2014
(Thousands of euros)

Equity attributable to the parent company (thousands of euros)								
	Own Funds							Total Equity
	Capital	Share premium, Reserves and Interim dividends	Own shares and equity instruments	Profit for the financial year attributed to the parent company	Other equity instruments	Adjustments for change in value	Minority interests	
Opening balance at 01.01.2014	57,260	5,521,448	(6,461)	(1,972,371)	--	(369,938)	166,348	3,396,286
Adjustment for changes in accounting policy								--
Adjustment for errors								--
Adjusted opening balance	57,260	5,521,448	(6,461)	(1,972,371)	--	(369,938)	166,348	3,396,286
Total income/(expenses) recognised				184,949		(84,221)	35,890	136,618
Operations with shareholders or owners	--	70,920	(25,774)	--	--	--	22,718	67,864
Increases/(Decreases) of capital							13,117	13,117
Conversion of liabilities in net equity		37,405						37,405
Distribution of dividends							(12,275)	(12,275)
Transactions with own shares and equity instruments (net)			(25,774)					(25,774)
Increases/(Decreases) due to business combinations							1,086	1,086
Other operations with shareholders or owners		33,515					20,790	54,305
Other changes in equity	--	(1,971,474)	3,340	1,972,371	--	--	8,482	12,719
Payments based on equity instruments		1,136	3,340					4,476
Transfers between equity items		(1,972,371)		1,972,371				--
Other changes		(239)					8,482	8,243
Closing balance at 31.12.2014	57,260	3,620,894	(28,895)	184,949	--	(454,159)	233,438	3,613,487

ACCIONA, S.A. and subsidiaries
Consolidated cash flow statement for financial years 2015 and 2014
(Thousands of euros)

	2015	2014
CASH FLOW FROM OPERATING ACTIVITIES	682,953	809,993
Profit before tax from continuing operations	318,583	277,097
Adjustments to profit:	747,372	700,094
Depreciation of fixed assets and changes in provisions and impairments	586,920	526,907
Other adjustments to profit (net)	160,452	173,187
Changes in working capital	(35,845)	217,310
Other cash flow from operating activities:	(347,157)	(384,508)
Interest payments	(418,041)	(404,777)
Interest received	52,524	47,816
Dividends received	55,186	18,166
Income tax received/(paid)	(43,507)	(20,561)
Other amounts received/(paid) from operating activities	6,681	(25,152)
CASH FLOW FROM INVESTMENT ACTIVITIES	(167,251)	(151,480)
Payments for investments:	(234,658)	(444,231)
Companies of the Group, associates and business units	(28,539)	(24,089)
Tangible and intangible fixed assets and real estate investments	(206,119)	(420,142)
Amounts received through divestitures:	62,475	333,622
Companies of the Group, associates and business units	3,370	217,170
Tangible and intangible fixed assets and real estate investments	59,105	116,452
Other cash flow from investment activities:	4,932	(40,871)
Other amounts received/(paid) from investment activities	4,932	(40,871)
CASH FLOW FROM FINANCING ACTIVITIES	(358,424)	(507,088)
Amounts received/(paid) for equity instruments:	10,516	(25,774)
Acquisition	(42,747)	(25,774)
Divestment	53,263	--
Amounts received/(paid) for financial liability instruments:	(171,546)	(812,314)
Issuance	614,305	1,446,569
Repayment and amortisation	(785,851)	(2,258,883)
Dividend payments and remuneration from other equity instruments	(126,334)	(12,275)
Other cash flow from financing activities	(71,060)	343,275
Provision of funds by minority shareholders	--	397,318
Other amounts received/(paid) from financing activities	(71,060)	(54,043)
EFFECT OF CHANGES IN EXCHANGE RATES	(23,917)	11,819
NET INCREASE/(DECREASE) OF CASH AND CASH EQUIVALENTS	133,361	163,244
CASH AND CASH EQUIVALENTS AT THE START OF THE YEAR	1,326,812	1,163,568
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	1,460,173	1,326,812
COMPONENTS OF CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		
Cash and banks	1,028,293	1,104,362
Other financial assets	431,880	222,450
TOTAL CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	1,460,173	1,326,812



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